

**Workforce Investment Board
 Executive Committee
 1880 Wardrobe Ave, Merced, CA 95341
 Monday, October 4, 2010, 7:30-8:30 a.m.
 Meeting Agenda**



	Page
1. Call to Order/Roll Call.....	
2. Approval of Agenda.....	1
3. Approval of August 9, 2010 Minutes	2
4. Public Opportunity to Speak.....	
5. Action Agenda	(15 min)
a. Fiscal Report	Jackie Walther-Parnell 4
b. Disposition of Incentive Funds from 07/08 and 08/09	Steve Newvine 8
c. Performance Measures – Negotiations	Steve Newvine 9
d. Worknet One-Stops Recertification - Extension.....	Steve Newvine 12
6. Reports	(10 min)
a. Youth Council.....	Debbie Glass
b. Quality Employment and Development Committee.....	Steve Newvine
7. Discussion Agenda.....	(20 min)
a. Department of Workforce Investment Funding Reduction and Subsequent Changes.....	Andrea Baker 13
b. Strategic Scorecard	Alfredo Mendoza 15
1) Participant Activity (Planned vs. Estimated).....	
2) Expenditures	
3) Revenue & Resources	
8. Information	(2 min)
a. Customer Satisfaction Report	Joanne Presnell 16
b. Customer Service Report	Joanne Presnell 20
9. Director Comments.....	(2.5 min)
10. Chair Comments	(2.5 min)
11. Next Meeting – November 1, 2010.....	
12. Adjourn	

**Workforce Investment Board
Executive Committee
1880 Wardrobe Ave
Merced, CA 95341
August 9th, 2010, 7:30-8:30 a.m.
Meeting Minutes**



<http://www.co.merced.ca.us/wi/wib/wib.html>

Members Present:

Alfonse Peterson (Chair) Edward Dietz Debbie Glass Hubert (Hub) Walsh
Al Romero

Members Absent:

Steve Newvine

Others Present:

Andrea Baker Brian Cutler Alfredo Mendoza Cynthia Mount
Joanne Presnell Jackie Walther-Parnell

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1. Call to Order/Roll Call: Mr. Alfonse Peterson called the meeting to order at 7:35 A.M. Roll call was taken.
 2. Approval of Agenda: It was *M/S/C Romero/Dietz* to approve the agenda as published.
 3. Approval of Minutes: It was *M/S/C Dietz/Romero* to approve the June 7, 2010 minutes.
 4. Public Opportunity to Speak: None
 5. Action Agenda
 - a. Fiscal Report: Staff explained the Fiscal Report that pertains to fiscal year 09/10. The required goal of 80% funds to be obligated and/or spent by the fiscal year end was met. It was noted that 99% of funds in the dislocated worker category and 98% of youth funding have been spent or obligated.

The final two pages detail the Merced County Office of Education's (MCOE) youth contracts. These two reports show the variance from the planned expenditure amounts. The MCOE ended with \$32,000 in younger youth and \$42,000 in older youth for a total of \$74,000 unspent in between the two contracts.

It was explained that overall the non-obligated funds (approximately 20%) are carried over to the current fiscal year and used to offset costs until the State passes a budget.

It was *M/S/C Dietz/Glass* to approve the Fiscal Report as submitted.

- b. Cancellation of September Executive Committee Meeting: It was *M/S/C Dietz/Glass* to approve the cancellation of the September Executive Committee Meeting.

- c. Worknet of Tulare County – National Emergency Grant Agreement: The Collaborative consists of 9 workforce investment areas in the San Joaquin Valley. The grant that was applied for totaled \$8,197,664. Merced County would receive \$263,780 for the period 5/1/2010 – 4/30/2011: 1) assessments, 2) work experience to dislocated workers, 3) individual training in the five WIB supported targeted sectors of Agribusiness, Manufacturing, Renewable / Alternative Energy, Healthcare, and Transportation/Logistics, and 4) contracted training in the those sectors listed. The decision of the allocation of dollars is based on population of the various areas.

It was *M/S/C Dietz/Glass* to recommend the approval of a Memorandum of Agreement (MOA) with the Workforce Investment Board of Tulare County to satisfy the Regional Economic Impact – National Emergency Grant (REI/NEG) requirements, providing \$263,780 in revenue for assessments, work experience, and training related activities, and forward to the Board of Supervisors for approval.

6. Director Comments: The Director noted that obligations were set high for Fiscal Year 2009/10. There have been reductions in funding: \$600,000 from the State (California received less from the Federal government), \$60,000 rescission in New Start Subgrant, and over \$200,000 increase in our share of the costs to the County. A proposal will be provided to the Board of Supervisors with recommendations regarding reducing obligations based on a pending utilization analysis. Staff will continue to see grants and/or other funding resources available. Staff will continue to look for other resources. Chair told Staff how he appreciates what they are doing understanding that there is a funding stream that is uncertain.
7. Chair Comments: The Chair thanked members for their attendance this morning and taking time out of their busy schedule.
8. Next Meeting: The next scheduled meeting is October 4th, Dept. of WI, Large Conference Room, 1880 Wardrobe Ave.
9. Adjourn: The meeting adjourned at 7:56 A.M.

TO: Executive Committee

DATE: 10/4/10

FROM: WIB Staff

For Discussion

For Action

For Information

SUBJECT: Fiscal Reports: Revenue & Expenditures

PROPOSED MOTION(S): Accept the Fiscal Reports as submitted.

DISCUSSION: Attached is the Fiscal Report for Fiscal Year 2010/11 covering July 1, 2010 through August 31, 2010. This report shows all WIA funds available for Fiscal Year 2010/11 (both new funds and funds carried forward from FY 09/10), accrued expenditures through August 31, 2010, and obligations as of August 31, 2010. With 16.67% of the year completed as of August 31st, accrued expenditures were at 22.75% of available Adult Formula Funds, 22.78% of available Dislocated Worker Formula Funds, and 13.72% of available Youth Formula Funds.

Also included is the Fiscal Report for the Recovery Act Funds (ARRA). This report shows all funds available since the beginning of the ARRA funding and all expenditures against these funds. The County has until June 30, 2011 to spend these funds, with a target of 70% of the Adult and Dislocated Worker funds to be spent by September 30, 2010. The majority of ARRA Youth Funds have been spent, on target with directions from the Department of Labor and the California Employment Development Department. The ARRA Green Jobs program is continuing.

Also attached is the Contracts Report showing FY 10/11 accounts receivable contracts, with invoices received and payments made through September 23, 2010. This report shows the total contract amounts, payments made, and includes the date of the most recent invoices received.

Total MCOE expenditures for all contracts are reported in the contracts reports included in this report. Projected expenditures, by line item and by month, for the Empower and YOP programs have not yet been received from MCOE for the new contracts and therefore the line item reports are not available at this time.

Fees received for Enterprise Zone Vouchers from July 1, 2010 through September 27, 2010 are \$53,580 plus an additional \$8,930 collected on behalf of the State for their fees.

ATTACHMENT(S):
FY 2010/11 WIA/ARRA Fiscal Reports
Contracts Report

**MERCED COUNTY DEPARTMENT OF WORKFORCE INVESTMENT
FISCAL REPORT FOR FINANCE COMMITTEE
For Fiscal Year 2010/2011
July 1, 2010 - June 30, 2011
Through 08/31/10**

Target 16.67%

AVAILABLE FUNDS			BUDGET					ACTUAL			OBLIGATIONS			COMMITTED - AVAILABLE		
	Carryover Funds From 09/10	Appropriation FY 10/11	Planned for New Funds Per Estimated Plan Mod 7/1/10 to 6/30/11	Budget for Available Funds	Budget Adjustments	Revised Budget	Accrued Expense FY to Date	Available	Percent Expended to Date	Total Obligated Funds	Available after Obligations	Percent Spent + Obligated	Total Committed Funds	Available after Committed	Pct Spent + Obligated + Committed	
ADULT			Core A \$ 133,691	\$ 191,185	\$ -	\$ 191,185	\$ 58,167	\$ 133,018	30.42%	\$ 15,759	\$ 117,259	38.67%	\$ 116,514	\$ 745	99.61%	
10/11 Allocation		\$ 1,449,776	Core B \$ 368,876	\$ 527,510	\$ -	\$ 527,510	\$ 123,324	\$ 404,187	23.38%	\$ 30,484	\$ 373,703	29.16%	\$ 367,590	\$ 6,113	98.84%	
			Intensive \$ 163,019	\$ 233,125	\$ -	\$ 233,125	\$ 90,858	\$ 142,267	38.97%	\$ 22,773	\$ 119,494	48.74%	\$ 108,354	\$ 11,140	95.22%	
PY Cash Balances 6/30/10	\$ 623,475		Training \$ 639,213	\$ 914,105	\$ -	\$ 914,105	\$ 152,212	\$ 761,893	16.65%	\$ 141,917	\$ 619,976	32.18%	\$ 605,294	\$ 14,682	98.39%	
	\$ 623,475	\$ 1,449,776	Total \$ 1,304,799	\$ 1,865,926	\$ -	\$ 1,865,926	\$ 424,561	\$ 1,441,365	22.75%	\$ 210,934	\$ 1,230,431	34.06%	\$ 1,197,751	\$ 32,680	98.25%	
DISPLACED WORKER			Core A \$ 193,171	\$ 238,238	\$ -	\$ 238,238	\$ 50,459	\$ 187,778	21.18%	\$ 13,280	\$ 174,498	26.75%	\$ 153,627	\$ 20,871	91.24%	
10/11 Allocation		\$ 1,410,010	Core B \$ 512,796	\$ 632,431	\$ -	\$ 632,431	\$ 75,988	\$ 556,443	12.02%	\$ 19,794	\$ 536,648	15.15%	\$ 521,708	\$ 14,940	97.64%	
			Intensive \$ 199,370	\$ 245,883	\$ -	\$ 245,883	\$ 93,750	\$ 152,133	38.13%	\$ 22,764	\$ 129,370	47.39%	\$ 116,482	\$ 12,887	94.76%	
PY Cash Balances 6/30/10	\$ 328,953		Training \$ 363,672	\$ 448,516	\$ -	\$ 448,516	\$ 136,378	\$ 312,138	30.41%	\$ 230,490	\$ 81,648	81.80%	\$ 67,203	\$ 14,445	96.78%	
	\$ 328,953	\$ 1,410,010	Total \$ 1,269,009	\$ 1,565,067	\$ -	\$ 1,565,067	\$ 356,574	\$ 1,208,493	22.78%	\$ 286,328	\$ 922,164	41.08%	\$ 859,021	\$ 63,143	95.97%	
YOUTH			In School \$ 699,156	\$ 1,050,679	\$ -	\$ 1,050,679	\$ 333,175	\$ 717,504	31.71%	\$ 552,835	\$ 164,669	84.33%	\$ 135,537	\$ 29,132	97.23%	
10/11 Allocation		\$ 1,553,679	Out of School \$ 699,156	\$ 1,050,679	\$ -	\$ 1,050,679	\$ 304,129	\$ 746,550	28.95%	\$ 595,333	\$ 151,217	85.61%	\$ 124,465	\$ 26,752	97.45%	
PY Cash Balances 6/30/10	\$ 781,164		Total \$ 1,398,312	\$ 2,101,359	\$ -	\$ 2,101,359	\$ 637,304	\$ 1,464,054	30.33%	\$ 1,148,168	\$ 315,886	84.97%	\$ 260,001	\$ 55,884	97.34%	
	\$ 781,164	\$ 1,553,679														
ADMINISTRATIVE			Total Admin \$ 441,345	\$ 614,706	\$ -	\$ 614,706	\$ 109,417	\$ 505,289	17.80%	\$ 25,135	\$ 480,154	21.89%	\$ 395,209	\$ 84,946	86.18%	
All Formula Grants	\$ 1,733,592	\$ 4,413,465	Total	\$ 4,413,465	\$ 6,147,057	\$ -	\$ 6,147,057	\$ 1,527,856	\$ 4,619,201	24.86%	\$ 1,670,565	\$ 2,948,636	52.03%	\$ 2,711,983	\$ 236,653	96.15%
RAPID RESPONSE/15%/25%			Rapid Resp. \$ 195,040	\$ 193,658	\$ -	\$ 193,658	\$ 15,406	\$ 178,252	7.96%	\$ 1,097	\$ 177,154	8.52%	\$ 145,813	\$ 31,341	83.82%	
Formula Rapid Response (540,541)	\$ (1,382)	\$ 195,040	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	100.00%	
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	100.00%	
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	100.00%	
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%	\$ -	\$ -	100.00%	
	\$ (1,382)	\$ 195,040	Total \$ 195,040	\$ 193,658	\$ -	\$ 193,658	\$ 15,406	\$ 178,252	7.96%	\$ 1,097	\$ 177,154	8.52%	\$ 145,813	\$ 31,341	83.82%	
INCENTIVE AWARDS			Incentive \$ -	\$ 23,049	\$ -	\$ 23,049	\$ -	\$ 23,049	0.00%	\$ -	\$ 23,049	0.00%	\$ -	\$ 23,049	0.00%	
07/08 (153) and 08/09 (113) Awards**	\$ 23,049		Total \$ -	\$ 23,049	\$ -	\$ 23,049	\$ -	\$ 23,049	0.00%	\$ -	\$ 23,049	0.00%	\$ -	\$ 23,049	0.00%	
	\$ 23,049	\$ -														
OTHER (DoL, Contract, etc.)			LVN Project \$ -	\$ 134,412	\$ -	\$ 134,412	\$ 58,874	\$ 75,538	43.80%	\$ 8,398	\$ 67,139	50.05%	\$ 55,261	\$ 11,878	91.16%	
Federal LVN Grant*	\$ 134,412		Total \$ -	\$ 134,412	\$ -	\$ 134,412	\$ 58,874	\$ 75,538	43.80%	\$ 8,398	\$ 67,139	50.05%	\$ 55,261	\$ 11,878	91.16%	
	\$ 134,412	\$ -														

* Amount represents cash balance remaining from original multi-year award amounts. ** Incentive Funds unilaterally added to PY 2009-10 Subgrant.

BUDGET: Includes all funds available for fiscal year based on Plan to be submitted to EDD on request, revised in accordance with latest appropriations information received from Chief, Workforce Services Division, as required. Formula Administrative Funds lose their identity upon appropriation. Rapid Response Carryover is an expense held over from the prior year. In-School Youth 52.28%
Out-of-School Youth 47.72%

OBLIGATIONS: Includes funds obligated in contracts and ITA's. Does NOT include funds committed for operations.

COMMITTED: Includes projected staff personnel and overhead costs

AVAILABLE: Balance after expenditures and obligations

**MERCED COUNTY DEPARTMENT OF WORKFORCE INVESTMENT
FISCAL REPORT FOR FINANCE COMMITTEE (ARRA FUNDS)
February 17, 2009 - June 30, 2011**

RECOVERY ACT FUNDS

Through 08/31/10

Target (Minimum) 66.67%

AVAILABLE FUNDS		BUDGET					ACTUAL			OBLIGATIONS			COMMITTED - AVAILABLE		
	Appropriation Total (Life of Grant)	Planned for ARRA Funds Life of Grant	Budget for Available Funds	Budget Adjustments	Revised Budget	Accrued Expense FY to Date	Available	Percent Expended to Date	Total Obligated Funds	Available after Obligations	Percent Spent + Obligated	Total Committed Funds	Available after Committed	Pct Spent + Obligated + Committed	
ADULT		Core A	\$ 199,775	\$ 199,775	\$ (184,000)	\$ 15,775	\$ 12,398	\$ 3,377	78.59%	\$ 28	\$ 3,348	78.78%	\$ 2,756	\$ 592	96.25%
08/09 Allocation	\$ 936,125	Core B	\$ 275,835	\$ 275,835	\$ (86,000)	\$ 189,835	\$ 181,965	\$ 7,870	95.85%	\$ -	\$ 7,870	95.85%	\$ 6,478	\$ 1,392	99.27%
		Intensive	\$ 74,507	\$ 74,507	\$ 90,000	\$ 164,507	\$ 160,349	\$ 4,158	97.47%	\$ 764	\$ 3,394	97.94%	\$ 2,794	\$ 600	99.64%
		Training	\$ 292,396	\$ 292,396	\$ 180,000	\$ 472,396	\$ 386,760	\$ 85,636	81.87%	\$ 85,225	\$ 410	99.91%	\$ 338	\$ 73	99.98%
	\$ 936,125	Total	\$ 842,513	\$ 842,513	\$ -	\$ 842,513	\$ 741,472	\$ 101,041	88.01%	\$ 86,018	\$ 15,023	98.22%	\$ 12,366	\$ 2,657	99.68%
DISPLACED WORKER		Core A	\$ 573,858	\$ 573,858	\$ (476,000)	\$ 97,858	\$ 20,444	\$ 77,414	20.89%	\$ 955	\$ 76,459	21.87%	\$ 62,932	\$ 13,527	86.18%
08/09 Allocation	\$ 1,793,404	Core B	\$ 519,031	\$ 519,031	\$ (100,000)	\$ 419,031	\$ 309,768	\$ 109,263	73.92%	\$ 5,375	\$ 103,888	75.21%	\$ 85,509	\$ 18,379	95.61%
		Intensive	\$ 156,737	\$ 156,737	\$ 216,000	\$ 372,737	\$ 292,850	\$ 79,887	78.57%	\$ 6,943	\$ 72,944	80.43%	\$ 60,039	\$ 12,905	96.54%
		Training	\$ 364,438	\$ 364,438	\$ 360,000	\$ 724,438	\$ 524,711	\$ 199,727	72.43%	\$ 127,115	\$ 72,611	89.98%	\$ 59,765	\$ 12,846	98.23%
	\$ 1,793,404	Total	\$ 1,614,064	\$ 1,614,064	\$ -	\$ 1,614,064	\$ 1,147,773	\$ 466,291	71.11%	\$ 140,389	\$ 325,902	79.81%	\$ 268,245	\$ 57,657	96.43%
YOUTH		In School	\$ 1,011,942	\$ 1,011,942	\$ (850,000)	\$ 161,942	\$ 156,574	\$ 5,368	96.69%	\$ -	\$ 5,368	96.69%	\$ 4,418	\$ 950	99.41%
08/09 Allocation	\$ 2,248,759	Out of School	\$ 1,011,942	\$ 1,011,942	\$ 850,000	\$ 1,861,942	\$ 1,835,056	\$ 26,886	98.56%	\$ -	\$ 26,886	98.56%	\$ 22,129	\$ 4,756	99.74%
	\$ 2,248,759	Total	\$ 2,023,884	\$ 2,023,884	\$ -	\$ 2,023,884	\$ 1,991,630	\$ 32,254	98.41%	\$ -	\$ 32,254	98.41%	\$ 26,548	\$ 5,706	99.72%
ADMINISTRATIVE		Total Admin	\$ 497,827	\$ 497,827	\$ -	\$ 497,827	\$ 280,491	\$ 217,336	56.34%	\$ 2,674	\$ 214,662	56.88%	\$ 176,686	\$ 37,977	92.37%
All ARRA Formula Grants	\$ 4,978,288	Total	\$ 4,978,288	\$ 4,978,288	\$ -	\$ 4,978,288	\$ 4,161,366	\$ 816,922	83.59%	\$ 229,081	\$ 587,841	88.19%	\$ 483,844	\$ 103,997	97.91%
OTHER (RR,15%,25%,NEG,W-P)		ARRA RR	\$ 278,354	\$ 278,354	\$ -	\$ 278,354	\$ 142,961	\$ 135,393	51.36%	\$ 8,873	\$ 126,520	54.55%	\$ 104,137	\$ 22,383	91.96%
ARRA Rapid Response (106)	\$ 278,354	GRN JOBS	\$ 937,890	\$ 937,890	\$ -	\$ 937,890	\$ 571,031	\$ 366,859	60.88%	\$ 357,044	\$ 9,815	98.95%	\$ 8,078	\$ 1,736	99.81%
ARRA Green Jobs 15% (120)*	\$ 937,890	ARRA RR2	\$ 363,650	\$ 363,650	\$ -	\$ 363,650	\$ 9,933	\$ 353,717	2.73%	\$ 39,004	\$ 314,713	13.46%	\$ 259,036	\$ 55,677	84.69%
ARRA Rapid Response #2 (108)	\$ 363,650	BRIDGES	\$ 499,855	\$ 499,855	\$ -	\$ 499,855	\$ 163,061	\$ 336,794	32.62%	\$ 291,653	\$ 45,141	90.97%	\$ 37,155	\$ 7,986	98.40%
ARRA Bridges to Success (149)	\$ 499,855	TULARE	\$ 263,780	\$ 263,780	\$ -	\$ 263,780	\$ 4,612	\$ 259,168	1.75%	\$ 840	\$ 258,328	2.07%	\$ 212,626	\$ 45,702	82.67%
ARRA funded Tulare NEG	\$ 263,780	VEAP	\$ 175,117	\$ 175,117	\$ -	\$ 175,117	\$ 57,457	\$ 117,660	32.81%	\$ 7,636	\$ 110,024	37.17%	\$ 90,559	\$ 19,465	88.88%
ARRA funded Madera Vets Assistance	\$ 175,117	OJT NEG	\$ 310,943	\$ 310,943	\$ -	\$ 310,943	\$ 983	\$ 309,960	0.32%	\$ 26	\$ 309,935	0.32%	\$ 255,103	\$ 54,832	82.37%
ARRA OJT Nat. Emergency Grnt (775)*	\$ 310,943	DP NAV	\$ 465,521	\$ 465,521	\$ -	\$ 465,521	\$ 76,751	\$ 388,770	16.49%	\$ 8,685	\$ 380,085	18.35%	\$ 312,843	\$ 67,242	85.56%
W-P 10%/ARRA DP Navigator (144)	\$ 465,521	Total	\$ 3,295,110	\$ 3,295,110	\$ -	\$ 3,295,110	\$ 1,026,788	\$ 2,268,322	31.16%	\$ 713,762	\$ 1,554,561	52.82%	\$ 1,279,538	\$ 275,023	91.65%
All Other ARRA Grants	\$ 3,295,110														

* GC 120 term ends 3/31/2011; GC 775 term ends 6/30/2012.

BUDGET: Includes all Recovery Act funds available for life of grant, based on Plan to be submitted to EDD, revised in accordance with latest appropriations information received from Chief, Workforce Services Division, as required. Formula Administrative Funds lose their identity upon appropriation. Term of all cash codes is currently set at 06/30/2011 except where otherwise noted.

In-School Youth 7.86%
Out-of-School Youth 92.14%

OBLIGATIONS: Includes funds obligated in contracts and ITA's. Does NOT include funds committed for operations.

COMMITTED: Includes projected staff personnel and overhead costs

AVAILABLE: Balance after expenditures and obligations

**MERCED COUNTY DEPARTMENT OF WORKFORCE INVESTMENT
WIA CONTRACTS**

Contract/Vendor Name	Contract Number	Total Contract Amt	Start Date	End Date	Contract Balance	Budget 2010/11 Only	* Expenditures To-Date	** Inv's Rec'd Not Yet Pd	*** Inv Through	**** % Billed	Comments
Allied Health Partnership	11158	\$ 7,500.00	1/1/2010	12/31/2010	\$ -		7,500.00			100%	
CWA - TOPPS	11171	\$ 9,730.00	7/1/2010	7/31/2010	\$ -		9,730.00			100%	
Deaf & Hard of Hearing Services	11121	\$ 6,000.00	12/1/2009	12/31/2010	\$ 5,301.00		699.00		Feb '10	12%	
Fresno County LWIA (SJVJGJ)	2009215	\$ 172,973.00	7/1/2009	12/31/10	\$ 78,607.77			94,365.23	Jun '10	55%	Pending addl b/u
Jack L. Boyd Outdoor School (SJVJGJ)	2009217	\$ 45,850.00	09/01/09	10/31/09	\$ -		45,850.00		Nov '09	100%	
Kern, Inyo, Mono LWIA (SJVJGJ)	2009213	\$ 150,059.00	07/01/09	12/31/10	\$ 98,622.09		51,436.91		Jun '10	34%	
Kings County LWIA (SJVJGJ)	2009273	\$ 56,664.00	07/01/09	12/31/10	\$ 12,735.62		43,928.38		Jun '10	78%	
Madera Co. Workforce Development (CB)	2007108	\$ 137,692.60	01/01/07	12/31/09	\$ -		137,692.60		Jul '10	100%	
Madera Co. Workforce Development (SJVJGJ)	2009212	\$ 56,664.00	07/01/09	12/31/10	\$ 33,566.22		23,097.78		Jun '10	41%	
MAS, PLATO Lab (ERC)	2010130	\$ 44,455.03	07/01/10	06/30/11	\$ 33,872.56	\$ 44,455.03	10,582.47		Aug '10	24%	
MAS, Computer Literacy Labs (Castle)	2010148	\$ 12,729.00	07/01/10	06/30/11	\$ 9,860.36	\$ 12,729.00	2,868.64		Jul '10	23%	
MAS, Computer Literacy Labs (EC)	2010149	\$ 25,233.39	07/01/10	06/30/11	\$ 23,346.68	\$ 25,233.39	1,886.71		Jul '10	7%	
MC CNA Training	2010177	\$ 22,275.00	07/01/10	06/30/11	\$ 22,275.00	\$ 22,275.00	-	\$ -		0%	
MC CT Technologist Training	2010102	\$ 168,500.00	04/13/10	06/30/11	\$ 168,500.00		-	\$ -		0%	
MC ETC (Thrive & Survive)	2010147	\$ 18,620.00	06/01/10	06/30/11	\$ 18,620.00		-			0%	
MC PLATO Lab	2010131	\$ 59,991.00	07/01/10	06/30/11	\$ 56,385.93	\$ 59,991.00	3,605.07		Aug '10	6%	
Merced College-LVN (CB)	2007120	\$ 322,338.00	01/01/07	12/31/09	\$ 1,981.72		320,356.28		Dec '09	99%	
Merced Co. CAED-Business Assistance (AI)	2010159	\$ 46,890.00	04/01/10	11/30/11	\$ 38,970.00		7,920.00		Aug '10	17%	
MCOE-YOP (ISY)	2009148	\$ 942,493.00	07/01/09	06/30/10	\$ 35,492.06	\$ 942,493.00	907,000.94		Jun '10	96%	
MCOE-YOP (ISY)	2010196	\$ 590,264.00	07/01/10	06/30/11	\$ 537,137.63	\$ 590,264.00	53,126.37		Aug '10	9%	
MCOE-Empower (OSY)	2009149	\$ 965,276.00	07/01/09	06/30/11	\$ 42,218.20		923,057.80		Jun '10	96%	
MCOE-Empower (OSY)	2010197	\$ 590,264.00	07/01/10	06/30/11	\$ 510,093.90	\$ 590,264.00	80,170.10		Aug '10	14%	
MCOE-Bridges to Success	2010223	\$ 450,000.00	04/01/10	04/30/11	\$ 290,920.99			159,079.01	Aug '10	35%	Contract just approved
MCOE-Green Jobs (SJVJGJ)	2009216	\$ 56,664.00	07/01/09	12/31/10	\$ 23,835.82		32,828.18		Aug '10	58%	
MCOE-Green Jobs (SJVJGJ)	2009216	\$ 67,130.00	07/01/09	12/31/10	\$ 29,934.37		37,195.63		Aug '10	55%	
Mother Lode LWIA (SJVJGJ)	2009211	\$ 28,331.00	07/01/09	12/31/10	\$ 1,109.34		27,221.66		Aug '10	96%	
New York Wired-Metrix	11175	\$ 9,900.00	06/01/10	06/30/11	\$ -		9,900.00		Jun '10	100%	
Rexel (Summers Group, Inc.)	2010012	\$ 83,950.00	01/01/10	06/30/10	\$ 25,915.00	\$ 83,950	58,035.00		Jun '10	69%	
San Joaquin LWIA (SJVJGJ)	2009214	\$ 114,873.00	07/01/09	12/31/10	\$ 69,668.06		45,204.94		Mar '10	39%	
Stanislaus County (CB)	2007121	\$ 208,168.00	01/01/07	12/31/09	\$ 55,499.14		152,668.86		Jun '10	73%	
Stanislaus County (SJVJGJ)	2009210	\$ 84,032.00	07/01/09	12/31/10	\$ 29,077.43		54,954.57		Jun '10	65%	
State Center Community College District (CB)	2007104	\$ 358,412.00	01/01/07	12/31/09	\$ 1,455.79		356,956.21		Jun '10	100%	
Tulare County LWIA (SJVJGJ)	2009264	\$ 71,425.00	07/01/09	12/31/10	\$ 33,438.91		37,986.09		Aug '10	53%	
Yosemite Community College (CB)	2007107	\$ 334,621.00	01/01/07	12/31/09	\$ -		334,621.00		Apr '10	100%	
		\$ 6,123,764.02			\$ 2,204,532.82	\$ 2,371,654.42	\$ 3,760,152.19	\$ 159,079.01			

* Expenditures To-Date include entire contract period.

** Inv's Rec'd Not Yet Pd include invoices recently received and invoices requiring corrections/backup.

*** Invoiced Through shows latest dates of service covered by invoices.

**** % Billed is of entire contract, not just current year.

Updated 9/23/2010

TO: Executive Committee

DATE: 10/04/10

FROM: QUED

For Discussion

For Action

For Information

SUBJECT: Disposition of Incentive Funds from 07/08 and 08/09

PROPOSED MOTION(S): Approve the use of Incentive funds for 07/08 and 08/09 totaling approximately \$23,049 to supplement paid WIA services for adult and dislocated worker participants.

DISCUSSION: On July 14, 2010, the State of California's Employment Development Department issued Information Notice WSIN 10-8 detailing Incentive Awards – Exemplary Performance for Program Years (PY) 07-08 and 08/09. Incentive funds are provided to Local Workforce Investment Areas (LWIAs) that met the performance measures for the corresponding program years. The incentive funds were based on recommendations by the California Workforce Investment Board (CalWIB) and the Labor and Workforce Development Agency and Governor's Office.

According to the notice, the Merced LWIA will receive \$12,031 for meeting performance in PY 07/08 and \$11,018 for performance in PY 08/09. These funds must be used by 6/30/11 and were calculated in accordance with the Workforce Investment Act (WIA) Directive WSD09-16, dated April 14, 2010, and as specified in the WIA, Section 134(a)(2)(B)(iii). Incentive Funds are not linked to any of the three programs; that is, they are not Adult, Dislocated Worker or Youth funds, and they may be spent in any or all of the programs.

In times past, incentive funds were spent on supportive services for Registered Nurses, employer appreciation, community specific training, marketing, and printing costs associated with the Youth Resource Directory created and updated by the Youth Council.

On September 15, 2010; the Quality Employment and Development Ad Hoc Committee (QUED) recommended that the funds be used to supplement shortages in formula funding for the Adult and Dislocated Workers where needed.

ATTACHMENT(S): N/A

TO: Executive Committee

DATE: 10/04/10

FROM: QUED

For Discussion

For Action

For Information

SUBJECT: Performance Measures - Negotiations

PROPOSED MOTION(S): That the Executive Committee approve the attached letter to the State recommending reductions in local performance measure goals in WSDD-49 for Average Earnings for Adult and Dislocated Worker as well as reductions in the Literacy and Numeracy goals for out-of-school youth for Program Years 2009-10 and 2010-11.

DISCUSSION: On September 3, 2010 the State Employment Development Department issued a draft directive WSDD-49 entitled LWIA Final Performance Goals for PY 2009-10 and 2010-11. The purpose of the draft directive is to publish the final Local Workforce Investment Area (LWIA) performance goals for the Program Year (PY) 2009-10 and PY 2010-11 Adult, Dislocated Worker, and Youth Programs.

On September 15, 2010; the Quality Employment and Development Ad Hoc Committee (QUED) recommended that a letter be sent to the State from the WIB to request lowering the State recommended local investment area goals to better match the current environment of the Merced workforce area. The specific goals and reasons are spelled out in the attached letter.

ATTACHMENT(S): Letter



**WORKFORCE
INVESTMENT BOARD**
MERCED COUNTY

Alfonse Peterson, Chair
Steve Newvine, Vice Chair
1880 Wardrobe Ave. Merced, CA 95341
Phone (209) 724-2008 FAX (209) 725-3592
www.mercedwib.com

September 23, 2010

Cynthia Hobart
WSD/P.O. Box 826880, MIC 69
Sacramento, CA 94280-0001

Dear Ms. Hobart:

This letter is a resubmission in response to WSDD-49 LWIA Final Performance Goals for PY 2009-10 and PY 2010-11. The local goals presented by the State for the Merced County Department of Workforce Investment for Adult and Dislocated Worker average earnings are \$13,000 and \$13,900 respectively for both program years. In past years, we have been able to sponsor Licensed Vocational Nurses and Registered Nurses which are high wage earners. December of 2009 was the graduation of the last cohort of a total of 80 LVNs sponsored by a Department of Labor grant. Due to other funding cuts we can only offer very limited support to Registered Nurses. In addition, with the local economy in such flux and high paying jobs being very limited, many participants are being forced to take stop-gap jobs in order to pay bills in the interim until higher paying jobs become available. Our Los Banos satellite One-Stop services 33-40% of our customers. Many have been recently laid off from their high paying jobs in the Silicon Valley/Bay area. Many of these customers have been seeking local employment which is at least 30% lower pay than their previous positions. All of the factors mentioned have and will contribute to much lower average earnings measures in both Adult and Dislocated Worker funding streams. Stanislaus County to the north has many more high paying jobs than Merced County and their goals are at \$10,800 for Adult and \$12,500 for Dislocated Worker. Fresno to the south (the State's 10th most populous County with a population of almost one million) has goals at \$10,500 for Adult and \$11,000 for Dislocated Worker. The Merced WIB respectfully requests that performance goals for average earnings be lowered to \$10,500 for adult and \$11,000 for Dislocated Worker for PY 2009-10 and PY 2010-11.

Regarding Youth Literacy and Numeracy Gains: Realizing that the Draft Directive states that the Youth goals will not be negotiated for PY 2009-10 and PY 2010-11, we feel it is important to note that in PY 2008-09 the negotiated local percentage was 15%. The area's final performance in this goal was 20.2%. This performance goal for 2009-10 and 2010-11 is at 40%. This is a 266% increase. While the area understands the extreme importance of this measure, is expending a huge effort, and is making progress to increase the percentage in this measure, we respectfully submit that 25% for the PY 2009-10 and the recommended 40% for PY 2010-11 is a great improvement and attainable.

"Merced County's Workforce Investment system will keep pace with the new growth, the emerging economy, and the ever changing needs of the employers by creating a better educated, highly skilled workforce, that's capable, and prepared, and thoroughly knowledgeable."

In summary, please consider the following changes to the Performance Goals for PY 2009-10 and PY 2010-11 stated in WSDD-49 for the Merced County LWIA:

Performance Measure	Current	Recommended Change
Adult Average Earnings	\$13,000	\$10,500
Dislocated Worker Average Earnings	\$13,900	\$11,000
Youth Literacy and Numeracy Gains	40%	PY 2009-10 25%
Youth Literacy and Numeracy Gains	40%	PY 2010-11 40%

Sincerely,

Alfonse Peterson
WIB Chair

TO: Executive Committee

DATE: 10/04/10

FROM: QUED

For Discussion

For Action

For Information

SUBJECT: Worknet One-Stops Recertification

PROPOSED MOTION(S): Approve the Quality Employment and Development Ad Hoc Committee's (QUED) recommendation to extend the certification of the Merced and Los Banos Worknet Employment Resource Centers for a period of two years to take effect from November 3, 2011 to November 3, 2013.

DISCUSSION: On November 3, 2008, the Executive Committee approved a 3-year certification of the Merced and Los Banos Worknet Employment Resource Centers for meeting the criteria of the Prospector Award under the scrutiny of the California Awards for Performance Excellence (CAPE) team of examiners. Under this action, the One-Stops would need to be recertified on or about November 3, 2011.

This QUED has made recommendations for continuous improvements of the Merced One-Stops based on the feedback report delivered to the Department from the examiners of the CAPE organization. The Worknet Leadership Team has been diligently working on these recommendations and reporting progress to the QUED. This effort is ongoing. The Department of Workforce Investment is currently experiencing a reduction in funding, staffing and increased costs for an indeterminate period of time. At its meeting on September 15, 2010, the QUED recommended to extend the certification of the Merced and Los Banos Worknet Employment Resource Centers for a period of two years and to have the recertification take effect on or about November 3, 2013.

ATTACHMENT(S): None

TO: Executive Committee

DATE: 10/04/10

FROM: QUED/Andrea Baker

For Discussion

For Action

For Information

SUBJECT: Department of Workforce Investment Funding Reduction and Subsequent Changes

PROPOSED MOTION(S): For Discussion/Recommendations

DISCUSSION: Leading into the current fiscal year the Department has been hit with substantial funding cuts and increased expenditures. These cuts have lead to a reduction of force and other cost saving measures. Some measures have been taken while others are in the process of being implemented. There are other measures being considered.

The Director will be apprising the Executive Committee on what the measures above are and present current options to ascertain what the committee would support and what the impact will be on the Department and services.

ATTACHMENT(S): Contract Reductions

CONTRACT REDUCTIONS:

Contract	Original Cost	Reduction	Adj Cost
Plato - Merced	\$ 71,742.00	\$ 17,139.00	\$ 54,603.00
Plato - Los Banos	\$ 77,021.00	\$ 16,795.00	\$ 60,226.00
CAED	\$ 27,702.00	\$ 27,702.00	\$ -
Child Development (Los Banos)	\$ 37,000.00	\$ 37,000.00	\$ -
Rexel	\$ 83,950.00	\$ 63,950.00	\$ 20,000.00
MAS Computer Literacy - Castle	\$ 38,187.22	\$ 25,458.00	\$ 12,729.22
C N A Training - Merced College	\$ 29,025.00	\$ 6,750.00	\$ 22,275.00
Solar Weatherization - Stan. County Alliance	\$ 22,131.20	\$ 16,198.40	\$ 5,932.80
	<u>\$ 386,758.42</u>	<u>\$ 210,992.40</u>	<u>\$ 175,766.02</u>

TO: Executive Committee

DATE: 10/04/10

FROM: WIB Staff

For Discussion

For Action

For Information

SUBJECT: Workforce Investment Board (WIB) Strategic Scorecard

PROPOSED MOTION(S): Review and discuss applicable Measure/Indicators from the WIB Strategic Scorecard.

DISCUSSION: The WIB's Strategic Scorecard is used to manage the attainment of the WIB's efforts. The Scorecard is divided into four Measurement Categories:

- A) Customer Perspective,**
- B) Internal Operations/Organizational Effectiveness,**
- C) Financial/Market Perspective, and**
- D) Learning & Innovation.**

The areas that require discussion/review:

B. Internal Operations/Organizational Effectiveness

1.a. Planned vs. Actual Participant Activity

-See attached Customer Satisfaction Report

-See attached Customer Service Report

Performance Measures

-See attached Performance Goals Negotiation Paper and Letter

C. Financial/Market Perspective

1. Expenditures

- See Attached Financial Report

2. Revenue & Resources/Revenue Generation

- See Attached Financial Report

ATTACHMENT(S): N/A

Worknet Customer Satisfaction Report

August 2010

All Locations Combined	Aug-09	Aug-10	Jul-10	Jun-10
Customer Satisfaction				
Courtesy of staff.	9.64	9.47	9.50	9.64
Time if took for staff to assist you.	9.55	9.51	9.43	9.68
Did you get the information you needed?	9.65	9.41	9.39	9.64
Were you satisfied with the services?	9.59	9.50	9.47	9.62
Did we help you today?	9.58	9.62	9.49	9.62
Would you refer our services to others?				
Yes	141	253	349	178
No	1	1	2	0
No Selection Made	8	9	24	3
How did you hear about us?				
<small>*Effective April 2010 the following data is from Customer Satisfaction Surveys vs. Scan Cards</small>				
CalWORKs	0	11	23	8
EDD	20	37	45	20
Friend/Family	159	126	181	54
Flyer/Brochure	0	5	2	2
Internet	6	4	4	3
Newspaper	0	5	4	7
Other	4	22	28	11
Phone Book	0	3	1	1
Radio Ad	0	5	6	3
Walk-in	209	64	96	79

Results By Location - August 2010

	Merced	Los Banos	Wardrobe	All Locations
Customer Satisfaction				
Courtesy of staff.	9.48	9.46	9.45	9.47
Time if took for staff to assist you.	9.48	9.68	9.43	9.51
Did you get the information you needed?	9.28	9.63	9.59	9.41
Were you satisfied with the services?	9.41	9.79	9.47	9.50
Did we help you today?	9.54	9.79	9.69	9.62
Would you refer our services to others?				
Yes	150	52	51	253
No	1	0	0	1
No Selection Made	4	5	0	9
How did you hear about us?				
CalWORKs	7	2	2	11
EDD	26	1	10	37
Friend/Family	64	37	25	126
Flyer/Brochure	3	0	2	5
Internet	2	0	2	4
Newspaper	2	3	0	5
Other	19	0	3	22
Phone Book	2	0	1	3
Radio Ad	4	0	1	5
Walk-in	41	11	12	64

Note: June data not collected from Los Banos due to the reconfiguration of the facility.

Worknet
Customer Satisfaction Report
Suggestions and Concerns - All Locations - August 2010

Suggestions

Do you have any suggestions on how we can improve our services?

Great at helping me.

have more jobs available

you are very helpful!

I have always known of this resource center.

all is good

great job!

you have been very helpful!

everything is beautiful!

everything is great

Everything is very good

NO is my first time and I liked the service

Registration can be much shorter!!!!and to the point-

Everything good

No services are fine

Services are already Good.

EveryoNe was friendly. Extremely Helpful, great smiles.

it was fine services.

The service here is great.

Service is excellent

Need to be more realistic about Job's-availability in this area.

I think the presentation/orientation was more than adequate.

No it was fabulous

More smiles :)

Services were greet keep up the good work

Doing Good

No, but you are doing very good.

No, it's Perfect

No you have it covered.

No-Fantastic service!

No this is one of the most helpful Ive been to.

No I don't have one because you do a great job.

Doing Great

Candy Jar at Front Desk!

No, its fine the way it is.

Worknet
Customer Satisfaction Report
Suggestions and Concerns - All Locations - August 2010

Rehab.

Human Services

Another person to assist in the computer lab during busy times.

Been here before.

For me everything has been great

No/None had 70 entries

Worknet
Customer Satisfaction Report
Suggestions and Concerns - All Locations - August 2010

Concerns

Can you think of any concerns or issues that we may be able to assist you with?

Staff member was very helpful and I can't thank her enough for giving me this opportunity.

Vocational training opportunities for Merced County employment.

To get a Job

now that you mention it I need help with training in the medical field

No dont have a clue

How to go to school (Vocational Rehabilitation).

work

ask the guy next to me to quit talking out loud.

great job

Direct OJT. Be more competative with our job Market.

I need job assistance. Also, assistance with my penmanship.

No Great Job!

VERY Happy

yes with my Resume

I NEED HELP WITH JOB INTERVIEWS, AND COMPLETING A RESUME

Como Sacar el GED (How to get a GED)

Nursing Program

Help with Resume.

Help with job placement for Dental Assistant.

No/None had 80 entries

Worknet Customer Service Report

August 2010

All Locations Combined	Aug-09	Aug-10	Jul-10	Jun-10
Visits				
Return Visits (Total Core Svcs - First Visit Registrations)	4917	11279	10999	10868
First Visits (New Registrations)	391	596	687	704
Total Visits (Core Svcs Used)	5308	11875	11686	11572
Total Visitors (Unique Visitors)	2441	2087	2085	2042
What did our customers use?				
Career Assessment	244	163	150	144
Certificate Test	36	111	158	130
Copier	515	374	394	377
EDD/Unemployment	108	61	46	55
External Web Site Job Referral	0	2565	2349	2349
Fax	1588	244	260	297
Internet Job Search	2651	3577	3418	3189
Job Wall	450	798	858	815
Local Office Orientation - JTA 18	191	123	92	119
Other VOS Internet Services	0	483	599	427
PLATO Lab	755	854	717	814
Resume/Cover Letter/Application JTA 15	997	1137	1230	1427
Special Class	69	105	25	25
Staff Appointment	489	290	305	310
Summer Jobs for Youth	349	11	23	30
Telephone	138	190	174	155
Typing Practice	170	122	140	111
Workshop	149	71	61	94

Results By Location - August 2010

All Locations Combined	Merced	Los Banos	Wardrobe	All Locations
Visits				
Return Visits	7120	3967	189	11279
First Visits	369	201	26	596
Total Visits	7489	4168	215	11875
Total Visitors*	1359	728	104	2087
What did our customers use?				
Career Assessment	118	44	1	163
Certificate Test	98	13	0	111
Copier	306	68	0	374
EDD/Unemployment	37	24	0	61
External Web Site Job Referral	1399	1099	67	2565
Fax	189	55	0	244
Internet Job Search	2392	1147	37	3577
Job Wall	664	132	2	798
Local Office Orientation - JTA 18	15	45	63	123
Other VOS Internet Services	306	168	8	483
PLATO Lab	306	546	2	854
Resume/Cover Letter/Application JTA 15	848	282	6	1137
Special Class	33	72	0	105
Staff Appointment	141	147	2	290
Summer Jobs for Youth	8	3	0	11
Telephone	151	39	0	190
Typing Practice	71	51	0	122
Workshop	38	32	1	71

*Total visitors count for all locations may be different than the total for each location combined as one person may have visited more than one location during the month.