

**Workforce Investment Board of Merced County
Program Planning and Development Committee
Dept of Workforce Investment – Large Conference Rm
1880 W. Wardrobe Avenue, Merced, CA
Thursday, July 28, 2005, 3:00–4:30 p.m.
Meeting Agenda**



www.co.merced.ca.us/wi/wib/wib.html

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1. Call to Order and Roll Call
 2. Approve Agenda
 3. Approve Minutes (May 26, 2005)
 4. Public Opportunity to Speak
 5. Action Agenda
 - a. Self-Sufficiency Wage Dave Davis
 - b. Employment Training Provider List Addition – Goodwill Industries Dave Davis
 - 1) Retail Skills Training
 - 2) Office Technology Training
 - 3) Janitorial Skills Training
 6. Information/Discussion Agenda
 - a. Healthcare Cluster in Merced County, 2001-2004 Dave Cramer
 - b. Healthcare Training Options Dave Davis
 - c. Healthcare Chosen – What Now? Dave Davis
 7. Chair Comments
 8. Next Meeting Date/Time—August 25, 2005, 3:00-4:30 p.m., Dept of WI, 1880 W. Wardrobe Ave/Large Conf Rm
 9. Adjourn

“Merced County’s Workforce Investment System will keep pace with new growth, the emerging economy, and the ever-changing needs of the employers by creating a better educated, highly skilled workforce, that’s capable, prepared, and thoroughly knowledgeable.”

**Workforce Investment Board
Program Planning and Development Committee
Dept of Workforce Investment – Large Conference Room
1880 W. Wardrobe Ave, Merced, CA
May 26, 2005, 3:00 – 4:30 P.M.
Meeting Minutes**



<http://web.co.merced.ca.us/wi/wib/subcommittees/subcommittees.html>

Members Present: Nicholas Benjamin, Sharon Cresswell, Phil Flores, Peter Fluetsch (Vice Chair), John Fowler, Al Romero, Mike Sullivan (Chair)

Members Absent: Andrea Baker, Ernie Flores, Scott Galbraith, Carol Greenberg, Anne Newins, Thomas Tsubota

Others Present: Dave Cramer, Dave Davis, Dee Knight, Joanne Presnell

1. Call to Order and Roll Call: The Chair called the meeting to order at 3:08 p.m. A sign-in sheet was used in lieu of roll call.

2. Agenda: It was *M/S/C Fowler/P. Flores* to approve the agenda as published.

3. Approve Minutes (March 23, 2005): It was *M/S/C Fluetsch/P. Flores* to approve the March 23, 2005 minutes as written.

4. Public Opportunity to Speak: None.

5. Information Agenda:

a. Strategic Plan – Local Plan Modification 6: Staff noted the State has requested that Local Workforce Investment Areas (LWIA) develop a one-year extension to the LWIA Five-Year Strategic Plan. This is to forecast the number of people who will be served next year and the associated costs, and what changes were made.

The completed plan will be presented to the Program Planning and Development Committee at its next meeting, and then to the Workforce Investment Board (WIB) Executive Committee in July for approval. The plan must be in Sacramento before August 1, 2005.

b. Tutorial – Location Quotients: Staff noted these are tools the committee will need to select an industry cluster. Location quotients were defined for the manufacturing and health care industries. The committee reviewed the charts to get an understanding of the information, and a better idea of the strategies used in selecting an industry cluster.

6. Action Agenda:

a. Selection of Industry Cluster: The committee reviewed pertinent information from the Greg Newton teleconference, Partnering on Economic Development.

It was *M/S/C Fowler/Benjamin* that Health Care would be the one industry cluster for the Program Planning and Development Committee to develop as a pilot project to focus on understanding and addressing its needs.

Staff will have an analysis of the Health Care occupations at the next meeting, so the committee can determine the sector(s) to focus on.

7. Chair Comments: None.

8. Next Meeting Date/Time: The next meeting would be determined later because several members were unable to attend the meeting scheduled for June 23, 2005.

9. Adjourn: The meeting adjourned at 4:09 p.m.

Minutes prepared by Devilla D. Knight.

TO: Program Planning & Development Committee

DATE: 07/28/2005

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Self-Sufficiency Wage

PROPOSED MOTION(S): That the committee approve a new self-sufficiency wage of \$10.09 for a single adult, \$18.84 for a single parent, \$17.39 for a two-parent family (one working), and \$23.70 (each \$11.85) for a two working parent family. Additionally, approve a motion that participants in the Registered Nurse and Licensed Vocational Nurse programs be exempted from the self-sufficiency wage requirement.

DISCUSSION: At present the Workforce Investment Board approved self-sufficiency wage at \$8.42 for a single adult, \$16.59 for a single parent family, \$15.00 for a two parent family (one working), and \$20.94 for a two working parent family. New calculations using the California Budget Project 2003 Methodology increase the wages in each of the categories. As an example, a single parent's self-sufficiency wage will rise from \$16.59 to \$17.39. What that means is a single parent needing WIA services will be qualified if he or she is making less than \$17.39 an hour.

Nurse candidates are selected for training through a competitive process. It is common to find selected candidates earning above the self-sufficiency wage, mainly because they are selected based on their probability of success, and that probability is evidenced by prior employment at a wage normally above the self-sufficiency wage. Not enrolling potential nurses because of prior high earnings will only serve to eliminate candidates with a high probability of succeeding.

The Board, during its May 24, 2001 meeting, directed that the self-sufficiency wage be reassessed at least once per year.

ATTACHMENT(S):
California Budget Project 2003 Calculations

**Self-Sufficiency Wage -
2005
Basic Family Wage
Calculation for Merced
County Residents
Based On California
Budget Project 2003
Methodology**

| Expense Categories | Single Adult | Single Parent | Two Parent Family | Two Working Parent Family |
|------------------------|--------------|---------------|------------------------------------|---------------------------|
| | A | B | C | D |
| Housing & Utilities | \$444.00 | \$615.00 | \$615.00 | \$615.00 |
| Food | \$280.00 | \$504.00 | \$782.00 | \$782.00 |
| Transportation | \$322.00 | \$322.00 | \$322.00 | \$580.00 |
| Child Care | \$- | \$668.00 | \$- | \$688.00 |
| Health Care | \$192.00 | \$345.00 | \$345.00 | \$345.00 |
| Miscellaneous | \$267.00 | \$547.00 | \$695.00 | \$695.00 |
| Taxes | \$244.00 | \$264.00 | \$255.00 | \$403.00 |
| Total (Monthly) | \$1,749.00 | \$3,265.00 | \$3,014.00 | \$4,108.00 |
| Total (26 weeks) | \$10,494.00 | \$19,590.00 | \$18,084.00 | \$24,648.00 |
| Total (52 weeks) | \$20,988.00 | \$39,180.00 | \$36,168.00 | \$49,296.00 |
| Basic Family Wage* | \$10.09 | \$18.84 | \$17.39 (each for 2 parents) | \$23.70 \$11.85 |
| | 10.09 | 18.84 | 17.39 | 23.7 |
| Semi-Annual (26 weeks) | \$10,493.60 | \$19,593.60 | \$18,085.60 | \$24,648.00 |
| Annual (52 weeks) | \$20,987.20 | \$39,187.20 | \$36,171.20 | \$49,296.00 |

TO: Program Planning & Development

DATE: 7/28/05

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Eligible Training Provider List (ETPL) Addition

PROPOSED MOTION(S): Approve Goodwill Industries of San Joaquin Valley, Inc. course for Retail Skills Training for addition to the State ETPL.

DISCUSSION: The Workforce Investment Board approved an ETPL policy on June 20, 2000. The Workforce Investment Act requires that training providers who wish to access WIA funds must submit applications to be placed on the state training list. Providers must meet all local and state criteria; agree to provide approved training to WIA-enrolled participants; supply required client data for long-term follow-up and they must agree to abide by all WIA-required regulations and/or laws.

The application from Goodwill Industries of San Joaquin Valley, Inc. for its Retail Skills Training is complete and meets the requirements for inclusion in the ETPL. The program is registered by the Bureau for Private Post-Secondary and Vocational Educational (BPPVE). Length of the program is 12 weeks. Cost of the program is \$3,600.

**ATTACHMENT(S):
Application**

01. Provider Code (FEIN)

94-1366601

02. CIP Code

08079

For Internal Office Use Only

Program Code

03. Subgrant Code

05. Date Received By LWIB

06. Local Program Code

WORKFORCE INVESTMENT ACT TRAINING PROGRAM APPLICATION

Provider Name

Goodwill Industries of San Joaquin Valley, Inc.

07. Program Name

Retail Skills Training

08. Program Description

Twelve weeks of classroom instruction and work-based skills development. Cashier, customer service, sales.

09. Training Site Address

32 W. Olive

City, State

Merced, CA

10. ZIP

95348

11. County

Merced

12. Listed On Other State's ETPL

- 1-Yes
 2-No

13. ADA Compliant

- 1-Yes
 2-No

14. Total Hours Of Instruction

320

15. Credits

0

16. Non-Credit

- 1-Yes
 2-No

17. Credit Time

- 1-Semester
 2-Quarter

Total Program Cost

18. Tuition \$3,600
19. Fees \$ _____
20. Expenses \$ _____
Total \$3,600

21. Mode Of Delivery

- 1-Classroom
 2-Internet
 3-Correspondence
 4-Broadcast
 5-Computer Based Instruction

When Program is Offered

22. Days 1-Yes 2-No
23. Evenings 1-Yes 2-No
24. Weekends 1-Yes 2-No

25. Frequency of Offering

- 1-Weekly
 2-Monthly
 3-Quarter
 4-Semester
 5-Other

26. BPPVE Approval Status

- 1-Approved
 2-Temporary Approval
 3-Registered
 4-Exempt
 9-Not Applicable

27. BPPVE Approval Expiration Date
11/09/06

28. Other BPPVE Approved Programs

- 1-Yes
 2-No

29. Registered Apprenticeship

- 1-Yes
 2-No

30. Registered Date

N/A

Other List Criteria:

31. CDE Approved 1-Yes 2-No
32. COCCC Approved 1-Yes 2-No
33. Proven Effectiveness *No longer used*
34. Employer Support *No longer used*
35. Industry Authorized *No longer used*

36. Continuing Education Units (CEU)

0

37. CEU Granting Institution

0

38. Resources Required

- 1-Yes
 2-No

39. Program Goal

- 1-Skill Attainment
 2-Certificate
 3-Registration
 4-License
 5-Associate Degree
 6-Baccalaureate Degree
 7-Other

40. Credentialing Body

Goodwill Industries of San Joaquin Valley, Inc.

41. Projected Hourly Wage After Program Completion
8.59


42. Prerequisites

None

43. Skills Sets

Cash handling procedures, merchandise display, customer service.

WIA Training Program Application (continued)

| 44. Curriculum | | 45. Relevant Occupations (Soc/O*Net Code) | |
|---|------------------------------------|---|--|
| Course Code | Course Title | Code | Title |
| RT02 | Cashiering Skill | 412010 | Cashiers |
| RT03 | Customer Service Skill | 413000 | Sales Representatives, Service |
| RT01 | Cash Register | 434051 | Customer Service Representatives |
| RT04 | Visual Merchandising | | |
| RT08 | Company Policy | | |
| RT05 | Processing Skill | | |
| RT06 | Telephone Skill | 46. Relevant Occupation Recommendation | |
| | | Soc/O*Net Category | Description |
| RT07 | Safety / Loss Prevention | | |
| Accessibility 47. On-Site Parking <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 48. Public Transportation <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 49. Disabled Student Access <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 50. Sign Language <input type="checkbox"/> 1-Yes <input checked="" type="checkbox"/> 2-No 51. Other Languages <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 52. Other <input type="checkbox"/> 1-Yes <input checked="" type="checkbox"/> 2-No | | 53. Target Audience Underemployed / unemployed / persons with a disability 54. Average Class Size 15 55. Equipment to be Used cash register, 10-key, debit card terminal | |
| INITIAL PERFORMANCE INFORMATION | | | |
| 56. Period Begin Date 01/01/05 | 57. Period End Date 12/31/05 | 58. Participant Universe 15 | 59. Average Hourly Wage at Placement 9.46 |
| 60. Program Completion Rate 64% | 61. Entered Employment Rate 66% | 62. Skill/Credential Attainment Rate 66% | 63. Retention Rate 59% |
| I certify that the information submitted on this application is true and correct. I also agree to supply the required performance information and seed data on all students in order to calculate performance measures for subsequent eligibility determination. In addition, all performance outcome data shall be made available upon request for audit purposes. | | | |
| 64. Printed Name of Provider Representative William D. Carmichael | | 65. Title Director - Workforce Development | 66. Date 5/17/05 |
| Signature  | | | |

ETPL/EPGA

TO: Program Planning & Development

DATE: 7/28/05

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Eligible Training Provider List (ETPL) Addition

PROPOSED MOTION(S): Approve Goodwill Industries of San Joaquin Valley, Inc. course for Office Technology Training for addition to the State ETPL.

DISCUSSION: The Workforce Investment Board approved an ETPL policy on June 20, 2000. The Workforce Investment Act requires that training providers who wish to access WIA funds must submit applications to be placed on the state training list. Providers must meet all local and state criteria; agree to provide approved training to WIA-enrolled participants; supply required client data for long-term follow-up and they must agree to abide by all WIA-required regulations and/or laws.

The application from Goodwill Industries of San Joaquin Valley, Inc. for its Office Technology Training is complete and meets the requirements for inclusion in the ETPL. The program is registered by the Bureau for Private Post-Secondary and Vocational Educational (BPPVE). Length of the program is 16 weeks. Cost of the program is \$4,800.

**ATTACHMENT(S):
Application**

01. Provider Code (FEIN)

94-1366601

02. CIP Code

52.0408

For Internal Office Use Only

Program Code

03. Subgrant Code

04. Agency Code

05. Date Received By LWIB

06. Local Program Code

WORKFORCE INVESTMENT ACT TRAINING PROGRAM APPLICATION

Provider Name

Goodwill Industries of San Joaquin Valley, Inc.

07. Program Name

Office Technology Training

08. Program Description

Sixteen (16) week classroom program. Instruction includes Microsoft Office Suite, Windows 98 and 2000, keyboarding, filing, customer service (telephone) math skills and office machines.

09. Training Site Address

32 W. Olive

City, State

Merced, CA

10. ZIP

95348

11. County

San Joaquin

12. Listed On Other State's ETPL

- 1-Yes
 2-No

13. ADA Compliant

- 1-Yes
 2-No

14. Total Hours Of Instruction

320

15. Credits

0

16. Non-Credit

- 1-Yes
 2-No

17. Credit Time

- 1-Semester
 2-Quarter

Total Program Cost

18. Tuition \$ 4,800

19. Fees \$ _____

20. Expenses \$ _____

Total \$ 4,800

21. Mode Of Delivery

- 1-Classroom
 2-Internet
 3-Correspondence
 4-Broadcast
 5-Computer Based Instruction

When Program Is Offered

22. Days 1-Yes 2-No
23. Evenings 1-Yes 2-No
24. Weekends 1-Yes 2-No

25. Frequency of Offering

- 1-Weekly
 2-Monthly
 3-Quarter
 4-Semester
 5-Other

26. BPPVE Approval Status

- 1-Approved
 2-Temporary Approval
 3-Registered
 4-Exempt
 9-Not Applicable

27. BPPVE Approval Expiration Date

11/09/06

28. Other BPPVE Approved Programs

- 1-Yes
 2-No

29. Registered Apprenticeship

- 1-Yes
 2-No

30. Registered Date

N/A

Other List Criteria:

31. CDE Approved 1-Yes 2-No
32. COCCC Approved 1-Yes 2-No
33. Proven Effectiveness *No longer used*
34. Employer Support *No longer used*
35. Industry Authorized *No longer used*

36. Continuing Education Units (CEU)

0

37. CEU Granting Institution

0

38. Resources Required

- 1-Yes
 2-No

39. Program Goal

- 1-Skill Attainment
 2-Certificate
 3-Registration
 4-License
 5-Associate Degree
 6-Baccalaureate Degree
 7-Other

40. Credentialing Body

Goodwill Industries of San Joaquin Valley, Inc.

41. Projected Hourly Wage After Program Completion

9.18


42. Prerequisites

None

43. Skills Sets

Word Processing, Spreadsheets, office machines, customer service, filing, data entry, general office practices and procedures.

WIA Training Program Application (continued)

| 44. Curriculum | | 45. Relevant Occupations (Soc/O*Net Code) | |
|--|------------------------------------|--|--|
| Course Code | Course Title | Code | Title |
| OT01 | Windows Operating System | 43-9061.00 | Office Clerks, General |
| OT02 | Word Processing Skills | 43-4171.00 | Receptionists and Information Clerks |
| OT03 | Spreadsheet Skills | 43-4151.00 | Order Clerks |
| OT04 | Alpha/numeric Filing Skills | 43-4199.99 | Information and Record Clerks, All Other |
| OT05 | Telephone Etiquette | 43-9021.00 | Data Entry Keyers |
| OT06 | Keyboarding Skills | 43-4071.00 | File Clerks |
| OT07 | Ten-key Skills | 46. Relevant Occupation Recommendation | |
| | | Soc/O*Net Category | Description |
| OT08 | Business English | 43-9061.00 | Office Clerks, General |
| OT09 | Business Math | 43-4171.00 | Receptionists and Information Clerks |
| Accessibility 47. On-Site Parking <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 48. Public Transportation <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 49. Disabled Student Access <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 50. Sign Language <input type="checkbox"/> 1-Yes <input checked="" type="checkbox"/> 2-No 51. Other Languages <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 52. Other <input type="checkbox"/> 1-Yes <input checked="" type="checkbox"/> 2-No | | 53. Target Audience Individuals with barriers to employment including disabilities. | |
| | | 54. Average Class Size 15 | |
| | | 55. Equipment to be Used copier, fax, computer, telephone | |
| INITIAL PERFORMANCE INFORMATION | | | |
| 56. Period Begin Date 01/01/05 | 57. Period End Date 12/31/05 | 58. Participant Universe 15 | 59. Average Hourly Wage at Placement 9.46 |
| 60. Program Completion Rate 83% | 61. Entered Employment Rate 67% | 62. Skill/Credential Attainment Rate 67% | 63. Retention Rate 65% |
| I certify that the information submitted on this application is true and correct. I also agree to supply the required performance information and seed data on all students in order to calculate performance measures for subsequent eligibility determination. In addition, all performance outcome data shall be made available upon request for audit purposes. | | | |
| 64. Printed Name of Provider Representative William D. Carmichael | | 65. Title Director - Workforce Development | 66. Date 5/17/05 |
| Signature  | | | |

ETPL EPGA

TO: Program Planning & Development

DATE: 7/28/05

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Eligible Training Provider List (ETPL) Addition

PROPOSED MOTION(S): Approve Goodwill Industries of San Joaquin Valley, Inc. course for Janitorial Skills Training for addition to the State ETPL.

DISCUSSION: The Workforce Investment Board approved an ETPL policy on June 20, 2000. The Workforce Investment Act requires that training providers who wish to access WIA funds must submit applications to be placed on the state training list. Providers must meet all local and state criteria; agree to provide approved training to WIA-enrolled participants; supply required client data for long-term follow-up and they must agree to abide by all WIA-required regulations and/or laws.

The application from Goodwill Industries of San Joaquin Valley, Inc. for its Janitorial Skills Training is complete and meets the requirements for inclusion in the ETPL. The program is registered by the Bureau for Private Post-Secondary and Vocational Educational (BPPVE). Length of the program is 8 weeks. Cost of the program is \$2,400.

**ATTACHMENT(S):
Application**

01. Provider Code (FEIN)

94-1366601

02. CIP Code

20.0604

For Internal Office Use Only

Program Code

03. Submitted Date

05. Date Received By LWIB

06. Local Program Code

WORKFORCE INVESTMENT ACT TRAINING PROGRAM APPLICATION

Provider Name

Goodwill Industries of San Joaquin Valley, Inc.

07. Program Name

Janitorial Skills Training

08. Program Description

Eight (8) week classroom instruction in the use of commercial cleaning equipment, safety, proper cleaning techniques using various chemical cleaning agents.

09. Training Site Address

32 W. Olive

City, State

Merced, CA

10. ZIP

95348

11. County

Merced

12. Listed On Other State's ETPL

1-Yes
 2-No

13. ADA Compliant

1-Yes
 2-No

14. Total Hours Of Instruction

320

15. Credits

0

16. Non-Credit

1-Yes
 2-No

17. Credit Time

1-Semester
 2-Quarter

Total Program Cost

18. Tuition \$2,400
19. Fees \$ _____
20. Expenses \$ _____
Total \$2,400

21. Mode Of Delivery

1-Classroom
 2-Internet
 3-Correspondence
 4-Broadcast
 5-Computer Based Instruction

When Program Is Offered

22. Days 1-Yes 2-No
23. Evenings 1-Yes 2-No
24. Weekends 1-Yes 2-No

25. Frequency of Offering

1-Weekly
 2-Monthly
 3-Quarter
 4-Semester
 5-Other

26. BPPVE Approval Status

1-Approved
 2-Temporary Approval
 3-Registered
 4-Exempt
 9-Not Applicable

27. BPPVE Approval Expiration Date

11/9/06

28. Other BPPVE Approved Programs

1-Yes
 2-No

29. Registered Apprenticeship

1-Yes
 2-No

30. Registered Date

N/A

Other List Criteria:

31. CDE Approved 1-Yes 2-No
32. COCCC Approved 1-Yes 2-No
33. Proven Effectiveness *No longer used*
34. Employer Support *No longer used*
35. Industry Authorized *No longer used*

36. Continuing Education Units (CEU)

0

37. CEU Granting Institution

0

38. Resources Required

1-Yes
 2-No

39. Program Goal

1-Skill Attainment
 2-Certificate
 3-Registration
 4-License
 5-Associate Degree
 6-Baccalaureate Degree
 7-Other

40. Credentialing Body

Goodwill Industries of San Joaquin Valley, Inc.

41. Projected Hourly Wage After Program Completion

7.83


42. Prerequisites

None

43. Skills Sets

Cleaning techniques using a variety of chemical cleaning agents, commercial cleaning equipment, safety, hazardous materials handling.

WIA Training Program Application (continued)

| 44. Curriculum | | 45. Relevant Occupations (Soc/O*Net Code) | |
|--|------------------------------------|--|---|
| Course Code | Course Title | Code | Title |
| JT01 | Office Cleaning | 37-2011.00 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners |
| JT02 | Safety | | |
| JT03 | Restroom Cleaning | | |
| JT04 | Floor Maintenance | | |
| JT05 | Equipment Use | | |
| JT06 | Stripping and Waxing | | |
| JT07 | Carpet and Upholstery | 46. Relevant Occupation Recommendation | |
| | | Soc/O*Net Category | Description |
| JT08 | Chemical Use and disposal | 37-2011.00 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners |
| | | | |
| Accessibility 47. On-Site Parking <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 48. Public Transportation <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 49. Disabled Student Access <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 50. Sign Language <input type="checkbox"/> 1-Yes <input checked="" type="checkbox"/> 2-No 51. Other Languages <input checked="" type="checkbox"/> 1-Yes <input type="checkbox"/> 2-No 52. Other <input type="checkbox"/> 1-Yes <input checked="" type="checkbox"/> 2-No | | 53. Target Audience Individuals with barriers to employment including disabilities. | |
| | | 54. Average Class Size 15 | |
| | | 55. Equipment to be Used buffer, shipper, waxer, floor scrubber, back-pack vacuum | |
| INITIAL PERFORMANCE INFORMATION | | | |
| 56. Period Begin Date 01/01/05 | 57. Period End Date 12/31/05 | 58. Participant Universe 15 | 59. Average Hourly Wage at Placement 9.46 |
| 60. Program Completion Rate 83% | 61. Entered Employment Rate 75% | 62. Skill/Credential Attainment Rate 70% | 63. Retention Rate 68% |
| I certify that the information submitted on this application is true and correct. I also agree to supply the required performance information and seed data on all students in order to calculate performance measures for subsequent eligibility determination. In addition, all performance outcome data shall be made available upon request for audit purposes. | | | |
| 64. Printed Name of Provider Representative William D. Carmichael | | 65. Title Director - Workforce Development | 66. Date 3/8/05 |
| Signature  | | | |

ETPL EPGA

HEALTH CARE CLUSTER IN MERCED COUNTY 2001 - 2004

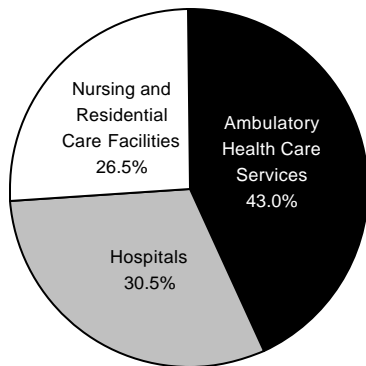
This report provides information on employment, growth, wages, and occupations in the Health Care sector, each of its sub-sectors, and industrial groups.

Trends in Employment and Wages

The Health Care sector is Merced County's fifth largest industrial sector with 5,300 people employed in this industry, representing 8.1 percent share of total employment in 2004. Growth in employment in this sector, over the period 2001 through 2004, averaged 2.4 percent per year or 7.2 percent over the entire period. Average weekly wages grew from \$578 in 2001 to \$676 in 2004 for an increase of 17 percent.

For Merced County, the Health Care sector is divided into three sub-sectors, Ambulatory Health Care Services, Nursing and Residential Care Facilities, and Hospitals. Each of the sub-

**Sub-Sectors in Health Care
Merced County - 2004**

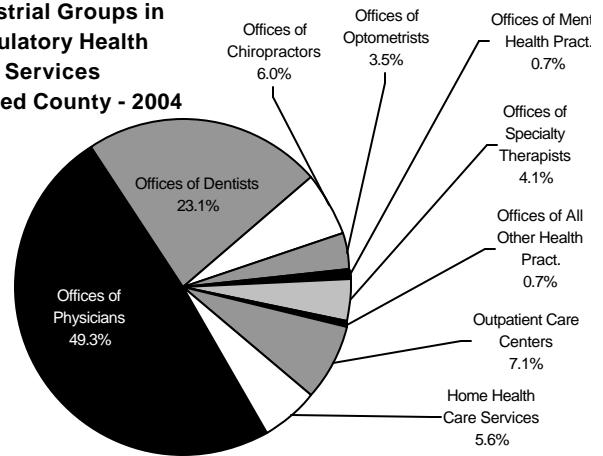


sectors is again divided into industrial groups.

Ambulatory Health Care Services consist of all Doctor Offices, Outpatient Care Centers, and Home Health Care Services. Ambulatory Health Care Services is the largest sub-sector in Health Care with a sector share of 43 percent, representing 2,024 jobs. Growth in employment

in this sub-sector averaged 5.2 percent per year (2001/2004). Growth over the entire period accounted for a 16.5 percent increase in employment more than double the growth for the sector. Average weekly wages saw small gains from the \$729 received in 2001 to \$732 in

**Industrial Groups in
Ambulatory Health
Care Services
Merced County - 2004**



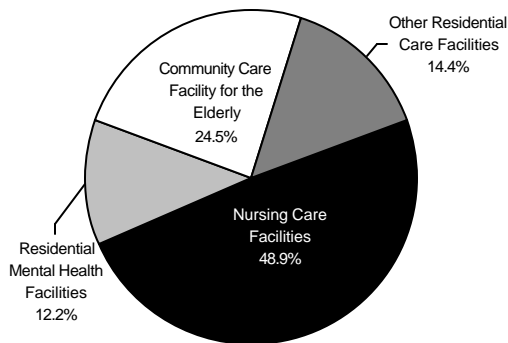
2004, representing an increase of .4 percent over the four-year period. **Offices of Physicians** is the largest industrial group in this sub-sector with 900 jobs (49.3 percent). Growth in employment averaged 4.2 percent per year or 13.1 percent over the entire period 2001 to 2004. Average weekly wage fell to \$836 in 2004 from \$922 in 2001 for a decrease in wages of 9.3 percent. **Offices of Dentists**, with employment of 421, is the next largest industrial group in this sub-sector. Employment growth over the 2001 to 2004 period was 12.6 percent with an annual average of 4.1 percent per year. Average weekly wages saw an increase of 16 percent over 2001 wage of \$683 to \$792 in 2004. **The remaining seven industrial groups** in this sub-sector employed 780 persons or 27.7 percent of employment in this sub-sector. Employment growth for these industries increase by 14.2 percent over the 2001 to 2004 period, with an annual average increase of 4.7 percent per year. Average weekly wages for

these industrial groups increased by 12.1 percent over the 2001 to 2004 period with an annual average of 3.9 percent.

The **Hospitals** sub-sector includes three industrial groups, General Medical and Surgical Hospitals, Psychiatric and Substance Abuse Hospitals, and Other Hospitals. Due to confidentiality, the three industrial groups data have been suppressed. This sub-sector is the second largest in this sector with a sector share of 30.5 percent, representing 1,436 jobs. Growth in employment averages -5.5 percent per year or -4.1 percent over the entire period (2001-2004). Growth in average weekly wages for this sub-sector grew at three times the rate for this sector and four times the rate of total employment in the four-year period. Yearly growth of weekly wages averaged 13.7 percent and growth over the entire period saw weekly wage grow by 49.9 percent.

Nursing and Residential Care Facilities is the smallest sub-sector in this sector with 1,246 jobs, representing a 26.5 percent of this sub-sectors employment in 2004. Growth in this sub-sector averaged 3.3 percent per year (2001/2004). Growth over the entire period accounted for a 9.8 percent increase in employment. Average weekly wages increased

**Industrial Groups in Nursing and Residential Care Facilities
Merced County - 2004**



12.5 percent over the four-year period from \$352 in 2001 to \$396 in 2004. Industrial groups in this sub-sector include, Nursing Care Facilities, Community Care Facilities for the

Elderly, Residential Mental Health Facilities, and Other Residential Care Facilities. **Nursing Care Facilities**, the largest industrial group in this sub-sector, holds 49 percent of employment in this sub-sector or 609 jobs in 2004. Growth in employment averaged -2.8 percent per year and -6.3 percent over the entire period (2002/2004). Average weekly wages grew from \$413 in 2002 to \$444 in 2004 for an increase of 7.5 percent. **Community Care Facilities for the Elderly** captured 24.5 percent of employment in this sub-sector in 2004. Growth in employment over the 2001 to 2004 period was 7.8 percent or an average of 3.4 percent per year. Average weekly wages in this industrial group increased 4.3 percent over this period with wages increasing from \$302 in 2001 to \$315 in 2004. **Residential Mental Health Facilities** represents 2.9 percent sector share of employment in 2004. Employment in this industrial group was 402 jobs in 2001 and dropped 62.6 percent to 152 jobs in 2004. This drop in employment was the largest decrease in employment of any industrial group in the Health Care sector. Average weekly wages in 2001 was \$347 and increased 11.5 percent by 2004 for a weekly total of \$387 in wages. **Other Residential Care Facilities**, with 3.4 percent sector share of employment, grew 11.8 percent over the 2001 to 2004 period, or an average of 5.7 percent annually. Average weekly wages declined 0.9 percent over the 2002 to 2004 period to \$378 per week.

Projections of industrial employment were published by the Employment Development Department (EDD), Labor Market Information Division (LMID) for the period 2001 to 2008. LMID predicts the Health Care industry will grow by 24.4 percent, creating 1,000 new jobs for an employment level of 5,100 jobs in 2008. Employment in this sector in 2004, according to the Bureau of Labor Statistics, was 5,298.

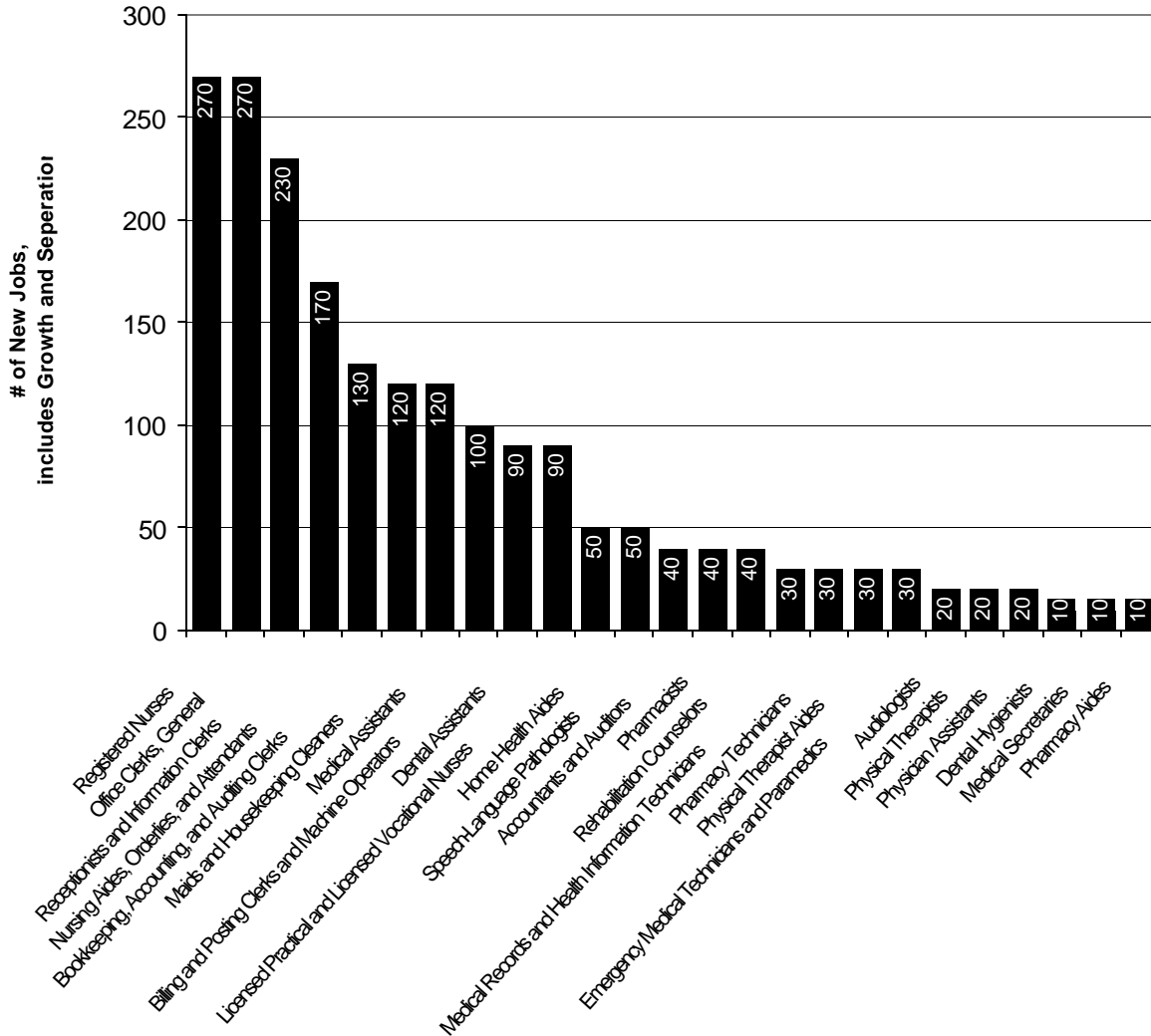
FASTEST GROWING OCCUPATIONS IN HEALTH CARE CLUSTER IN MERCED COUNTY 2001 - 2008

The chart below shows occupational projections for Merced County from 2001 to 2008 for all industries. Occupations included are typical occupations included in Health Care. Some occupations are only in the Health Care industries, while others may be employed in any industry in Merced County. An example would be Accountants and Auditors; this occupation could be employed in any industry. On the other hand, Dental Hygienists would be

employed exclusively in the Health Care industry.

The majority of occupations on this list require 2 years or less of training. Speech/Language Pathologists, Accountant/Auditors, Pharmacists, Rehabilitation Counselors, Audiologists, Physical Therapists, and Physician Assistants require at least 4 years or more of Training.

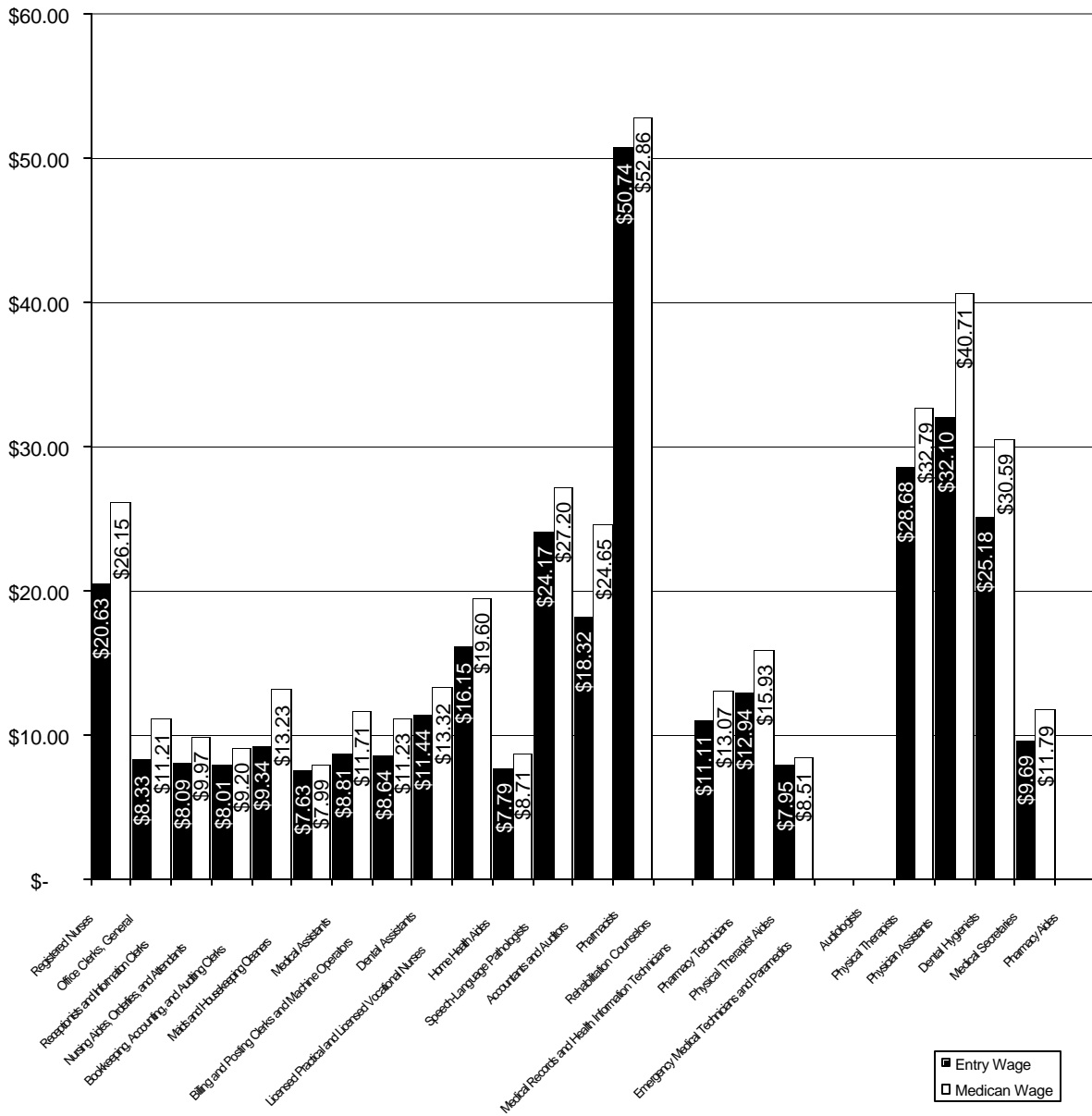
**Fastest Growing Occupations in Health Care,
Merced County 2001-2008**



FASTEST GROWING OCCUPATIONS IN HEALTH CARE CLUSTER IN MERCED COUNTY 2001 - 2008

The chart below show the entry level and median wage for the fastest growing occupations in Merced County

Entry Level and Median Wage for Fastest Growing Occupatons in Merced County, 2001-2008



TO: Program Planning & Development

DATE: 7/28/05

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Eligible Training Provider List (ETPL) Healthcare Listings

PROPOSED MOTION(S): Information Only

DISCUSSION: The following information is provided to inform the committee of approved training in the Healthcare career field offered in the local area:

Merced

- 1. Clinical Medical Assistant**
- 2. Medical Billing**
- 3. Pharmacy Technician**
- 4. Licensed Vocational Nurse**
- 5. Registered Nurse**

**Merced Adult School
Merced Adult School
Merced Adult School
Merced College
Merced College**

Madera

- 1. Certified Nurse Asst/Home Health**
- 2. Emergency Medical Tech**
- 3. Medical Assistant**
- 4. Vocational Nursing**

**Madera Adult School
Madera Adult School
Madera Adult School
State Center Community College**

Stanislaus

- 1. Emergency Room Tech**
- 2. EMT**
- 3. Massage Therapy**
- 4. Medical Asst**
- 5. Medical Transcriptionist**
- 6. Orthopedic Tech**
- 7. Pharmacy Tech**
- 8. Phlebotomy/EKG Tech**
- 9. Medical Billing**
- 10. Medical Coding**
- 11. Medical Office Assistant**

**Abrams College
Abrams College
Abrams College
Abrams College
Abrams College
Abrams College
Abrams College
Abrams College
CA Academy Billing Specialists
CA Academy Billing Specialists
CSUS**

Fresno

- 1. Medical Billing & Coding**
- 2. Medical Administration Asst**
- 3. Medical Admin Billing Clerk**

**CA School of Technology, Inc.
Computer Training Inst
Cornerstone Vocational College**

| | |
|---|--------------------------------|
| 4. Dental Asst | Galen College |
| 5. Medical Asst | Galen College |
| 6. Patient Care Tech | Galen College |
| 7. Admin Med/Dental Asst | Golden State |
| 8. Massage Therapy | Golden State |
| 9. Medical Assisting | Golden State |
| 10. Medical Billing/Coding | Institute of Technology |
| 11. Medical Office Administration | Institute of Technology |
| 12. Pharmacy Tech | Institute of Technology |
| 13. Professional Medical Asst | Institute of Technology |
| 14. Admin Medical Asst – Dental | MCed Career |
| 15. Cardiovascular/EKG Tech | MCed Career |
| 16. Clinical Medical Asst | MCed Career |
| 17. Dental Asst | MCed Career |
| 18. Pharmacy Tech | MCed Career |
| 19. Medical/Dental Billing | MTMN School |
| 20. Medical/Dental Secretary | MTMN School |
| 21. Medical Billing | MTMN School |
| 22. Medical Secretary | MTMN School |
| 23. EKG Tech | Quality College Voc Career |
| 24. Healthcare Tech | Quality College Voc Career |
| 25. Massage Therapy | Quality College Voc Career |
| 26. Home Health Aide | Quality College Voc Career |
| 27. Medical Instrument Sterilization Tech | Quality College Voc Career |
| 28. Surgical Equipment Purchaser | Quality College Voc Career |
| 29. Dental Asst | San Joaquin College |
| 30. Health Care Asst | San Joaquin College |
| 31. Pharmacy Tech | San Joaquin College |
| 32. State Phlebotomy | State Center Community College |
| 33. Dental Asst | State Center Community College |
| 34. EMT – Basic | State Center Community College |
| 35. Paramedic EMT | State Center Community College |
| 36. Pharmacy Tech | State Center Community College |
| 37. Basic Medical Insurance | Jobs Skills Center |
| 38. Medical Insurance Billing | Jobs Skills Center |
| 39. Medical Office Asst | Valley Software |
| 40. Medical Typing& Transcription | Valley Software |
| 41. Psychiatric Tech | West Hills Community College |
| 42. Psychiatric Tech II | West Hills Community College |

ATTACHMENT(S): None