

Workforce Investment Board
Dept of Workforce Investment, Large Conference Rm
1880 W. Wardrobe Ave, Merced, CA
January 12, 2006, 3:00-5:00 p.m.
Meeting Agenda



<http://web.co.merced.ca.us/wi/wib/wib.html>

1. Call to Order/Roll Call.....
2. Approval of Agenda
3. Approval of November 10, 2005 Minutes
4. Public Opportunity to Speak.....
5. Consent Agenda
- a. Supportive Services Policy Mike Sullivan
- b. Eligible Training Provider List Policy Mike Sullivan
6. Action Agenda
- a. Partnering in Workforce Innovation in Regional Economic Development (WIRED) Department of Labor Grant Andrea Baker
7. Presentations
- a. Cities of Merced/Atwater Economic Development Frank Quintero/Scott McBride
- b. Employer Success Story – Sports & Rehab Physical Therapy Alfredo Mendoza
8. Announcements Any WIB Member
9. Information Agenda
- a. Enterprise Zone Update Jackie Walther-Parnell
- b. High Concentration of Youth Special Project Funding..... Rick Osorio
- c. Exemplary Performance PY 2004/05 Monetary Award Dave Davis
- d. Strategic Scorecard Dave Davis
- e. Implications for Action Lee Andersen/Andrea Baker/John Fowler
- f. End-of-Year Report 2004/05 Dave Davis
- g. Joint BOS/WIB Meeting Dave Davis
- h. Fiscal Report Jackie Walther-Parnell
- i. Participant Report Dave Cramer
- j. LMI Updates Dave Cramer
- k. Committee Reports - www.co.merced.ca.us/wi/wib/wib.html (or faxed upon request)
10. Director’s Comments..... Andrea Baker (5 min)
11. Chair Comments..... Nellie McGarry (5 min)
12. Other
13. Next Meeting – March 9, 2006
14. Adjourn

Workforce Investment Board
Dept of Workforce Investment, Large Conference Rm
1880 W. Wardrobe Ave, Merced, CA
November 10, 2005, 3:00-5:00 p.m.
Meeting Minutes



<http://web.co.merced.ca.us/wi/wib/wib.html>

Members Present:

Lee Anderson	Andrea Baker	Don Bergman
Sharon Cresswell	Ben Duran	Phil Flores
Ernie Flores	Peter Fluetsch	Scott Galbraith
Charlie Lambert	Albert Montejano	Anne Newins
Terry Nichols	Rick Osorio	Alfonse Peterson
Larry Pitts	Carole Roberds	Al Romero
Mike (Vann) Smith	Steve Tinetti	

Members Absent:

Ed Anderson	Nick Benjamin	Bob Bittner
Kathleen Cookham	Robert Fore	John Fowler
Carol Greenberg	Jeremiah Greggains	Robert Harmon
Nellie McGarry	Chris Rosander	Mike Sullivan
Thomas Tsubota		

Others Present:

Dave Davis	Angelina Gallardo	Eddie Harding
Dee Knight	Maggie Mann	Guadalupe Martinez
Alfredo Mendoza	Evelyn Montes	Nannette Potter
Joanne Presnell	SSgt Marlon Rice	Gaye Riggs
Tony Slaton	Jackie Walther-Parnell	

1. Call to Order/Roll Call – The 2nd Vice Chair, Mr. Albert Montejano, called the meeting to order. Roll call was taken.
2. Approval of Agenda – It was *M/S/C Tinetti/Bergman* to approve the agenda as published.
3. Approval of Minutes – It was *M/S/C Peterson/Anderson* to approve the September 15, 2005 minutes as written.
4. Public Opportunity to Speak – None.
5. Consent Agenda:
 - a. Addition of PY 04/05 Carryover Monies to Youth Contracts – It was *M/S/C Bergman/Duran* to approve the Consent Agenda.
6. Action Agenda:
 - a. Recertification of Merced Worknet ERC – It was *M/S/C Newins/Peterson* to approve the Merced Worknet recertification.
 - b. Construction Trades Career Job Fair – It was *M/S/C Osorio/Bergman* to approve the Youth Council co-sponsoring a Construction Trades Career Job Fair for Merced County high school seniors and juniors.

Mr. Charlie Lambert noted the CA Construction Trades Unions would help to provide funding for the Career Job Fair.

c. Financial Support of Marketing Seminar – It was *M/S/C Osorio/Anderson (abstain Newins)* to approve that \$5,000 be given to Merced College in support of a marketing seminar, focused on local businesses, that will be held at the Merced College Theater on February 25, 2006.

7. Presentations:

c. Head Start Rapid Response (Taken Out of Order) – Ms. Gaye Riggs noted that Worknet Merced did a wonderful job in helping those laid off from Head Start to prepare for their interview with Merced County Office of Education. She introduced Ms. Angelina Gallardo and Ms. Guadalupe Martinez who told their success story.

Ms. Gallardo and Ms. Guadalupe both said the staff at Worknet relieved their fears by having mock interviews, workshops on resume writing, funded physicals and other tests needed for the job, and their continuous encouragement gave them self-confidence.

a. Worknet Leadership Team – Mr. Terry Nichols noted the Worknet Leadership Team is a group of partners who operate the One-Stop centers. They collaborate to provide the necessary resources to make the One-Stops excellent facilities for jobseekers. He noted he also sits on the WIB in Madera County, and the Merced Worknet Leadership Team is unique because they work very effectively together, where other counties don't have this unique collaboration.

b. CA Army National Guard – SSgt Marlon Rice, local Guard Recruiter, introduced Evelyn Montes who is stationed at the One-Stop to provide support wherever needed. He noted it was his Colonel's vision for the Guard to become more involved in the community. They partner with the One-Stops not only to provide support but to give out information to those who are interested in joining the military. This has proven to be a very successful program, and they are glad to be partnering with Worknet.

d. Announcements – On Dec 1, 2005, 11:30 a.m.-1:30 p.m., at the Senior Center, the Merced County Economic Development Corporation will have its annual luncheon and meeting.

On Dec 18, 2005, Merced College is having its annual Dinner/Swing Dance to generate money for its Scholarship Endowment Fund.

Nov 11, 2005, Merced will have a Veterans Day Parade at 1:00 p.m. It will start at Martin Luther, King, Jr, to 'N' Street, to Courthouse Park. This is an opportunity to honor those veterans who served in the past, and those who are fighting for us now.

Central Valley Opportunity Center has raffle tickets available (\$1.00 each) for its annual Christmas Basket Drive. They give these baskets out to the three-county area.

The P-16 Council's last meeting was at UC Merced, and there was a great representation of all partners involved in the P-16 Council. One grant was received that will focus on development of adequate facilities for preschools in Merced County. Another grant application is being submitted to support the P-16 administrative function. Ms. Andrea Baker will be speaking on Labor Market Information at the next meeting, which will be a springboard to starting up the Business Alliance of P-16.

KUBB Country (93.3 FM) started an "Honor A Teacher" program that encourages nomination of a teacher you appreciate. Every month throughout the school year a teacher will be honored. Ms. Cresswell provided nomination forms to those interested. The form is also on the website.

8. Information Agenda:

a. Implications for Action Update – Ms. Baker noted the Workforce Housing Taskforce has met twice. Mr. Don Hutchins, City of Gustine, was nominated Chair, and Ms. Deidre Kelsey, County Supervisor, as Vice Chair. The Taskforce is gathering information on "best practices" and identifying "myths of affordable housing". The next meeting is Dec 7, 2005, 12:00 p.m.

- b. WIB Committees End-of-Year Summary
 - c. Healthcare Focus Group
 - d. KUBB Country/HOT 104.7 Job Fair – Ms. Sharon Cresswell thanked Worknet for continuing to be a sponsor of the Job Fair, which was on Oct 12, 2005. She noted over 650 attended, and gave an overview of the types of candidates. The next Job Fair will be March 29, 2006. They will continue to have a Job Fair as long as it is productive.
 - e. Translation Ordinance
 - f. Program Year 2004/05 Performance
 - g. Youth Programs Quarterly Reports
 - h. Participant Data Reports
 - i. LMI Updates
 - j. Committee Reports - www.co.merced.ca.us/wi/wib/wib.html (or faxed upon request)
9. Director's Comments – Ms. Baker noted at the following:
- At the State level Job Service and Workforce Investment has been combined.
 - The Department is working on the Rapid Response for Michael's Cooperage in Dos Palos. Another firm has purchased the company.
 - The Congressman's office is looking for staff, and she has job descriptions for anyone who is interested.
 - The House postponed the vote on the budget until Tuesday, so we still don't know what our federal allocation will be.
10. Chair Comments – The Chair noted the Worknet Certification is for three years. He thanked those on the Worknet Leadership Team and others who helped with the recertification. The Chair wished everyone a safe Thanksgiving and holiday season.
11. Other – None.
12. Next Meeting – January 12, 2006, Dept. of Workforce Investment, 1880 W, Wardrobe Ave, Merced.
13. Adjourn - Meeting was adjourned 4:20.

TO: Workforce Investment Board

DATE: 01/12/06

FROM: Executive Committee

For Action

For Information

For Discussion

SUBJECT: Supportive Services Policy

PROPOSED MOTION(S): Approve revised Supportive Services Policy.

DISCUSSION: The Supportive Services Policy is in need of revision, largely because of rises in the costs of the services offered. The following are proposed revisions:

- **Raise the amount available for participants enrolled in Core B/Intensive Services from \$150 to \$300. Revision adds an Employment and Retention Supportive Service payment after employment of \$50 at 90 days, \$50 at 180 days and \$50 at 270 days.**
- **Raises the amount for participants enrolled in a full-time activity from \$1,500 to \$2,200.**
- **Changes the rate of transportation reimbursement. Delineates shorter trip rate (20-49 miles roundtrip) at \$5.00 per day from longer trips (50 miles plus) at \$10.00 per day.**
- **Raises the rate of reimbursement for childcare from \$15 to \$20 per day.**
- **Changes the verification of Pell Grant status from the college's Financial Aid Officer to the participant.**

ATTACHMENT(S): Supportive Services Policy



**DEPARTMENT OF
WORKFORCE INVESTMENT**

**Policy/Procedure
For**

Supportive Services

Andrea T. Baker
Director

Joanne Presnell
Assistant Director

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Equal Opportunity Employer

Policy: Effective January 12, 2006, participants may be provided supportive services using the criteria stated in this policy.

Section I – General Provisions

The Merced County Workforce Investment Board (WIB), through the Merced County Department of Workforce Investment (WI), will make available supportive services to appropriate Workforce Investment Act (WIA) participants. All requests for participant supportive services and all collaborating information detailing the **need** will be documented in the Individual Employment Plan and/or in the participant's diary. To the best of its ability, the Department of Workforce Investment ensures that:

- Services provided under this policy are necessary to enable participants to participate in activities authorized under Title I of WIA;
- Services provided do not duplicate services available from other sources and are coordinated with the services and resources of the One-Stop partners and other community service partners.
- Financial assistance does not include post-exit services;
- Bonus and incentive payments, if provided are based on the attendance and performance by the participants receiving them;
- To the extent possible, similarly situated participants receive similar services;
- The Workforce Investment Area will meet applicable Internal Revenue Service and Fair Labor Standards Act requirements;
- Needs-related supportive services are based on the program activity in which an individual is enrolled and the ongoing assessment related to the participant, such information to be documented in the Individual Employment Plan;
- Provisions of supportive services under this policy are contingent upon WIA funds available. Additionally, at the discretion of the Local WIB this Supportive Services Policy is subject to review and change.

Supportive services will be provided through a Flexible Benefit Account for each eligible participant. The Flexible Benefit Account is a maximum amount of dollars available to each eligible participant, based on the daily allowance for transportation and child care and/or the actual cost of other services provided, to offset any authorized supportive service needs for which the participant is eligible, as agreed to, and documented by, an Employment and Training Specialist (E&T). Each eligible participant may select how their allocation will be used to assist them during training and or job search activities. At no time, will a participant's use of any one service, or a combination of services, exceed the total amount of money available in his or her Flexible Benefit Account.

- Enrolled in Core B/Intensive Services- \$300 (\$150 Supportive Services Initial Employment; \$150 Employment & Retention Supportive Service payments \$50 at 90

days; \$50 at 180 days; \$50 at 270 days). Note: Employment at the same or a different employer does not need to be promotional).

- Enrolled in a full time activity (as defined by the training provider) - \$2200 (Note: this allowance may not be authorized for the LVN and RN programs at Merced College depending upon WIA funding).
- Enrolled in a full-time training activity with a training provider, not on the ETPL, known as a cross-referral. The amount will not exceed the actual costs associated with the training such as books, uniforms, supplies, fees such as health and parking but in no case will it exceed the maximum amount of \$1000 nor will it pay for such items as registration or tuition. A cross referral will also be eligible for the actual calculated costs for additional services such as childcare and transportation but in no case will it exceed the maximum of \$2200.

Exceptions may be made to this policy, on a case-by case basis, should individual circumstances warrant exception and are documented in the case diary by an Employment and Training Specialist.

Section 2- Supportive Services

The Department of Workforce Investment, in accordance with the Workforce Investment Act and its implementing regulations, will provide supportive services deemed appropriate for payment or reimbursement to participants and/or other agencies or businesses for pre-approved necessary services, equipment and/or materials provided to the participant. Such services, equipment and/or materials may include, but are not limited to, the following:

- Transportation ¹
- Childcare²
- Employment/Retention Needs³
- DMV Printouts; Physicals;
- Tools; Uniforms/shoes/boots; Work clothes;
- Immunizations;
- Testing Cost, Fees, Licensing or endorsements;
- Application Fees; haircuts.

¹ In County residents attending out-of county full-time training, and in-county residents with a round trip of 20-49 miles or 50 plus miles as verified by Map Quest or a similar website (including to and from childcare provide) to attend in-county full time training, are eligible to be reimbursed (daily attendance will be verified by training provider). Rate of reimbursement varies 20 – 49 miles roundtrip \$5.00 per day; 50 plus miles roundtrip \$10 per day. Bus passes are available to those participants whose schedule and childcare arrangement can be accommodated by public transportation. Also, participants who are eligible to receive transportation allowance must provide proof of driver's license, vehicle registration and insurance.

² Participants with a child 12 years of age or younger may be eligible for childcare. Participants with a child 13 through 18 years of age may be eligible for childcare the child is physically or mentally incapable of caring for him or herself, as determined by a legally qualified professional or who is under court supervision. If the participant's spouse or significant other is neither working, looking for work nor in a training program and is not incapacitated or does not have special needs, childcare is not authorized. Participants qualifying for childcare will be reimbursed at the rate of \$20.00 per day, regardless of the number of qualifying children. Documentation for reimbursement for childcare is the participant's Time and Attendance for days in training, furnished by the training provider.

³ A participant who has successfully completed their enrollment component and has entered full-time employment is eligible for a needs related supportive service of \$50. An additional \$50 may be provided at the end of the 1st and 2 quarter of employment to assist the participant in needs related to retaining their employment.

Needs-Related/Incidental Payments will not be authorized for this program year.

Participants who obtain unsubsidized employment may have their Supportive Services (Flexible Benefit Account) reduced or terminated. The participant's needs will be reassessed to determine if further assistance from WIA funding is required.

An Employment and Training Specialist, in collaboration with the participant, will develop a plan for services, equipment and/or materials that are typical for a participants' area of training, job search, and/or program activity.

Section 3-Pell Grants

Participants enrolled or accepted for enrollment at an accredited college, in a course of study eligible for Federal or State financial aid and, leading to the award of a professional certificate, degree, etc., must apply for a Federal Pell Grant. No Supportive Services will be provided until this action is accomplished, as verified by a copy of the Pell Grant Application or award letter. Other grants, which the participant has applied for, must also be verified. Copies of the verification documents will be maintained in the participant's file.

Note: Preliminary Pell Grant eligibility can be established prior to enrollment into a training program. The Free Application for Federal Student Aid (FAFSA) form is used to determine eligibility and is available through the Internet or the financial-aid offices of accredited colleges. Applications can be submitted on-line through the One-Stop. One-Stop counselors will be familiar with the proper completion procedures for these forms and be able to assist customers in the filing process. Pell Grants are awarded only once in a program year, and only for one academic institution. The maximum amount for the Pell Grant will vary from year to year.

For WIA participants enrolled in the RN and LVN programs at Merced College, Supportive Services may be provided while a Pell Grant application is pending. Expenditures for Supportive Services will be tracked through the Department's fiscal client database.

Case managers will utilize their monthly contact with the participant to verify the status of the PELL Grant application. Note: Merced College publishes a Student Financial Aid Report that documents the status of Pell and other grant applications. The report also details the amounts and disposition of any grants awarded. These reports are provided to the One-Stop (Employment Resource Center) on a semester basis.

Upon award of a Pell Grant, full or partial, the participant's Supportive Services (Flexible Benefit Account) may be reduced or terminated. The participants "needs" will be reassessed and documented to determine appropriate level of assistance from WIA funding.

Section 4 – Individual Training Account (ITA), Limitations of Financial Support

For those customers who elect to attend occupational classroom training within the local labor market area (defined as from Fresno County to the South and Stanislaus County to the North), the maximum amount of funds available will be limited by the needs identified in the Individual Employment Plan and be consistent with the criteria put forth in this policy.

The Department of Workforce Investment will make no supportive services available to participants who elect to attend occupational classroom training outside of the defined labor market area.

For those customers who must attend occupational classroom training outside the defined local labor market area because there are no providers of the training within the local area, the provisions set forth in this policy (electing to attend within the local labor market area) will apply.

Procedure: The Employment and Training Specialist will thoroughly interview each participant and ask appropriate questions relevant to the level of assistance the participant requires. The Employment and Training Specialist will prepare a plan of services that will be based on the individual's need and what he/she is eligible for to successfully complete training. The Employment and Training Specialist in collaboration with the participant will prepare all supportive services obligations. Backup documentation is required in the file that will support the need for the supportive services and the exact amount and type of services(s) provided. For example:

When childcare is provided, the length and number of days of training, number of children, age(s), hours per day childcare is required and childcare provider need to be listed in the Individual Employment Plan/Diary.

When mileage is provided, there must be a copy of a map kept in the participant file from the Internet such as Mapquest, validating the mileage and that it is over 20 or 50 miles round trip per day commute. The participant will provide documentation that they have a valid CA Driver's License and insurance with a copy in the participant file

Employment & Training Specialists will review the plan of services for the participant with their supervisor either individually or during a staffing session at which time verbal approval/denial/modification will be given by the supervisor (Manager). The E&T Specialist will complete the Customer Financial Form (CCF) and send it electronically to MIS. A copy of the CCF will go to the Supervisor/Manager to be logged into the web-based obligations database used to manage funding resources in the various grants.

Procedure for Approving Exceptions to Supportive Service Limits

Employment and Training Specialists will prepare the file to request an exception to the ITA or supportive services limits and present the file with all supporting documentation of need to the Supervising Employment & Training Specialist/Manager for review and concurrence. Upon approval by the Program Manager the request will be sent forward to MIS with supporting documentation for processing according to the CFF. The Program Manager will review and ensure that funds are available prior to approval.

Responsible Official: Special Projects Manager

Revised/Reviewed: January 12, 2006

TO: Workforce Investment Board

DATE: 01/12/06

FROM: Program Planning and Development

For Action

For Information

For Discussion

SUBJECT: Eligible Training Provider's List Policy

PROPOSED MOTION(S): Approve the revised Eligible Training Provider's List (ETPL) Policy.

DISCUSSION: The State's requirements for inclusion on the ETPL have been reduced. The bulk of changes involve the State's elimination of Local Board criteria for programs to be placed on the ETPL. The criteria for inclusion on the ETPL now rests with approval of the provider's program by Educational-based organizations. A few such organizations are the Federal Department of Education, the California Department of Education, and the Chancellor's office of the California Community Colleges. Previously, the Local Board was allowed to place programs on the ETPL based on demonstrated program effectiveness, demonstration of sufficient evidence of employer support and willing to hire its graduates, and designation as an authorized training provider for industry-specific training.

**ATTACHMENT(S):
Updated ETPL Policy**



**DEPARTMENT OF
WORFORCE INVESTMENT**

**Policy/Procedure
For**

Eligible Training Provider's List (ETPL)

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Equal Opportunity Employer

Policy: In accordance with the Workforce Investment Act of 1998, the Merced County Workforce Investment

Board has approved the following policy. The Workforce Investment Act requires that training providers who wish to access WIA funds must submit applications to be placed on the state training list. Providers must meet all local and state criteria; agree to provide approved training to WIA enrolled participants; supply required client data for long-termed follow-up and they must agree to abide by all WIA required regulations and/or laws.

The Merced County Workforce Investment Board has approved the following ETPL policies and procedures for the local area. These policies and procedures adhere to all state and federal requirements and have been adapted and structured to meet local needs.

As of July 1, 2000 all training providers wishing to access WIA funds must be on the State Eligible Training Provider List (ETPL). To be placed on the list, the training provider must submit an application to the Merced County Workforce Investment Board, hereinafter referred to as "Local Board" or "Board." The Board will accept all applications from organizations that intend to provide training services in the local area. Only those applications which meet all local and state criteria will be referred to the State for approval and listing on the ETPL.

Procedures:

I. Initial Application for ETPL Listing

A. Application to Board

1. The Board will accept applications on a continuing basis from providers who intend to provide training services in the local area (Merced County).
2. Board staff will review each application received to ensure it is filled out completely and in accordance with the Workforce Investment Act eligible training provider list forms handbook dated 4/2002.

B. Providers Eligible to Apply and Criteria for Initial Listing on ETPL

Providers must meet one of the following criteria in order to have their program listed on the ETPL:

1. Providers who are eligible to receive funds under the Higher Education Act of 1965 and whose programs lead to an associate or baccalaureate degree or a certificate must apply to a LWIB by completing an application and supply all of the required information, including any required by the Local Board;
2. Providers that carry out programs in California under the National Apprenticeship Act of August 16, 1937, and are approved by either the California Apprenticeship Council or the Bureau of Apprenticeship and Training must apply to a Local Board by completing an application and supply all of the required information, including any required by the Local Board;
3. Accreditation by an institution recognized by the Federal Department of Education;

4. Approval by the California Department of Education;
 5. Approval by the Chancellor's office of the California Community Colleges;
 6. Approval of the program by BPPVE;
 7. Special registration of the program by BPPVE;
- C. Approval of Registration by Bureau for Private Post-Secondary and Vocational Education (BPPVE).
1. A provider wishing to meet the criteria for initial listing by being either approved or specially registered by BPPVE must apply to BPPVE and satisfy BPPVE's approval or registration requirements before applying to the Local Board.
 2. When the Local Board receives an application for a provider's initial listing on the ETPL and that provider is required to be registered with BPPVE in order to be eligible for ETPL listing, the Local Board must visit the site of the applicant's program and verify the registration information supplied to BPPVE before nominating the program to the Employment Development Department (EDD). The site visit and data verification must be fully documented. To facilitate this process, the Local Board can obtain the provider's registration data from BPPVE, prior to the site visit.

II. Subsequent Eligibility Policy and Procedures

- A. All programs that are initially listed on the ETPL must be determined, within 18 months of initial listing and annually thereafter, to be eligible to remain on the ETPL. This determination is called "subsequent eligibility."
- B. Criteria for Subsequent Eligibility
1. In order to be subsequently eligible, programs must consider specific performance targets or levels on performance measures required under WIA:
 - a. Completion rates for all individuals in the listed program;
 - b. Percentage of all individuals participating in the listed program who obtain unsubsidized employment;
 - c. Wages at placement in employment of all individuals participating in the listed program;
 - d. Percentage of WIA participants who completed the listed program and were placed in unsubsidized employment;
 - e. Retention rates in unsubsidized employment of WIA participants who completed the listed program six-months after the first day of their employment;
 - f. Wages received by WIA participants who completed the listed program six-months after the first day of employment; and
 - g. Where appropriate, the rates of licensure or certification, attainment of academic degrees or equivalents, or attainment of other measures of skills, of the WIA participants who graduated from the listed program.
 - h. Costs to participate in the program.
 2. Additional Requirements
 - a. The Local Board may establish any additional measures that it deems appropriate.
 - b. Before subsequent eligibility determination commences, the minimum performance targets, or levels, will be established by the Governor for each of the performance measures required by WIA. At their discretion, Local Board can set higher levels than the Governor. In addition, the Local Board can set levels for any additional measures than it determines to be appropriate.
 - c. In setting levels, the Local Board must take into consideration the following:
 - 1) The specific economic, geographic, and demographic factors in the local areas

- in which providers seeking eligibility are located; and
- 2) The characteristics of the populations served by providers seeking eligibility, including the demonstrated difficulties in serving such populations, where applicable.
- e. In addition, providers must supply information on the costs for WIA participants to participate in the program.

C. Subsequent Eligibility Determination

1. Application to the Local Board

- a. Providers whose programs are subject to subsequent eligibility determination must reapply in order to be considered. For each unique program, a provider must apply to the Local Board.
- b. For any program offered at a physical site, the provider must apply to the Local Board where the site is located except when services are provided in multiple areas; the provider may submit an application to just one local board to provide services in all areas. Subsequently, each program will have a single sponsoring Local Board that will be responsible for subsequent eligibility determination, data flow, appeals, etc.
- c. The Local Board will accept applications for subsequent eligibility from providers who have been placed on the statewide list and who provide services within the local area. Board staff will determine that applications are complete and have the appropriate seed data required for subsequent eligibility.
- d. Applications for subsequent eligibility that meet all required criteria will be transmitted to EDD via the State JTA system.

III. Local Board Data Verification

A. The Local Board will be responsible for the following:

- 1. The Board will obtain updated information from the providers of programs listed through them.
- 2. The Board will inform EDD of any changes to the administrative, provider, or program data elements in order to keep the ETPL information current.
- 3. The Board will ensure that the data supplied by providers for either initial or subsequent eligibility is complete.
- 4. The Board will ensure that all One-Stop centers in their area have access to the most recent version of the ETPL and that it's readily available to all One-Stop customers.

B. Agreement With Providers

The Board will develop agreements with training providers nominated by the Board for listing on the ETPL that include provisions requiring providers to maintain records that are sufficient to support all provider data submissions for ETPL purposes and to make these records available for monitoring or audit by either the Board or the State.

IV. Denial, De-Listing Penalties, and Appeals

A. Denial of Application for Initial Listing

1. Reasons for Denial

- a. The Board may deny eligibility if the application from a provider is not complete or not submitted within required time frames.
- b. The Board must deny eligibility if an applicant fails to meet the minimum criteria for initial listing specified in (Section V. A.) of the State ETPL Policy & Procedures (P&P).
- c. The Board may deny eligibility to a provider who has been found to have substantially violated any WIA requirements.

2. If the Board denies a provider's application for listing on the ETPL, the Board must, within 30 days of receipt of the application, inform the provider in writing and include the reason(s) for the denial and complete information on the appeal process.
- B. Delisting of a Program on the ETPL
1. Reasons for Delisting
 - a. The Board may delist a program if the provider fails to provide all the data required for subsequent eligibility determination within the required time frames.
 - b. The Board must delist a program at any point at which it is determined that the program does not meet the minimum criteria for initial listing specified in (Section V. A. 3) of the State's ETPL P&P. For example, a program can be delisted if its eligibility depended on accreditation, and the accreditation was lost.
 - c. The Board must delist a program if, as a result of the subsequent eligibility determination process, the program is found not to have met the minimum levels of performance set by the State or by the Board.
 - d. The Board may delist a program if the provider is found to have substantially violated any WIA requirements.
 2. If the Board delists a program from the ETPL, the Board must, within ten days of its decision, inform the provider in writing and include the reason(s) for the denial and complete information on the appeals process.
- C. Penalties
1. If EDD, in consultation with the Board, determines that a provider intentionally supplied inaccurate information for ETPL purposes, EDD shall terminate the eligibility of the provider to receive any funds under WIA Section 133 (b) for at least two years.
 2. If the Board working with EDD determines that an eligible provider substantially violates any WIA requirements, EDD or the Board working with EDD may terminate the eligibility of the provider to receive any funds for a period of time under WIA Section 133 (b) or take other such action as EDD or the Board deems appropriate.
- D. Appeals to the Board
1. This procedure applies only to appeals by training providers to the Local Board based on the denial of a provider's application for initial listing on the ETPL or the de-listing of a program already listed on the ETPL.
 - a. A provider wishing to appeal a decision by the Local Board must submit an appeal to the Local Board within thirty (30) days of the issuance of the denial notice. The appeal must be in writing and include a statement of the desire to appeal, specification of the program in question, the reason(s) for the appeal (i.e. grounds), and the signature of the appropriate provider official.
 - b. The first step in the Local Board appeals process must be an informal meeting between the Local Board staff and the appealing provider. The purpose of this meeting is to forestall the appeals process if there is an easy solution to the dispute.
 - c. The Local Board will offer the opportunity for appealing providers to have a hearing. The hearing officer shall be an impartial person. The hearing officer shall provide written notice to the concerned parties of the date, time and place of the hearing at least ten (10) calendar days before the scheduled hearing. Both parties shall have the opportunity to present oral and written testimony under oath; to call and question witnesses; to present oral and written arguments; to request documents relevant to the issue(s); and to be represented.
 - d. The Local Board will notify a provider of its final decision on an appeal within

sixty (60) days of receipt of the appeal. This period includes a hearing, if requested by the provider.

Local Board Contact:

Workforce Investment Board of Merced County
1880 West Wardrobe Avenue
Merced, CA 95340

Attention: Dave Davis
Phone: (209) 724-2166
Fax: (209) 725-3592

Responsible Official: Special Projects Manager

Revised/Reviewed: January 12, 2006

TO: Workforce Investment Board

DATE: 01/12/06

FROM: WIB Staff

Action

For Information

For Discussion

SUBJECT: Partnering in Workforce Innovation in Regional Economic Development (WIRED) Dept of Labor Grant

PROPOSED MOTION(S): That the Workforce Investment Board support participating in the San Joaquin Valley's unified application for the Workforce Innovation in Regional Economic Development (WIRED) grant from the Department of Labor (DOL).

DISCUSSION: The DOL recently offered grant opportunities to the states for plans optimizing workforce innovation in regional economic development. The responses had to be received within an extremely short time frame, and the governors of each State could submit only three proposals each.

Faced with these constraints, the WIA Administrative Entities from Merced, Kings, Fresno, Madera, Kern, Tulare, San Joaquin, and Stanislaus Counties formed a collaboration to develop a regional strategy. The result was a grant application sent through the newly formed California Partnership for the San Joaquin Valley. The grant application was approved by the Governor and forwarded to DOL in the week following Christmas. The total amount requested is \$15,000,000 over a period of three years.

The application committed the Merced County Department of Workforce Investment, and stated that the final participation in the application was contingent upon action to be taken by the Merced County Workforce Investment Board (WIB) in January 2006. The WIB is asked to commit to the following:

- a. Actively participate in the WIRED collaboration**
- b. Participation in the occupational demand assessment to determine where additional training resources are most needed in the region to serve target industries –**
 - 1) Goods Movement/Logistics**
 - 2) Healthcare**
 - 3) Manufacturing/Food Processing**
 - 4) Information Services**
- c. Providing a minimum of 25% of matching funds to any of the WIRED funds accessed.**

It is estimated that the WIB's annual investment of training dollars and in-kind contributions for participation in the WIRED partnership and services to co-enroll participants in training is approximately \$125,000 for the WIRED program.

ATTACHMENTS: N/A

TO: Workforce Investment Board

DATE: 01/12/06

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Enterprise Zone Update

PROPOSED MOTION(S): Information only.

DISCUSSION: Attached is the listing of all Enterprise Zone Voucher application fees paid during Fiscal Year 2005/06 from July 1, 2005 through December 15, 2005. Application fees total \$15,770.00, and are program income.

ATTACHMENT(S):

Enterprise Zone Deposits 2005/06

**Merced County Department of Workforce Investment
Enterprise Zone Deposits 2005 - 2006**

	Company	Deposit No.	Deposit Date	Check No.	DWI Fee	State Fee	Total	Month Total
Jul-05	Pacific Concrete Specl.	000342	07/12/05	7984	\$ 40.00	\$ 10.00	\$ 50.00	
	Guardco Security Serv.	000746	07/22/05	16367	\$ 1,400.00	\$ 350.00	\$ 1,750.00	
	Sensient Dehydrated Flvr	000747	07/22/05	2573	\$ 240.00	\$ 60.00	\$ 300.00	
	JSA Rest. DBA McDonalds Inc.	000747	07/22/05	1602	\$ 80.00	\$ 20.00	\$ 100.00	
	JSA Rest. DBA McDonalds Inc.	001064	08/01/05	1616	\$ 80.00	\$ 20.00	\$ 100.00	\$ 2,300.00
Aug-05	Guardco Security Serv.	001064	08/01/05	16421	\$ 240.00	\$ 60.00	\$ 300.00	
	McLane Sun East Inc. #3804	001463	8/10/2005	74357	\$ 120.00	\$ 30.00	\$ 150.00	
	County Bank	001557	08/12/05	100682	\$ 80.00	\$ 20.00	\$ 100.00	
	Costco Wholesale	001557	08/12/05	83004116	\$ 40.00	\$ 10.00	\$ 50.00	
	Dbas McDonalds	001744	08/18/05	1632	\$ 40.00	\$ 10.00	\$ 50.00	
	Tim Razzari Ford	001744	08/18/05	103746	\$ 520.00	\$ 130.00	\$ 650.00	
	Tim Razzari Ford	001744	08/18/05	41777	\$ 40.00	\$ 10.00	\$ 50.00	
	Dbas McDonalds	001744	08/18/05	1628	\$ 40.00	\$ 10.00	\$ 50.00	
	County Bank	001981	08/24/05	100932	\$ 40.00	\$ 10.00	\$ 50.00	
Cingular Wireless	002149	08/29/05	116	\$ 40.00	\$ -	\$ 40.00	\$ 1,490.00	
Sep-05	Dbas McDonalds	002327	09/02/05	1646	\$ 80.00	\$ 20.00	\$ 100.00	
	H.R.P. Inc.	002327	09/02/05	4220	\$ 40.00	\$ 10.00	\$ 50.00	
	H.R.P. Inc.	002327	09/02/05	4219	\$ 40.00	\$ 10.00	\$ 50.00	
	Pacheco Rest DBA	002541	09/09/05	1039	\$ 480.00	\$ 120.00	\$ 600.00	
	Save Mart Supermarket	003098	09/26/05	4557	\$ 80.00	\$ 20.00	\$ 100.00	
	Pacheco Rest DBA	003098	09/26/05	1037	\$ 80.00	\$ 20.00	\$ 100.00	
	Tomopco, Inc. # 606	003098	09/26/05	2001	\$ 200.00	\$ 50.00	\$ 250.00	
	McLane Sun East Inc. #3804	003049	09/23/05	72782	\$ 160.00	\$ 40.00	\$ 200.00	
	Dbas McDonalds	003049	09/23/05	1667	\$ 80.00	\$ 20.00	\$ 100.00	
Safeway #8245	003301	09/30/05	7724	\$ 160.00	\$ 40.00	\$ 200.00	\$ 1,750.00	
Oct-05	County Bank	003764	10/14/05	101623	\$ 160.00	\$ 40.00	\$ 200.00	
	Guardco Security Serv.	003764	10/14/05	16722	\$ 200.00	\$ 50.00	\$ 250.00	
	WalMart	003764	10/14/05	76494	\$ 160.00	\$ 40.00	\$ 200.00	
	Pacheco Rest DBA	003764	10/14/05	1138	\$ 520.00	\$ 130.00	\$ 650.00	
	Dbas McDonalds	003764	10/14/05	1682	\$ 40.00	\$ 10.00	\$ 50.00	
	Valley Prescriptions Pharmac	003764	10/14/05	18922	\$ 40.00	\$ 10.00	\$ 50.00	
	Dbas McDonalds	004044	10/21/05	1691	\$ 40.00	\$ 10.00	\$ 50.00	
	Courtesy Auto Ctr	004097	10/24/05	1690	\$ 80.00	\$ 20.00	\$ 100.00	
	Sensient Dehydrated Flvr	004097	10/24/05	2812	\$ 520.00	\$ 130.00	\$ 650.00	
	Sensient Dehydrated Flvr	004097	10/24/05	2804	\$ 840.00	\$ 210.00	\$ 1,050.00	
	Wellmade Metal Prod	004277	10/28/05	21718	\$ 800.00	\$ 200.00	\$ 1,000.00	
	Courtesy Auto Ctr	004277	10/28/05	1696	\$ 40.00	\$ 10.00	\$ 50.00	
	Mer VW Kia Daewoo	004277	10/28/05	32093	\$ 160.00	\$ 40.00	\$ 200.00	
Foster Farms	004277	10/28/05	4616	\$ 240.00	\$ 60.00	\$ 300.00	\$ 4,800.00	
Nov-05	Dbas McDonalds	004587	11/04/05	1700	\$ 40.00	\$ 10.00	\$ 50.00	
	Dbas McDonalds	004587	11/04/05	1703	\$ 40.00	\$ 10.00	\$ 50.00	
	First Advantage Corp.	004706	11/08/05	4706	\$ 890.00	\$ 190.00	\$ 1,080.00	
	Quebecor World	004988	11/17/05	1360635	\$ 800.00	\$ 200.00	\$ 1,000.00	
	Courtesy Auto Ctr	004988	11/17/05	1711	\$ 40.00	\$ 10.00	\$ 50.00	
	Courtesy Auto Ctr	004988	11/17/05	1717	\$ 40.00	\$ 10.00	\$ 50.00	
	Huwaidi's Family Dental	004988	11/17/05	1420	\$ 80.00	\$ 20.00	\$ 100.00	
	Tim Razzari Dodge	004988	11/17/05	42367	\$ 120.00	\$ 30.00	\$ 150.00	
	Tim Razzari Ford	004988	11/17/05	105435	\$ 640.00	\$ 160.00	\$ 800.00	
	Tim Razzari Nissan	004988	11/17/05	14422	\$ 40.00	\$ 10.00	\$ 50.00	
	Malibu Boats West, Inc.	004988	11/17/05	3485	\$ 1,960.00	\$ 490.00	\$ 2,450.00	
	Dbas McDonalds	004988	11/17/05	1716	\$ 40.00	\$ 10.00	\$ 50.00	
	Foster Farms	004988	11/17/05	4711	\$ 40.00	\$ 10.00	\$ 50.00	
	Fineline Industries, Inc.	005049	11/17/05	51812	\$ 1,040.00	\$ 260.00	\$ 1,300.00	
	Dbas McDonalds	005213	11/23/05	1729	\$ 40.00	\$ 10.00	\$ 50.00	
	McLane Sun East Inc. #3804	005316	11/29/05	78058	\$ 120.00	\$ 30.00	\$ 150.00	
	Label Technology Inc.	005316	11/29/05	57159	\$ 760.00	\$ 190.00	\$ 950.00	
	Offset deposit to account depending on First Advantage!							\$ 8,380.00
Dec-05	Courtesy Auto Ctr	005745	12/09/05	1737	\$ 40.00	\$ 10.00	\$ 50.00	
	Courtesy Auto Ctr	005745	12/09/05	1738	\$ 40.00	\$ 10.00	\$ 50.00	
	Courtesy Auto Ctr	005745	12/09/05	1743	\$ 80.00	\$ 20.00	\$ 100.00	
	San Joaquin Glass	005745	12/09/05	31920	\$ 160.00	\$ 40.00	\$ 200.00	
	County Bank	005935	12/14/05	102583	\$ 160.00	\$ 40.00	\$ 200.00	
	Courtesy Auto Ctr	005935	12/14/05	1751	\$ 40.00	\$ 10.00	\$ 50.00	
	Courtesy Auto Ctr	005935	12/14/05	1748	\$ 40.00	\$ 10.00	\$ 50.00	
	Modern Air Mechanical	005935	12/14/05	59558	\$ 200.00	\$ 50.00	\$ 250.00	
							\$ 950.00	
Fiscal Year Totals					\$ 15,770.00	\$ 3,900.00	\$ 19,670.00	YTD \$ 19,670.00

TO: Workforce Investment Board

DATE: 01/12/06

FROM: Youth Council

For Action

For Information

For Discussion

SUBJECT: High Concentration of Youth Special Project Funding

PROPOSED MOTION(S): Information only.

DISCUSSION: On October 7, 2005, the California Employment Development Department (EDD) issued Directive WIAD05-7 explaining EDD's procedures for applying for High Concentrations of Eligible Youth awards for State Fiscal Years 2004/05 and 2005/06. All proposals had to be in Sacramento by October 21, 2005.

The new High Concentration program is very different from last year's program. First and foremost, all proposals required a match of one dollar non-WIA funds for each three dollars of High Concentration grant funds. In-kind funding cannot be used to satisfy the match requirements. Second, the local area had to select one priority of focus from the following list: 1) foster youth, 2) youth offender, 3) youth with disabilities, 4) migrant and seasonal farmworker youth, or 5) youth with incarcerated parents.

The proposal requested the maximum \$75,000 to serve 33 youth with disabilities. The State received 18 applications, and awarded 16 with a maximum grant award of \$62,500.

The Merced County Local Workforce Investment Area has been awarded \$62,500 from the Governor's 15% WIA Discretionary Funds. MCOE is providing \$33,917 in matching funds. The new program will serve 30 additional in-school youth with a focus on youth with disabilities. The grant funds must be spent by December 31, 2006.

ATTACHMENTS: N/A

TO: Workforce Investment Board

DATE: 1/12/06

FROM: WIB Executive Committee

For Action

For Information

For Discussion

SUBJECT: PY 2004-05 Exemplary Performance Awards

PROPOSED MOTION(S): Information Only

DISCUSSION: The Merced County Workforce Investment Area has been awarded \$11,651 for meeting its performance measures for Program Year 2004-05.

ATTACHMENT(S):

- 1. WIA 15% Final Exemplary Awards**
- 2. LWIAs Comparative Performance**

**WIA 15 PERCENT
FINAL EXEMPLARY AWARDS
FOR PROGRAM YEAR 2004-05
PROGRAM YEAR 2005-06 FUNDING
Grant Code 113
Terms: 07/01/05 thru 03/31/08**

PY 2004-2005	
LWIA	FINAL AWARD
Alameda	\$ 9,294.00
Anaheim	\$ 4,181.00
Carson/Lomita/Torrance	\$ 4,181.00
Contra Costa	\$ 2,498.00
Foothill	\$ 11,826.00
Fresno	\$ 11,660.00
Golden Sierra	\$ 4,181.00
Humboldt	\$ 1,658.00
Imperial	\$ 14,754.00
Kern/Inyo/Mono	\$ 31,732.00
Kings	\$ 7,571.00
Long Beach	\$ 10,885.00
Los Angeles City	\$ 16,579.00
Los Angeles County	\$ 49,000.00
Madera	\$ 11,826.00
Marin	\$ 4,181.00
Mendocino	\$ 7,571.00
Merced	\$ 11,651.00
Monterey	\$ 16,831.00
Mother Lode	\$ 1,658.00
Napa	\$ 7,571.00
North Central Consortium	\$ 16,969.00
NOVA	\$ 5,612.00
Oakland	\$ 3,044.00
Orange	\$ 18,600.00
Riverside	\$ 6,769.00
Sacramento	\$ 21,669.00
San Benito	\$ 1,658.00
San Bernardino City	\$ 4,181.00
San Bernardino County	\$ 14,421.00
San Diego	\$ 19,435.00
San Francisco	\$ 3,856.00
San Joaquin	\$ 11,654.00
San Jose City	\$ 19,821.00
San Luis Obispo	\$ 1,658.00
San Mateo	\$ 2,046.00
Santa Ana	\$ 4,181.00
Santa Cruz	\$ 4,238.00
SELACO	\$ 1,658.00
Sonoma	\$ 1,658.00
South Bay	\$ 13,205.00
Stanislaus	\$ 19,383.00
Tulare	\$ 40,955.00
Ventura	\$ 2,817.00
Verdugo	\$ 7,571.00
Yolo	\$ 1,658.00
Grand Total Award	\$ 490,006.00

Final WIA Performance Results PY 2004-05 Central Valley and NoRTEC - A Comparison	Actual Performance Level							
	By County							
	Merced	Fresno	Kings	Madera	San Joaquin	Stanislaus	Tulare	NoRTEC
TOTAL PARTICIPANTS SERVED								
Adults	270	1,741	277	696	868	744	1,641	1,380
Dislocated Worker	180	1,197	147	163	405	504	728	568
Older Youth	211	482	153	50	25	303	906	272
Younger Youth	860	2,085	228	165	454	667	1,210	207
TOTAL EXITERS								
Adults	87	1,061	237	299	632	410	899	948
Dislocated Worker	48	855	113	114	339	267	399	356
Older Youth	58	235	68	30	21	243	214	264
Younger Youth	340	955	77	90	192	365	407	100
ADULT PROGRAM RESULTS								
Entered Employment Rate	92.3%	64.4%	84.8%	83.4%	80.7%	78.0%	81.3%	73.5%
Employment Retention Rate	93.5%	83.1%	89.0%	84.2%	84.7%	79.6%	86.6%	82.3%
Earnings Change in Six Months	\$7,334	\$3,878	\$6,914	\$3,995	\$4,700	\$4,195	\$4,838	\$3,424
Employment and Credential Rate	78.6%	49.7%	80.0%	72.0%	67.9%	69.4%	69.7%	58.9%
DISLOCATED WORKER PROGRAM RESULTS								
Entered Employment Rate	87.7%	75.4%	82.8%	93.2%	83.6%	89.8%	91.6%	90.2%
Employment Retention Rate	90.3%	86.6%	89.7%	93.6%	90.6%	84.8%	92.8%	89.7%
Earnings Change in Six Months	98.3%	116.9%	77.7%	102.1%	94.1%	87.6%	98.2%	78.5%
Employment and Credential Rate	69.4%	57.5%	76.8%	82.0%	57.8%	68.7%	76.0%	69.8%
OLDER YOUTH PROGRAM RESULTS								
Entered Employment Rate	81.5%	76.8%	92.9%	66.7%	43.8%	63.2%	84.7%	66.0%
Employment Retention Rate	79.5%	79.5%	85.3%	86.8%	68.8%	76.2%	82.2%	72.4%
Earnings Change in Six Months	\$3,471	\$2,714	\$4,130	\$3,741	\$4,280	\$2,633	\$4,241	\$2,827
Employment and Credential Rate	16.1%	44.9%	75.6%	30.4%	--	48.9%	33.8%	53.6%
YOUNGER YOUTH PROGRAM RESULTS								
Skills Attainment Rate	94.5%	87.6%	93.1%	79.6%	85.0%	91.4%	81.6%	86.1%
Diploma or Equivalent Rate	91.4%	53.2%	97.9%	63.2%	62.4%	80.3%	88.6%	61.1%
Retention Rate	75.1%	58.3%	76.8%	61.0%	58.4%	63.0%	71.1%	48.7%

Light Shaded Areas = Did not meet state negotiated performance level

Dark Shaded Areas = Did not meet 80% of state negotiated performance level

Total Participants served are clients in the program between July 1, 2004 and June 30, 2005. Total exiters include clients leaving the program during the period April 1, 2004 to March 31, 2005. The cohort for entered employment rates and the employment/credential rates is October 1, 2003 through September 30, 2004. The earnings and retention measures are based on the clients leaving the program between April 1, 2003, and March 31, 2004. The skill attainment rate and the diploma or equivalent rate evaluate the performance for clients leaving the Youth Program between April 1, 2004 and March 31, 2005.

TO: Workforce Investment Board

DATE: 01/12/06

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Strategic Scorecard

PROPOSED MOTION(S): Information only.

DISCUSSION: The Workforce Investment Board's (WIB) Strategic Scorecard is attached. You can expect to use this tool at every committee meeting. The Scorecard is a living tool, amendable by each committee as needed, and is the WIB's checklist to measure the progress of its goals and programs.

**ATTACHMENTS:
Strategic Scorecard**

MERCED COUNTY WORKFORCE INVESTMENT BOARD STRATEGIC SCORECARD

WIB GOALS

Goal # I Train and attract adaptable workers to fill industry needs.

Goal # II Influence the K-12 education system to design and implement strategies that provide students knowledge of employee skills and attitudes and develop metrics to assure success.

Goal # III Become an active advocacy voice and take political action on workforce development issues at the local, state, and national levels.

Measurement Category: Customer Perspective

Measure/Indicator	Metrics	Method	How Often Review	Responsible WIB Committee
1. Business Customer Satisfaction				
a. Employer Needs Are Being Met	80% Satisfaction Rate & Increase in the # of Employers using Worknet Services	Face to face 10 Question Survey of 30 Employers (Coordinated with Econ. Dev., Chambers, etc and conducted during regular visit with employer & include WIB members)	Annually (July)	QA & BSU
b. Are the Right Industries Targeted • Economic Development Targeted Industries • Growth Industries	Compare targets and adjust industry focus, if necessary	Review Industries adopted from the 2003 MCEDSP and LMI (Growth Industries & Early Warning Data (in development))	Biannually	PP&D & the Economic Development Action Team
2. Job Seeker Customer Satisfaction				
a. Job Seeker Needs Are Being Met	90%	Customer Satisfaction Surveys	Monthly	QA
b. Input from Customers Is Used To Improve Services	Rating to meet or exceed	One Stop Management	Annually (Jan)	QA

MERCED COUNTY WORKFORCE INVESTMENT BOARD STRATEGIC SCORECARD

3. Workforce Development Advocacy/Awareness	<p># Of Face to Face Meetings compared to previous year</p> <p># Of Written Communications compared to previous year</p> <p>Voting record of Legislators</p> <p>Positive impact to Support Local Control</p> <p>Stable or increased WIA Funding</p>	<p>Meetings with Legislators</p> <p>Written Communication with Legislators (requesting a response from them)</p> <p>Invitations to WIB Meetings</p> <p>Invitations to Worknet, i.e., for a tour, Chamber Mixer, etc.</p>	Biannually	Executive

MERCED COUNTY WORKFORCE INVESTMENT BOARD STRATEGIC SCORECARD

Measurement Category: Internal Operations/Organizational Effectiveness

Measure/Indicator	Metrics	Method	How Often Review	Responsible WIB Committee
1. Program Accountability:				
a. Plan vs. Actual Participant Activity				
• Numbers	Planned vs. Actual	Participant Reports	Quarterly	QA
• Demographics White – 46.7% Hispanic – 32.4% Asian - 6.8% African Amer _ 3.8% Amer Indian _ 1.2% Pacific Isl _ 0.2% Others _ 8.9%	Participants vs. Merced Co. Demographics	Participant Reports	Biannually (Jul/ Jan)	QA
• Performance Measures	Attain 80% level on Goals	Performance Reports	Quarterly (1-Nov 2-Feb 3-May 4-Oct)	QA
b. Report Results:				
• Audits	Zero Findings	County Audit	Annually (May)	QA
• Monitoring	Zero Findings	EDD Monitoring WI Monitoring	Annually Biannually	QA
• Youth Quarterly Program Reports				
Out-of-School Youth	Acceptable Progress based on contract timeline	Report from MCOE	Quarterly	YC
Younger Youth	Acceptable Progress based on contract timeline	Report from MCOE	Quarterly	YC

MERCED COUNTY WORKFORCE INVESTMENT BOARD STRATEGIC SCORECARD

<p>c. Resources are Allocated Appropriately:</p> <ul style="list-style-type: none"> • Pilot Program in a specific Industry cluster (offering career ladders or move up strategy) • Quality Controls • Productivity 	Review results of training job and placements in the industry	Identify and select an Industry cluster	Biannually	PP&D
	Improved Scores	Customer Satisfaction Data	Yearly	QA
	Attainment	Performance Measures	Yearly	QA

Measurement Category: Financial/Market Perspective

Measure/Indicator	Metric	Method	How Often Review	Responsible WIB Committee
<p>1. Expenditures including:</p> <ul style="list-style-type: none"> • Obligations • Accruals (Expenses) • Encumbrances • By funding source • By service • Plan vs. Actual 	<p>80% of Current Year Allocation Obligated by End of the Year</p> <p>70% Expended of Available Funds (Carryover plus Allocation) by the End of the Year</p>	Fiscal Reports	Monthly	Finance
<p>2. Revenue & Resources:</p> <p>a. Grants</p>	<p>#s Applied for and Source</p> <p>#s Received and \$\$ Amounts</p>	<p>WI Report</p> <p>WI Report</p>	<p>Quarterly</p> <p>Quarterly</p>	<p>Finance</p> <p>Finance</p>
<p>b. Revenue Generation</p>	<p># of Sources and Amount of \$\$</p>	<p>WI Report</p>	<p>Quarterly</p>	<p>Finance</p>

MERCED COUNTY WORKFORCE INVESTMENT BOARD STRATEGIC SCORECARD

Measurement Category: Learning and Innovation

Measure/Indicator	Metric	Method	How Often Review	Responsible WIB Committee
1. Progress in Preparation for Worknet Recertification	On Schedule	Report from Worknet LT on Time Line	Bimonthly	QA
2. Influence the Workforce Investment System				
a. Education	Report on Activity	Participate on the P-16 Council	Quarterly	PP&D
b. Economic Development/Castle Development	New Jobs Created	Reports by MCEDCO, BEO and EDAC.	Quarterly	PP&D
	Jobs Lost	Reports on Rapid Response activity		
c. Workforce Housing	# of New Units Built # of building permits issued for workforce housing	Support the WIB Policy on Workforce Housing	Yearly	Executive

Glossary

BSU - Dept. of WI Business Services Unit

Executive - WIB Executive Committee

Finance - WIB Finance Committee

PP&D - WIB Program Planning & Development Committee

QA - WIB Quality Assurance Committee

YC - Youth Council

TO: Workforce Investment Board

DATE: 01/12/06

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Implications for Action

PROPOSED MOTION(S): Information only.

DISCUSSION: The Merced County Workforce Housing Taskforce met January 4, 2006. The Agenda for the Taskforce included further defining “Workforce Housing” and beginning work on a template for cities’ Inclusionary Housing Plans. The cities of Ripon, Livingston and Los Banos have completed or are working on Inclusionary Housing Plans and will present to the Task Force.

No further information is available concerning the Education and Economic Development Implications for Action.

ATTACHMENTS: N/A

TO: Workforce Investment Board

DATE: 01/12/06

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: End-of-Year Report 2004/05

PROPOSED MOTION(S): Information only.

DISCUSSION: Copies of the End-of-Year Report 2004/05 highlighting the activities and accomplishments of both the Workforce Investment Board and the Department of Workforce Investment will be available at the meeting. All are encouraged to take their personal copy.

ATTACHMENTS: N/A

TO: Workforce Investment Board

DATE: 01/12/06

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Joint Board of Supervisors/Workforce Investment Board Meeting

PROPOSED MOTION(S): Information only.

DISCUSSION: A request has been made to the Board of Supervisors (BOS) to hold the annual joint meeting between the Merced County Board of Supervisors and the Merced County Workforce Investment Board (WIB). The request is to continue last year's format of meeting with the BOS during the afternoon of one of its regularly scheduled meetings.

As soon as a date is chosen, all WIB members will be notified. The agenda is expected to contain a presentation of the End-of-Year Report and a forecast of the WIB's direction for 2006.

ATTACHMENTS: N/A

TO: Workforce Investment Board

DATE: January 12, 2006

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Fiscal Report for FY2005/06

PROPOSED MOTION(S): None. Information Only.

DISCUSSION: Attached is the WIA Fiscal Report for the first five (5) months of Fiscal Year 2005/06 (July 1, 2005 through November 30, 2005). Staff will be present at the meeting to answer questions.

ATTACHMENT(S):

Fiscal Report, November 2005

**MERCED COUNTY DEPARTMENT OF WORKFORCE INVESTMENT
FISCAL REPORT FOR FINANCE COMMITTEE
For Fiscal Year 2005/06
July 1, 2005 - June 30, 2006
Through 11/30/05**

Target 41.67%

AVAILABLE FUNDS			BUDGET				ACTUAL			OBLIGATIONS		
	Carryover Funds From 04/05	Appropriation FY 05/06	Planned for New Funds Based on Plan Mod 7/1/05 to 6/30/06	Budget for Available Funds	Budget Adjustments	Revised Budget	Accrued Expenditures FY to Date	Available	Percent Expended to Date	Total Obligated Funds	Available after Obligations	Percent Spent + Obligated
ADULT			Core A \$ 417,733	\$ 565,434		\$ 565,434	\$ 201,898	\$ 363,536	35.71%	\$ 28,664	\$ 334,873	40.78%
05/06 Allocation		\$ 1,661,856	Core B \$ 504,998	\$ 683,554		\$ 683,554	\$ 242,756	\$ 440,798	35.51%	\$ 36,338	\$ 404,460	40.83%
PY Cash Balances 6/30/05			Intensive \$ 124,332	\$ 168,293		\$ 168,293	\$ 59,288	\$ 109,005	35.23%	\$ 9,474	\$ 99,531	40.86%
- Health Link (Nurse) Grant (693)	\$ 342,758		Training \$ 448,608	\$ 607,226		\$ 607,226	\$ 280,686	\$ 326,540	46.22%	\$ 208,440	\$ 118,099	80.55%
- Adult Formula Funds	\$ 587,596		Admin \$ 166,185	\$ 224,944		\$ 224,944	\$ 60,947	\$ 163,998	27.09%	\$ 8,640	\$ 155,358	30.94%
- Incentive Funds	\$ 19,746		Other \$ -	\$ 362,504		\$ 362,504	\$ 113,996	\$ 248,508	31.45%	\$ 152,823	\$ 95,685	73.60%
	\$ 950,100	\$ 1,661,856	Total \$ 1,661,856	\$ 2,611,956	\$ -	\$ 2,611,956	\$ 959,572	\$ 1,652,384	36.74%	\$ 444,379	\$ 1,208,005	53.75%
DISPLACED WORKER			Core A \$ 412,311	\$ 516,364		\$ 516,364	\$ 189,593	\$ 326,771	36.72%	\$ 19,622	\$ 307,150	40.52%
05/06 Allocation		\$ 1,447,654	Core B \$ 486,212	\$ 608,916		\$ 608,916	\$ 237,783	\$ 371,133	39.05%	\$ 26,128	\$ 345,005	43.34%
- Grant 511 Supplement		\$ 72,156	Intensive \$ 203,525	\$ 254,888		\$ 254,888	\$ 82,836	\$ 172,052	32.50%	\$ 6,429	\$ 165,623	35.02%
PY Cash Balances 6/30/05	\$ 383,549		Training \$ 265,781	\$ 332,855		\$ 332,855	\$ 167,488	\$ 165,367	50.32%	\$ 74,618	\$ 90,749	72.74%
	\$ 383,549	\$ 1,519,810	Admin \$ 151,981	\$ 190,336		\$ 190,336	\$ 57,684	\$ 132,652	30.31%	\$ 5,735	\$ 126,918	33.32%
			Total \$ 1,519,810	\$ 1,903,359	\$ -	\$ 1,903,359	\$ 735,383	\$ 1,167,976	38.64%	\$ 132,531	\$ 1,035,445	45.60%
YOUTH			* In School \$ 1,137,183	\$ 1,818,345	\$ (82,950)	\$ 1,735,395	\$ 762,095	\$ 973,300	43.91%	\$ 680,811	\$ 292,490	83.15%
05/06 Allocation		\$ 1,805,052	* Out of School \$ 487,364	\$ 779,291	\$ 82,950	\$ 862,241	\$ 381,231	\$ 481,010	44.21%	\$ 481,010	\$ -	100.00%
PY Cash Balances 6/30/05	\$ 1,081,210		Admin \$ 180,505	\$ 288,626		\$ 288,626	\$ 45,581	\$ 243,045	15.79%	\$ 4,187	\$ 238,858	17.24%
	\$ 1,081,210	\$ 1,805,052	Other \$ -	\$ -		\$ -	\$ -	\$ -	0.00%	\$ -	\$ -	0.00%
			Total \$ 1,805,052	\$ 2,886,262	\$ -	\$ 2,886,262	\$ 1,188,906	\$ 1,697,356	41.19%	\$ 1,166,008	\$ 531,348	81.59%
All Programs	\$ 2,414,859	\$ 4,986,718	\$ 4,986,718	\$ 7,401,577	\$ -	\$ 7,401,577	\$ 2,883,862	\$ 4,517,716	38.96%	\$ 1,742,918	\$ 2,774,798	62.51%
* RAPID RESPONSE			Rapid Response \$ 211,238	\$ 211,238		\$ 211,238	\$ 116,987	\$ 94,251	55.38%	\$ 9,682	\$ 84,569	59.97%
05/06 Allocation		\$ 211,238	Special Project \$ 158,692	\$ 158,692		\$ 158,692	\$ 65,526	\$ 93,167	41.29%	\$ 7,027	\$ 86,139	45.72%
PY Cash Balances 6/30/05	\$ 158,692		Total \$ 211,238	\$ 369,930	\$ -	\$ 369,930	\$ 182,513	\$ 187,417	49.34%	\$ 16,710	\$ 170,708	53.85%

* RAPID RESPONSE: Funding term end date is 3/31/2006 for special project, 6/30/2006 for all other.

BUDGET: Includes all funds available for fiscal year based on Plan submitted to EDD
Rapid Response PY Cash Balances DO NOT include \$9,013.36 Grant 541 Funds Liquidated by June '05 Accruals
Youth PY Cash Balances DO NOT include \$14,932.69 Grant 648 Funds Liquidated by June '05 Accruals
Health Link (Nurse) Grant (693) Carryover represents the FY05/06 portion of the grant
\$72,156 Dislocated Worker Funds added to CY Appropriation by Grant 511.

OBLIGATIONS: Includes funds obligated in contracts and ITA's
Does NOT include funds committed for operations.

Youth Expenditures %s to date
In-School Youth 66.66%
Out-of-School Youth 33.34%



Worknet Customer Service & Satisfaction Report For All Locations

OCTOBER 2005

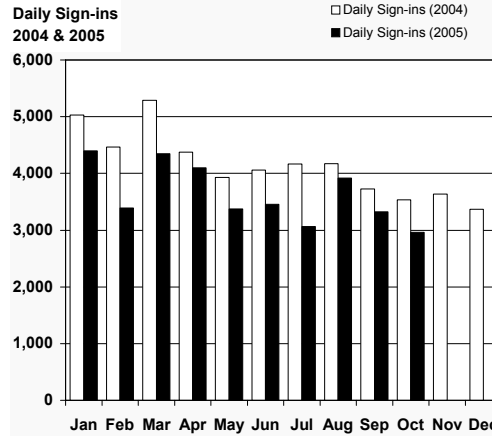
Merced County Department of Workforce Investment

Daily Sign-ins

Daily sign-ins for October totaled 2,966. Down 358 from the previous month and down 570 from October 2004. Daily sign-ins for the month of October is below the 5 year average.

October's 5 year average: 3,426

2004 annual average: 4,146

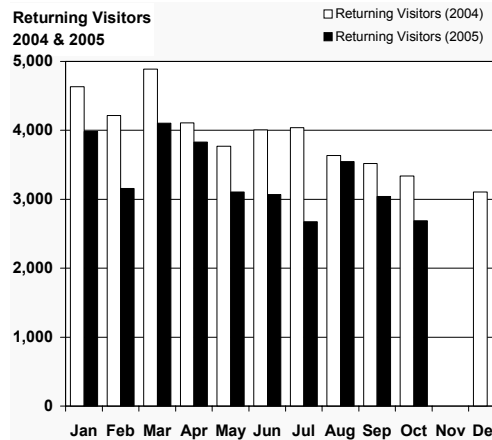


Return Visits

Return visits for October totaled 2,966. Down 350 from the previous month and down 649 from October 2004. Return visits for the month of October is below the 5 year average.

October's 5 year average: 3191

2004 annual average: 3,605

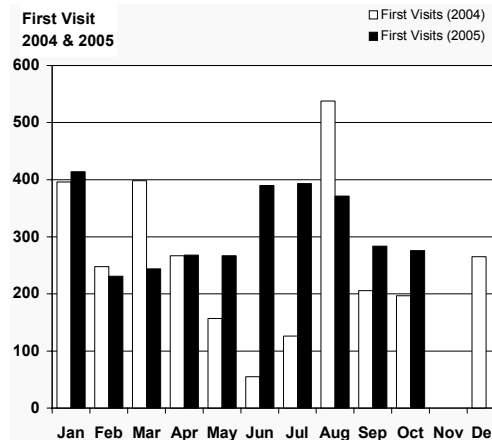


First Visits

First Visits for October totaled 276. Down 8 from the previous month and up 79 from October 2004. First visits for the month of October exceeds the 5 year average.

October 5 year average: 235

2004 annual average: 238



Contents

<i>How did you hear about us?</i>	2
<i>Would you refer our services to others?</i>	2
<i>Customer Satisfaction</i>	3
<i>How our customers used our services</i>	3
<i>Summary Data - All Locations</i>	4
<i>Summary Data - Individual Locations</i>	5

Customer Flow for October 2005

All Locations

- On average, Tuesdays were the busiest days of the week. Averaging 169 clients per day. (Weekly Average: 757 customers)

Merced

- Tuesdays were the busiest day of the week, with an average of 107 clients per day. (Weekly Average: 443 customers).

Los Banos

- Tuesdays were the busiest day of the week, with an average of 56 clients per day (Weekly Average: 284 customers).

Livingston

- Mondays were the busiest day of the week, with an average of 9 per day (Weekly Average: 30 customers).



**Marketing advertisements for
September 2005**

* Valley Values
09/1, 15, 29/2005

* The Bus
Worknet signs inside buses

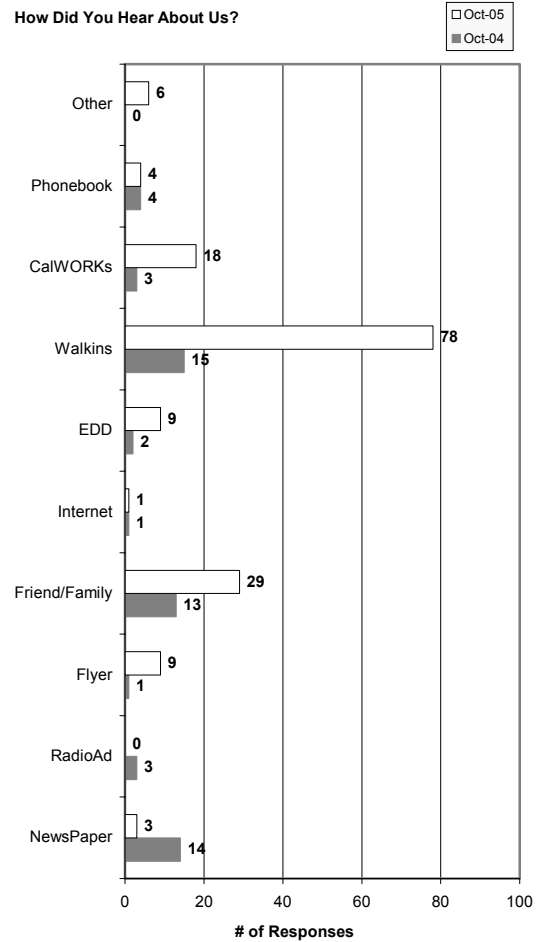
How did you hear about us?

One hundred fifty-seven customers responded to this question in October.

Seventy-eight customers responded with Walk-in as the most frequent response. Friend or Family was the next most frequent response.

We change the method of collecting the data in November 2004 to capture more responses. Due to this change, prior year data is not directly comparable. When comparing current data with prior year data, compare only the rank of the response.

How Did You Hear About Us?



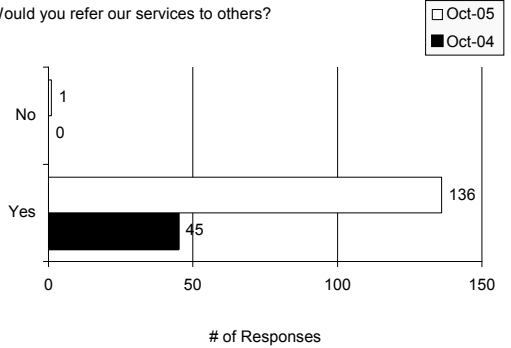
99.3 percent of our customer would refer our services to others

Would you refer our services to others?

Of those responding to this question, 99.3 percent of our customers would refer our services to others.

PY 03/04 annual average: 98.6%
PY 04/05 annual average: 97.3%

Would you refer our services to others?





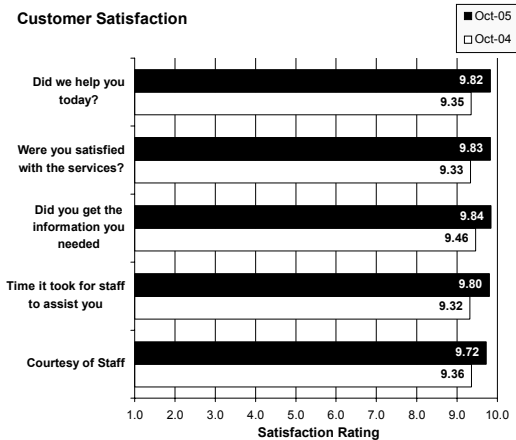
**Worknet
Customer Service & Satisfaction Report
For All Locations**

OCTOBER 2005

Merced County Department of Workforce Investment

Page 3

Customer Satisfaction



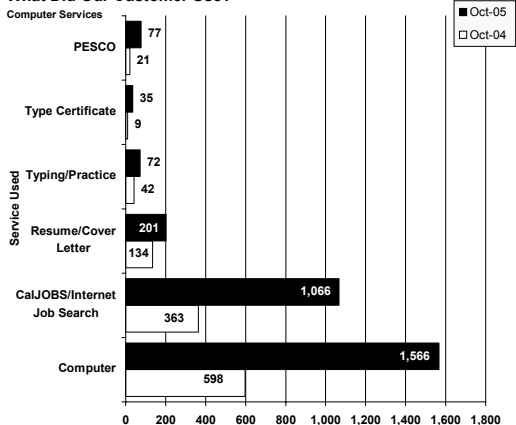
Customer Satisfaction Ratings

Customer satisfaction questions received 156 responses from our customers in October. These questions received ratings between 9.80 and 9.84, with “Did you get the information you needed?” receiving the highest rating.

There was 2 customer that rated “Courtesy of Staff”, with a 5 or less, representing 1.3 percent of our customers.

‘Did you get the information you needed?’ received the highest rating with 9.84 on a scale of 1 to 10.

What Did Our Customer Use?

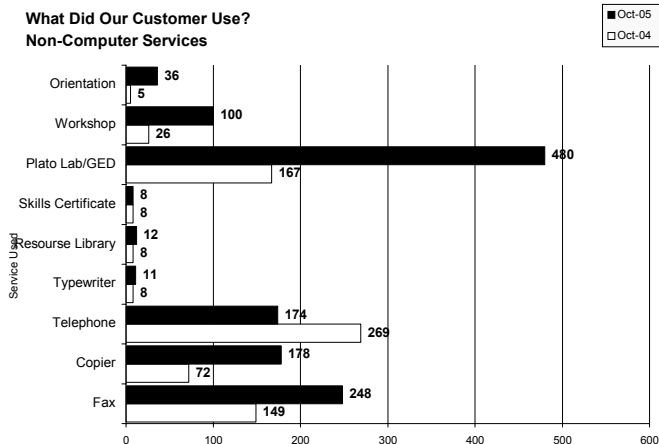


How our customers use our services?

Computer related services are always the most used service by our customers, with 2,744 customers responding to this question. CalJobs/Internet Job Search and Resume/Cover Letter received the most usage within the computer service sub-topic.

‘248 customers used the Fax Machine at WorkNet in the month of October.’

What Did Our Customer Use? Non-Computer Services



Plato Lab/GED and Fax are the most used non-computer related services. Telephone Copier, and Workshop are the next most use services under this category.



**Worknet
Customer Service & Satisfaction Report
For All Locations**

OCTOBER 2005

Merced County Department of Workforce Investment

Customer Service/Satisfaction Summary Data - All Locations

	Oct-04	Aug-05	Sep-05	Oct-05
Daily Sign-ins				
Return Visit	3,339	3,549	3,040	2,690
First Visit	197	371	284	276
Total	3,536	3,920	3,324	2,966
How did you hear about us?				
NewsPaper	14	3	8	3
RadioAd	3	0	1	0
Flyer	1	1	11	9
Friend/Family	13	13	31	29
Internet	1	0	0	1
EDD	2	8	5	9
Walkins	15	73	94	78
CalWORKs	3	6	14	18
Phonebook	4	1	1	4
Other	NA	1	10	6
What did our customer use?				
Computer	598	2,056	1,903	1,566
CalJOBS/Internet Job Search	363	1,424	1,290	1,066
Resume/Cover Letter	134	485	264	201
Typing/Practice	42	126	90	72
Type Certificate	9	94	39	35
PESCO	21	42	34	77
Job Listing	344	803	543	516
Fax	149	423	321	248
Copier	72	487	229	178
Telephone	269	231	186	174
Typewriter	8	8	19	11
Resource Library	8	15	11	12
Skills Certificate	8	9	9	8
Plato Lab/GED	167	489	518	480
Workshop	26	121	122	100
Orientation	5	59	42	36
Customer Satisfaction				
Courtesy of Staff	9.36	9.50	9.12	9.72
Time it took for staff to assist you	9.32	9.49	9.44	9.80
Did you get the information you needed	9.46	9.52	9.49	9.84
Were you satisfied with the services?	9.33	9.52	9.58	9.83
Did we help you today?	9.35	9.52	9.67	9.82
Would you refer our services to others?				
Yes	102	152	136	136
No	2	2	1	1



**Worknet
Customer Service & Satisfaction Report
For All Locations**

OCTOBER 2005

Merced County Department of Workforce Investment

Customer Service/Satisfaction Summary Data - Individual Locations

Number of Sign-ins																					
Day of the Week	M	T	W	TH	F	T	W	TH	F	M	T	W	TH	F	M	T	W	TH	F	M	Total
Date	03	04	05	06	07	11	12	13	14	17	18	19	20	21	24	25	26	27	28	31	
Livingston	12	6	6	8	5	9	7	5	7	8	5	4	2	4	8	3	8	3	7	6	123
Los Banos	43	53	59	130	70	67	47	53	49	54	46	51	44	45	54	58	59	50	37	49	1,118
Merced	105	88	73	76	81	92	110	110	0	108	119	83	67	80	94	128	75	80	72	84	1,725
Total	160	147	138	214	156	168	164	168	56	170	170	138	113	129	156	189	142	133	116	139	2,966

Who were are visitors	Merced	Los Banos	Livingston	All Locations
First Visit	143	101	32	276
Return Visit	1,582	1,017	91	2,690
How did you hear about us?				
Newspaper	0	3	0	3
Radio Ad	0	0	0	0
Flyer	1	8	0	9
Friend	4	15	10	29
Internet	1	0	0	1
EDD	1	5	3	9
Walk-ins	6	53	19	78
CalWORKs	2	14	2	18
Phone Book	3	1	0	4
Other	1	4	0	5
What did our customers use?				
Computer	1,020	437	109	1,566
CalJOBS/Internet Job Search	658	336	72	1,066
Resume	116	61	24	201
Typing	36	24	12	72
Typing Certificate	22	6	7	35
Career	45	31	1	77
Job Listing	170	272	74	516
Fax	131	100	17	248
Copier	132	40	6	178
Telephone	98	63	13	174
Typewriter	3	8	0	11
Resource Library	4	7	1	12
Skills Certificate	4	4	0	8
Plato Lab	110	370	0	480
Workshop	4	96	0	100
Orientation	28	8	0	36
Customer Satisfaction				
Courtesy of Staff	9.37	9.84	9.60	9.72
Time it took for staff to assist you	9.79	9.79	9.83	9.80
Did you get the information you needed?	9.89	9.85	9.80	9.84
Were you satisfied with the services?	9.84	9.83	9.83	9.83
Did we help you today?	9.79	9.83	9.83	9.82



Worknet Customer Service & Satisfaction Report For All Locations

NOVEMBER 2005

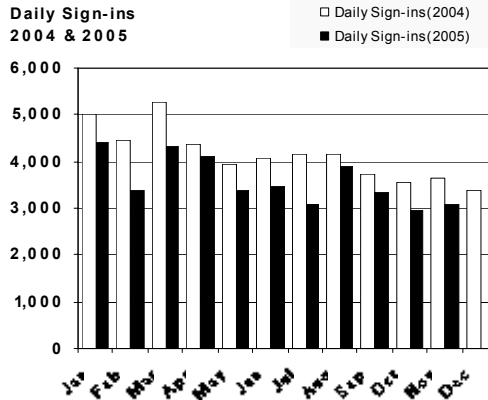
Merced County Department of Workforce Investment

Daily Sign-ins

Daily sign-ins for November 3,088 totaled. Up 122 from the previous month and up 548 from November 2004. Daily sign-ins for the month of November is below the 5 year average.

November's 5 year average: 3,426

2004 annual average: 4,146

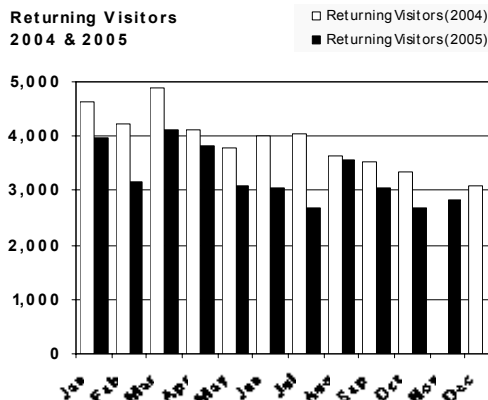


Return Visits

Return visits for November totaled 2,823. Up 133 from the previous month. Due to a change in the method of data collection return visits can not be compared to last years data.

November's 5 year average: NA

2004 annual average: 3,605

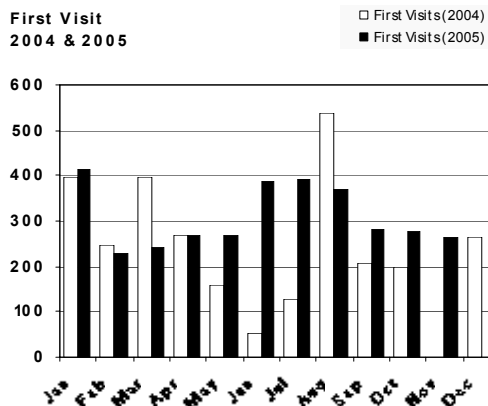


First Visits

First Visits for November totaled 365. Down 11 from the previous month. Due to a change in the method of data collection return visits can not be compared to last years data.

November's 5 year average:

2004 annual average: 238



Contents

- How did you hear about us?* 2
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- Summary Data - All Locations* 4
- Summary Data - Individual Locations* 5

Customer Flow for November 2005

All Locations

- On average, Mondays were the busiest days of the week. Averaging 181 clients per day. (Weekly Average: 618 customers)

Merced

- Mondays were the busiest day of the week, with an average of 105 clients per day. (Weekly Average: 397 customers).

Los Banos

- Wednesdays were the busiest day of the week, with an average of 54 clients per day (Weekly Average: 350 customers).

Livingston

- Mondays were the busiest day of the week, with an average of 9 per day (Weekly Average: 27 customers).



The Quick Look

A Merced County Labor Market Review - September 2005

Welcome to the Merced County labor market review. The Quick Look has been developed by the Department of Workforce Investment staff for the Merced County Local Workforce Investment Board. The data and information is provided by the California Employment Development Department. Questions can be referred to the Department of Workforce Investment, 1880 West Wardrobe Avenue, Merced, CA 95340. Telephone (209) 724-2042. Email: pitd26@co.merced.ca.us

Merced County Data not adjusted for Seasonality	Labor Force and Industrial Employment					
	March 2004 Benchmark				Percent Change	
	Sep 04	Jul 05	Aug 05 Revised	Sep 05 Prelim.	Month	Year
Civilian Labor Force	99,300	99,700	102,900	102,500	-0.4%	3.2%
Civilian Employment	91,400	90,600	94,500	94,700	0.2%	3.6%
Civilian Unemployment	7,900	9,100	8,400	7,800	-7.1%	-1.3%
Civilian Unemployment Rate	8.0%	9.1%	8.2%	7.6%		
(CA Unemployment Rate)	5.7%	5.4%	5.1%	4.8%		
(U.S. Unemployment Rate)	5.1%	5.2%	4.9%	4.8%		
Total, All Industries	70,200	68,000	71,100	72,500	2.0%	3.3%
Total Farm	12,400	11,700	12,100	12,700	5.0%	2.4%
Total Nonfarm	57,800	56,300	59,000	59,800	1.4%	3.5%
Total Private	45,000	45,400	45,800	46,100	0.7%	2.4%
Goods Producing	15,800	16,500	16,800	16,900	0.6%	7.0%
Natural Resources and Mining	0	100	100	100	0.0%	
Construction	3,500	4,000	4,000	4,000	0.0%	14.3%
Manufacturing	12,300	12,400	12,700	12,800	0.8%	4.1%
Durable Goods	1,700	1,600	1,600	1,600	0.0%	-5.9%
Nondurable Goods	10,600	10,800	11,100	11,200	0.9%	5.7%
Food Man & Beverage & Tobacco	9,000	9,300	9,500	9,700	2.1%	7.8%
Residual - Textile Mills	1,600	1,500	1,600	1,500	-6.3%	-6.3%
Service Providing	42,000	39,800	42,200	42,900	1.7%	2.1%
Private Service Producing	29,200	28,900	29,000	29,200	0.7%	0.0%
Trade, Transportation and Utilities	11,000	11,000	11,000	10,900	-0.9%	-0.9%
Wholesale Trade	1,500	1,400	1,400	1,400	0.0%	-6.7%
Retail Trade	7,600	7,700	7,700	7,600	-1.3%	0.0%
Food and Beverage Stores	1,500	1,500	1,500	1,500	0.0%	0.0%
General Merchandise Stores	1,600	1,800	1,800	1,700	-5.6%	6.3%
Residual - Miscellaneous Store Retailers	4,500	4,400	4,400	4,400	0.0%	-2.2%
Transportation, Warehousing and Utilities	1,900	1,900	1,900	1,900	0.0%	0.0%
Information	1,400	1,300	1,300	1,400	7.7%	0.0%
Financial Activities	1,800	1,700	1,800	1,800	0.0%	0.0%
Finance and Insurance	1,100	1,000	1,100	1,100	0.0%	0.0%
Real Estate and Rental and Leasing	700	700	700	700	0.0%	0.0%
Professional and Business Services	3,300	3,300	3,300	3,400	3.0%	3.0%
Educational and Health Services	5,400	5,300	5,300	5,400	1.9%	0.0%
Leisure and Hospitality	4,700	4,700	4,700	4,700	0.0%	0.0%
Food Services and Drinking Places	4,000	3,900	3,900	3,900	0.0%	-2.5%
Residual - Arts, Entertainment, and Recreation	700	800	800	800	0.0%	14.3%
Other Services	1,600	1,600	1,600	1,600	0.0%	0.0%
Government	12,800	10,900	13,200	13,700	3.8%	7.0%
Federal Government	800	800	800	800	0.0%	0.0%
State Government	500	800	900	900	0.0%	80.0%
Local Government	11,500	9,300	11,500	12,000	4.3%	4.3%

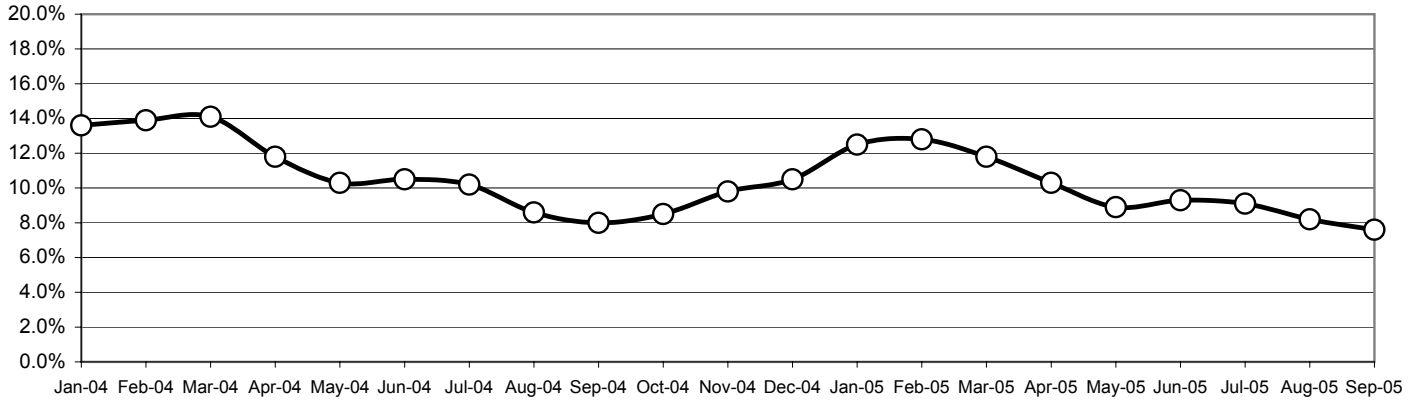
The County continues with one of the highest unemployment rates in the State, ranking 54rd out of 58 counties in the Month of September. The preliminary result is a decrease of 0.6 percentage point in the unemployment rate from the revised August rate. This preliminary figure is a decrease of 0.4 percentage point from the unemployment rate of one year ago.

Overall, the County's Civilian Labor Force decreased by 400 persons over last month's figure and an increase of 3,200 persons over year ago figures. Industrial employment increased by 1,400 jobs in September over August's figures and showed an increased of 2,300 jobs over year ago figures.

The Quick Look

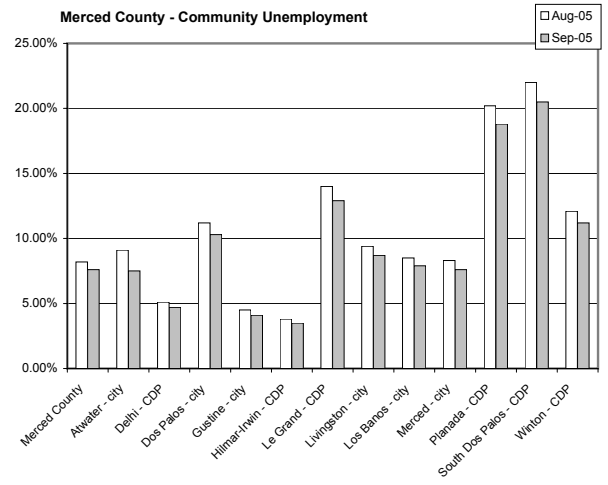
A Merced County Labor Market Review - September 2005

**Merced County Unemployment Rate
2004 - 2005**



Sub County average unemployment rates for the county, cities, and municipalities.

Area Name	Labor Force	Employment	Unemployment	
			Number	Rate
Merced County	102,500	94,700	78,000	7.6%
Atwater City	12,000	11,100	900	7.5%
Delhi CDP	4,000	3,800	200	4.7%
Dos Palos City	1,900	1,700	200	10.3%
Gustine City	2,500	2,400	100	4.1%
Hilmar-Irwin CDP	2,800	2,700	100	3.5%
Le Grand CDP	700	600	100	12.9%
Livingston City	4,900	4,500	400	8.7%
Los Banos City	12,700	11,700	1,000	7.9%
Merced City	30,300	28,000	2,300	7.6%
Planada CDP	1,600	1,300	300	18.8%
South Dos Palos CDP	400	300	100	20.5%
Winton CDP	3,800	3,400	400	11.2%



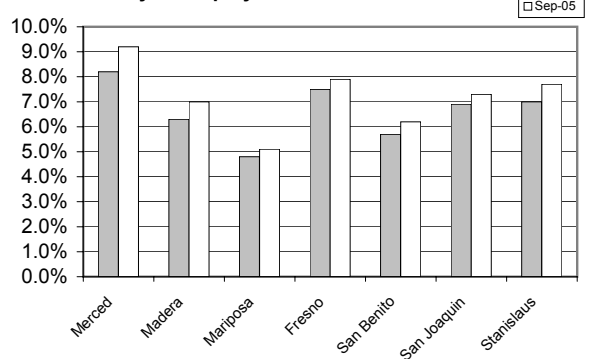
CDP - Census Designated Place

Merced County's workforce has grown over the past 20 years reflecting improvement of the County's economic well being; however, unemployment remains a consistent barrier to greater prosperity. Average unemployment has fluctuated from an annual low of 9.7 percent to an annual high of 17.1 percent.

Seven County Quick Look

County	Rank	Labor Force	Employ	Unemployed	Rate
Merced	56	99,400	90,200	9,200	9.2%
Madera	40	65,700	61,100	4,600	7.0%
Mariposa	18	9,520	9,040	480	5.1%
Fresno	49	427,700	393,900	33,800	7.9%
San Benito	34	25,100	23,500	1,600	6.2%
San Joaquin	43	291,500	270,300	21,200	7.3%
Stanislaus	46	236,300	218,100	18,200	7.7%

Seven County Unemployment Rate





The Quick Look

A Merced County Labor Market Review - October 2005

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Merced County Data not adjusted for Seasonality	Labor Force and Industrial Employment					
	March 2004 Benchmark				Percent Change	
	Oct 04	Aug 05	Sep 05 Revised	Oct 05 Prelim.	Month	Year
Civilian Labor Force	99,700	102,900	102,500	101,400	-1.1%	1.7%
Civilian Employment	91,200	94,500	94,700	93,200	-1.6%	2.2%
Civilian Unemployment	8,500	8,400	7,900	8,200	3.8%	-3.5%
Civilian Unemployment Rate	8.5%	8.2%	7.7%	8.1%		
(CA Unemployment Rate)	5.7%	5.1%	4.9%	5.0%		
(U.S. Unemployment Rate)	5.1%	4.9%	4.8%	4.6%		
Total, All Industries	69,800	71,100	72,600	70,900	-2.3%	1.6%
Total Farm	12,100	12,100	12,700	12,400	-2.4%	2.5%
Total Nonfarm	57,700	59,000	59,900	58,500	-2.3%	1.4%
Total Private	44,500	45,800	46,000	44,700	-2.8%	0.4%
Goods Producing	15,000	16,800	16,900	15,500	-8.3%	3.3%
Natural Resources and Mining	0	100	100	0	-100.0%	
Construction	3,600	4,000	4,000	39,000	-2.5%	8.3%
Manufacturing	11,400	12,700	12,800	11,600	-9.4%	1.8%
Durable Goods	1,600	1,600	1,600	1,600	0.0%	0.0%
Nondurable Goods	9,800	11,100	11,200	10,000	-10.7%	2.0%
Food Man & Beverage & Tobacco	8,200	9,500	9,700	8,500	-12.4%	3.7%
Residual - Textile Mills	1,600	1,600	1,500	1,500	0.0%	-6.3%
Service Providing	42,700	42,200	43,000	43,000	0.0%	0.7%
Private Service Producing	29,500	29,000	29,100	29,200	0.3%	-1.0%
Trade, Transportation and Utilities	11,200	11,000	10,900	11,100	1.8%	-0.9%
Wholesale Trade	1,500	1,400	1,400	1,400	0.0%	-6.7%
Retail Trade	7,800	7,700	7,600	7,800	2.6%	0.0%
Food and Beverage Stores	1,500	1,500	1,500	1,500	0.0%	0.0%
General Merchandise Stores	1,700	1,800	1,700	1,800	5.9%	5.9%
Residual - Miscellaneous Store Retailers	4,600	4,400	4,400	4,500	2.3%	-2.2%
Transportation, Warehousing and Utilities	1,900	1,900	1,900	1,900	0.0%	0.0%
Information	1,400	1,300	1,300	1,300	0.0%	-7.1%
Financial Activities	1,800	1,800	1,800	1,800	0.0%	0.0%
Finance and Insurance	1,100	1,100	1,100	1,100	0.0%	0.0%
Real Estate and Rental and Leasing	700	700	700	700	0.0%	0.0%
Professional and Business Services	3,400	3,300	3,400	3,300	-2.9%	-2.9%
Educational and Health Services	5,400	5,300	5,400	5,400	0.0%	0.0%
Leisure and Hospitality	4,700	4,700	4,700	4,700	0.0%	0.0%
Food Services and Drinking Places	4,000	3,900	3,900	3,900	0.0%	-2.5%
Residual - Arts, Entertainment, and Recreation	700	800	800	800	0.0%	14.3%
Other Services	1,600	1,600	1,600	1,600	0.0%	0.0%
Government	12,400	12,400	13,100	13,000	-0.8%	4.5%
Federal Government	800	800	800	800	0.0%	0.0%
State Government	500	900	900	900	0.0%	80.0%
Local Government	11,900	11,500	12,200	12,100	-0.8%	1.7%

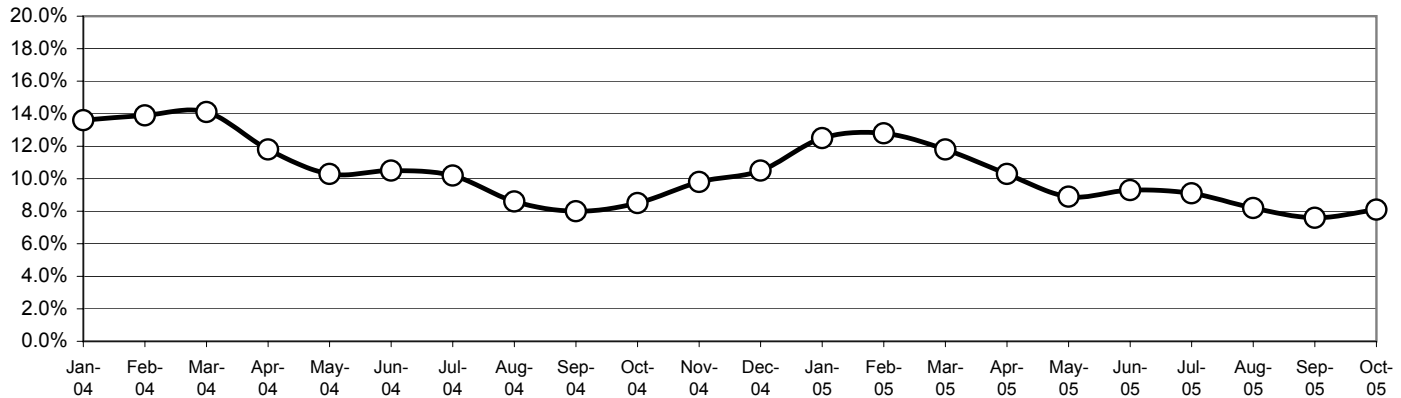
The County continues with one of the highest unemployment rates in the State, ranking 51rd out of 58 counties in the Month of October. The preliminary result is an increase of 0.4 percentage point in the unemployment rate from the revised September rate. This preliminary figure is a decrease of 0.4 percentage point from the unemployment rate of one year ago.

Overall, the County's Civilian Labor Force decreased by 1,100 persons over last month's figure and an increase of 1,700 persons over year ago figures. Industrial employment decreased by 1,700 jobs in October over September's figures and showed an increased of 1,100 jobs over year ago figures.

The Quick Look

A Merced County Labor Market Review - October 2005

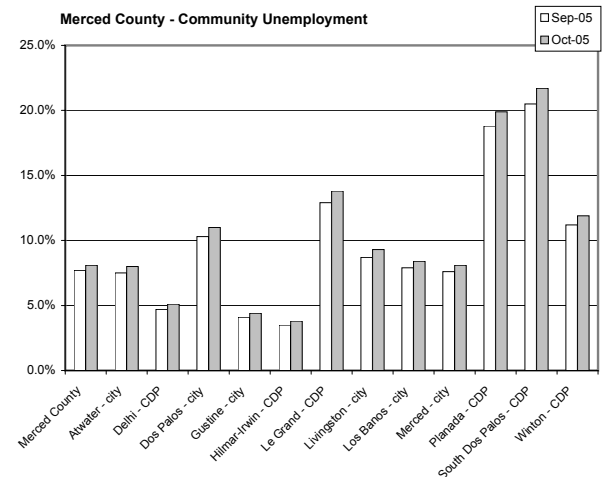
**Merced County Unemployment Rate
2004 - 2005**



Sub County average unemployment rates for the county, cities, and municipalities.

Area Name	Labor Force	Employment	Unemployment	
			Number	Rate
Merced County	101,400	93,200	8,200	8.1%
Atwater City	12,000	11,000	1,000	8.0%
Delhi CDP	4,000	3,800	200	5.1%
Dos Palos City	1,900	1,700	200	11.0%
Gustine City	2,500	2,400	100	4.4%
Hilmar-Irwin CDP	2,800	2,700	100	3.8%
Le Grand CDP	700	600	100	13.8%
Livingston City	5,000	4,500	500	9.3%
Los Banos City	12,600	11,500	1,100	8.4%
Merced City	29,900	27,500	2,400	8.1%
Planada CDP	1,600	1,300	300	19.9%
South Dos Palos CDP	400	300	100	21.7%
Winton CDP	3,700	3,300	400	11.9%

CDP - Census Designated Place

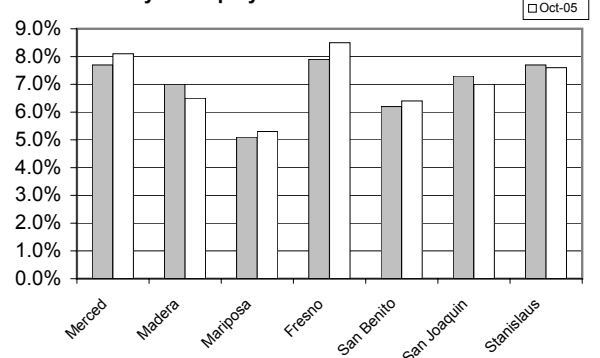


Merced County's workforce has grown over the past 20 years reflecting improvement of the County's economic well being; however, unemployment remains a consistent barrier to greater prosperity. Average unemployment has fluctuated from an annual low of 9.7 percent to an annual high of 17.1 percent.

Seven County Quick Look

County	Rank	Labor Force	Employ	Unemployed	Rate
Merced	51	101,400	93,200	8,200	8.1%
Madera	41	65,400	61,100	4,200	6.5%
Mariposa	25	8,590	8,130	450	5.3%
Fresno	52	408,100	373,400	34,700	8.5%
San Benito	40	25,200	23,600	1,600	6.4%
San Joaquin	43	291,700	271,100	20,500	7.0%
Stanislaus	48	233,800	216,000	17,800	7.6%

Seven County Unemployment Rate





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Merced County Data not adjusted for Seasonality	Labor Force and Industrial Employment					
	March 2004 Benchmark				Percent Change	
	Nov 04	Sep 05	Oct 05 Revised	Nov 05 Prelim.	Month	Year
Civilian Labor Force	99,600	102,500	101,700	101,500	-0.2%	1.9%
Civilian Employment	89,800	94,700	93,600	92,300	-1.4%	2.8%
Civilian Unemployment	9,800	7,900	8,200	9,200	12.2%	-6.1%
Civilian Unemployment Rate	9.8%	7.7%	8.0%	9.1%		
(CA Unemployment Rate)	5.8%	4.9%	5.0%	5.1%		
(U.S. Unemployment Rate)	5.2%	4.8%	4.6%	4.8%		
Total, All Industries	68,600	72,600	71,100	70,000	-1.5%	2.0%
Total Farm	10,500	12,700	12,400	10,700	-13.7%	1.9%
Total Nonfarm	58,100	59,900	58,700	59,300	1.0%	2.1%
Total Private	44,500	46,000	44,800	45,000	0.4%	1.1%
Goods Producing	14,800	16,900	15,500	15,500	0.0%	4.7%
Natural Resources and Mining	0	100	0	0		
Construction	3,500	4,000	3,900	3,900	0.0%	11.4%
Manufacturing	11,300	12,800	11,600	11,600	0.0%	2.7%
Durable Goods	1,600	1,600	1,600	1,600	0.0%	0.0%
Nondurable Goods	9,700	11,200	10,000	10,000	0.0%	3.1%
Food Man & Beverage & Tobacco	8,100	9,700	8,500	8,500	0.0%	4.9%
Residual - Textile Mills	1,600	1,500	1,500	1,500	0.0%	-6.3%
Service Providing	43,300	43,000	43,200	43,800	1.4%	1.2%
Private Service Producing	29,700	29,100	29,300	29,500	0.7%	-0.7%
Trade, Transportation and Utilities	11,400	10,900	11,100	11,300	1.8%	-0.9%
Wholesale Trade	1,500	1,400	1,400	1,400	0.0%	-6.7%
Retail Trade	8,000	7,600	7,800	8,000	2.6%	0.0%
Food and Beverage Stores	1,500	1,500	1,500	1,500	0.0%	0.0%
General Merchandise Stores	1,900	1,700	1,800	2,000	11.1%	5.3%
Residual - Miscellaneous Store Retailers	4,600	4,400	4,500	4,500	0.0%	-2.2%
Transportation, Warehousing and Utilities	1,900	1,900	1,900	1,900	0.0%	0.0%
Information	1,400	1,300	1,300	1,300	0.0%	-7.1%
Financial Activities	1,900	1,800	1,800	1,800	0.0%	-5.3%
Finance and Insurance	1,100	1,100	1,100	1,100	0.0%	0.0%
Real Estate and Rental and Leasing	800	700	700	700	0.0%	-12.5%
Professional and Business Services	3,300	3,400	3,300	3,300	0.0%	0.0%
Educational and Health Services	5,400	5,400	5,500	5,500	0.0%	1.9%
Leisure and Hospitality	4,700	4,700	4,700	4,700	0.0%	0.0%
Food Services and Drinking Places	4,000	3,900	3,900	3,900	0.0%	-2.5%
Residual - Arts, Entertainment, and Recreation	700	800	800	800	0.0%	14.3%
Other Services	1,600	1,600	1,600	1,600	0.0%	0.0%
Government	13,600	16,900	13,900	14,300	2.9%	5.1%
Federal Government	800	800	800	800	0.0%	0.0%
State Government	500	900	1,000	1,000	0.0%	100.0%
Local Government	12,300	12,200	12,100	12,500	3.3%	1.6%

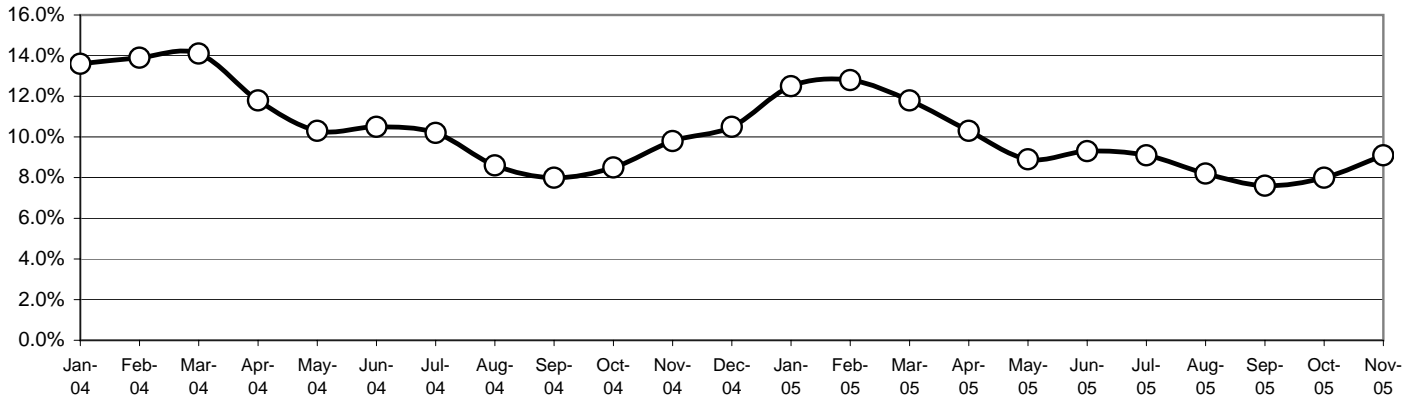
The County continues with one of the highest unemployment rates in the State, ranking 54th out of 58 counties in the month of November. The preliminary result is an increase of 1.1 percentage point in the unemployment rate from the revised October rate. This preliminary figure is a decrease of 0.7 percentage point from the unemployment rate of one year ago.

Overall, the County's Civilian Labor Force decreased by 200 persons over last month's figure and an increase of 1,900 persons over year ago figures. Industrial employment decreased by 1,100 jobs in November over October's figures and showed an increased of 1,400 jobs over year ago figures.

The Quick Look

A Merced County Labor Market Review - November 2005

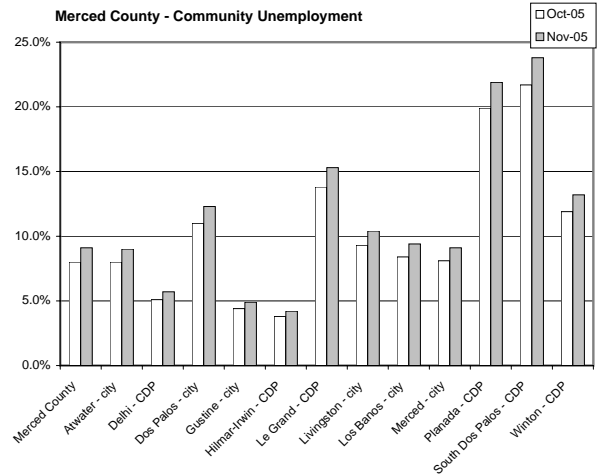
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Gustine City	2,400	2,300	100	4.9%
Hilmar-Irwin CDP	2,700	2,600	100	4.2%
Le Grand CDP	700	600	100	15.3%
Livingston City	4,900	4,400	500	10.4%
Los Banos City	12,600	11,400	1,200	9.4%
Merced City	30,000	27,300	2,700	9.1%
Planada CDP	1,700	1,300	400	21.9%
South Dos Palos CDP	400	300	100	23.8%
Winton CDP	3,800	3,300	500	13.2%

CDP - Census Designated Place



Merced County's workforce has grown over the past 20 years reflecting improvement of the County's economic well being; however, unemployment remains a consistent barrier to greater prosperity. Average unemployment has fluctuated from an annual low of 9.7 percent to an annual high of 17.1 percent.

Seven County Quick Look

County	Rank	Labor Force	Employ	Unemployed	Rate
Merced	54	101,500	92,300	9,200	9.1%
Madera	39	63,100	58,600	4,500	7.2%
Mariposa	32	8,290	7,770	520	6.2%
Fresno	51	401,700	366,300	35,400	8.8%
San Benito	37	25,200	23,400	1,800	7.0%
San Joaquin	41	28,800	266,900	21,100	7.3%
Stanislaus	44	231,900	213,800	18,100	7.8%

Seven County Unemployment Rate

