

**Workforce Investment Board
Executive Committee
1880 W. Wardrobe Ave, Merced, CA 95341
September 8, 2008, 7:30-9:00 a.m.
Meeting Agenda**



<http://www.co.merced.ca.us/wi/wib/wib.html>

1. Call to Order/Roll Call.....
2. Approval of Agenda
3. Approval of August 4, 2008 Minutes
4. Public Opportunity to Speak.....
5. Action Agenda
- a. Technology-Based Learning Grant..... Alfredo Mendoza
- b. Incentive Funds.....Brian Cutler
6. Discussion
- a. Merced County Comprehensive Economic Development Strategy (CEDS)Robert Harmon
- b. Regional Survey (Careers in the Valley.com) Alfredo Mendoza
- c. New Start Employment Program..... Joanne Presnell
- d. "Authorization to Sign Documents" Resolution Update Alfredo Mendoza
7. Reports.....
- a. Youth CouncilRennise Ferrario
- b. Regional Alternative Energy Meeting Steve Newvine
- c. Meeting of the Minds in Monterey Attendees
8. Information
- a. Connectory.com UpdateBrian Cutler
- b. Fiscal Reports Jackie Walther-Parnell
9. Director Comments.....(5 min)
10. Chair Comments(5 min)
11. Next Meeting – October 6, 2008.....
12. Adjourn

**Workforce Investment Board
Executive Committee
1880 W. Wardrobe Ave
August 4, 2008, 7:30-9:00 a.m.
Meeting Minutes**



<http://www.co.merced.ca.us/wi/wib/wib.html>

Members Present:

Kathleen Crookham	Edward Dietz	Rennise Ferrario	Albert Montejano (Chair)
Alfonse Peterson	Vann (Mike) Smith		

Members Absent:

Steve Newvine	Al Romero
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Others Present:

Andrea Baker	Brian Cutler	Dee Knight	Alfredo Mendoza
Joanne Presnell			

1. Call to Order/Roll Call: The Chair, Mr. Albert Montejano, called the meeting to order at 7:35 a.m. Roll call was taken.
2. Approval of Agenda: It was *M/S/C Peterson/Ferrario* to approve the agenda as published.
3. Approval of Minutes: It was *M/S/C Smith/Crookham* to approve the July 7, 2008 minutes.
4. Public Opportunity to Speak: None.
5. Action Agenda:
 - a. Domain Name for Workforce Investment Board Website: It was *M/S/C Ferrario/Dietz* that the website domain name would be mercedwib.com.
 - b. Merced County Comprehensive Economic Development Strategy (CEDS): It was *M/S/C Crookham/Ferrario* that Mr. Robert Harmon would be asked to attend the final review on Wednesday, Aug 20, 2008. If Mr. Harmon cannot attend, the Chair would be the Workforce Investment Board (WIB) representative.
6. Discussion:
 - a. Recruitment of Private Sector Members: Staff noted private sector representation is at 54%. If two members leave, the WIB would be below the 50% mandate. The WIB is below the mandate for labor union representation. WIB members were encouraged to recruit both private sector and labor union individuals. Contact staff with the name of anyone interested, and staff would provide the individual with the necessary information and take them through the process.
 - b. Workforce Investment Board Strategic Scorecard Review: Staff went over the categories for review. The following was suggested under Customer Perspective, Section 1.a. (Employer Survey):
 - o Send a Zoomerang survey to the employers.
7. Information:
 - a. Youth Council Report: Ms. Rennise Ferrario noted the Youth Council will have the following presentations at its Aug 19th meeting:
 - o Merced County Housing Authority – A Youth Opportunity Program (YOP) student presenting.

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August 4, 2008

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- New Hope Merced – Mr. Sam Rangel presenting.
- Tulare County Youth Website – Ms. Eldonna Caudill presenting.

Staff provided members with a copy of the YOP Yearbook, which is a project put together by the students. There is a page listing the names of all Youth Council and WIB members.

Staff also provided members a copy of the Merced Sun-Star article regarding Congressman Cardoza's bill on foster youth and job training. There was no mention of the local WIB in the newspaper article. The Chair will send Congressman Cardoza a letter noting that federal Workforce Investment Act funds, administered by the WIB, provide YOP students the necessary tools to prepare them for the workforce.

- b. Fiscal Reports: Ms. Andrea Baker answered questions regarding the Admin carryover funds.
- c. Participant Reports: It was requested that staff add a paragraph summarizing the information, and note any item of interest.
- d. Customer Service and Satisfaction Report FY 07/08.
- e. Integrated Service Delivery Model.
- f. 2 Million Minutes (Save the Date Flyer).
- g. WIB Resignation – Thomas Tsubota.

8. Director Comments: Ms. Andrea Baker provided a pamphlet from the Valley Bioscience Coalition, a partnership of Stanislaus, San Joaquin and Merced Counties, which notes the commitment of the Coalition, membership opportunities and some "Quick Facts" of the Coalition. The research grant received is primarily to purchase the services of an expert to do a study of the biotechnical needs of the Valley. Frost and Sullivan, an international company in Palo Alto, CA, has been hired to do the study.

There has been a reduction in the Department's CalWORKs contract with Human Services Agency. To reduce the Dept's cost, staff who worked in Livingston has been moved to other units, and we are working with County Administration to fill some of our open positions. The Dept will pick up part of the cost of the Los Banos PLATO Lab with WIA funds.

The results of the Regional survey will soon be out in draft format, and the WIB will be provided a copy. Also, WIA has been put into the new stimulus package for summer youth, youth programs and dislocated workers.

A Zoomerang will be sent to members regarding the WIB retreat date. The date Ms. Virginia Hamilton is available to facilitate is either Friday, October 17th, or after the regular WIB meeting on November 13th.

9. Chair Comments: The Chair thanked everyone for attending the meeting, for their input and discussion of the items. He noted the committee would soon be receiving a timeline of the certification process.

10. Next Meeting: September 8, 2008, Dept of Workforce Investment Large Conference Room, 1880 W. Wardrobe Ave.

11. Adjourn: The meeting adjourned at 8:46 a.m.

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Application to Department of Labor (DOL) for Technology-Based Learning Grant

PROPOSED MOTION(S): Approve the submission of the Technology-Based Learning Grant to DOL in the amount of \$500,000 entitled “Merced Industrial Automation Technologies”.

DISCUSSION: The U.S. Department of Labor (DOL) has announced the availability of competitive grant funds for Technology-Based Learning (TBL). The source of the grant funds is Federal and are derived from H-1B visas to employ foreign workers. DOL intends to fund \$10 million in grants ranging from \$100,000 – \$500,000 each. The Merced County Department of Workforce Investment in collaboration with Merced College and Local Manufacturers, has submitted the grant proposal.

The grant funding will be used to coordinate technology based training to employees of existing manufacturers in the local area. This incumbent worker project will provide Programmable Logic Controller (PLC) training to 82 individuals. PLCs are the “brains” that control every aspect of manufacturing lines, by moving, shifting, turning, sliding products/output. Individual assessments will be provided by the local One-Stop and will be tied to the Manufacturers Skills Standards Certificate (MSSC). A large number of manufacturers have expressed interest in this grant opportunity and if awarded, will release their employees (with pay) to take part in this incumbent worker training.

Due to limited time frames, the application has been coordinated through the Merced County CEO’s office and submitted.

ATTACHMENT(S): Application available at meeting.

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Disposition of Incentive Funds

PROPOSED MOTION(S): That the Executive Committee direct the disposition of Incentive Funds.

DISCUSSION: Annually the Governor awards Incentive Funds to Local Workforce Investment Areas (LWIA) based on each LWIA's program performance. Incentive Funds are not linked to any of the three programs; that is, they are not Adult, Dislocated Worker or Youth funds, and they may be spent in any or all of the programs.

There are incentive funds from fiscal year 2007 in the amount of \$12,646 which must be used by June 30, 2009. Last year these funds were spent on supportive services for Registered Nurses. Previous allocations and options include employer appreciation, community specific training, and marketing.

ATTACHMENT(S): N/A

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Merced County Comprehensive Economic Development Strategy (CEDs)

PROPOSED MOTION(S): For discussion only.

DISCUSSION: The Merced County Economic Development Corporation (MCEDCO) is proceeding with a countywide CEDs to help position the cities and County of Merced to compete for federal funding through the US Department of Commerce, Economic Development Administration (EDA). MCEDCO is the Planning Organization for CEDs, and has identified its Executive Committee as the Strategy Committee.

On August 4, 2008 the Executive Committee of the WIB approved to have Mr. Robert Harmon attend a final review of the Merced County CEDs on August 20, 2008. Mr. Harmon will report on the meeting, answer questions, submit suggestions or make recommendations to the WIB Executive Committee as a result of that meeting.

ATTACHMENT(S): Copy available at meeting.

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: Careers in the Valley

PROPOSED MOTION(S): For Discussion Only

DISCUSSION: The Central California Workforce Collaborative (CCWC) has conducted an employer survey to determine current and future employer needs in the San Joaquin Valley. In Merced County, the employment study displays information from 204 County employers in the primary industries:

- **Agribusiness, including Food Processing, Agricultural Technology and Biotechnology**
- **Manufacturing**
- **Health and Medical Care**
- **Supply Chain Management and Logistics**
- **Renewable Energy**

The results of the surveys are being published on: www.careersinthvalley.com. The final employment study will contain one and three year job openings in the targeted sectors as well as detailed career ladder information.

ATTACHMENT(S): N/A

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: New Start Employment Program Collaboration

PROPOSED MOTION(S): For Discussion Only

DISCUSSION: Since September 2007, the Governor’s Rehabilitation Strike Team began pursuing a four-pronged strategy for bringing rehabilitation programs back into the California corrections system. These initiatives include a Prison to Employment Program – designed to facilitate offenders’ successful employment after release, initially using California’s existing Workforce Investment Boards, and eventually implementing a comprehensive “New Start” employment program.

The California Department of Corrections and Rehabilitation operates with a \$10 Billion annual budget. In May 2007, Governor Schwarzenegger signed into law prison reform legislation - AB 900, or the Public Safety and Offender Rehabilitation Services of 2007. To assist in the implementation of AB 900, two strike teams were composed focusing on construction issues and developing and implementing prison and parole programs.

A phased-in approach is being implemented with Phase III involving all California Workforce Investment Boards(CWIBs) by early 2009. The CWIBs may participate in providing assessments and placement of offenders in rehabilitation program and increase offenders’ participation in vocational education.

ATTACHMENT(S): N/A

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: “Authorization to Sign Documents” Resolution Update

PROPOSED MOTION(S): For Discussion Only.

DISCUSSION: Upon further discussions, a resolution to increase flexibility when applying for grant opportunities is no longer needed. The CEO’s office has provided Workforce Investment staff with Authorized Organization Representative (AOR) access.

An agreement to ensure and expedite the approval process has been successfully established. The agreement ensured the successful request for approval and subsequent submittal of a proposal to the Department of Labor for Technology-Based Learning in August 2008.

An ordinance to increase flexibility when applying for grant monies is no longer needed at this time.

ATTACHMENT(S): N/A

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: The Connectory Training on October 1, 2008

PROPOSED MOTION(S): Information Only

DISCUSSION:

Connectory.com: contains detailed profiles of California Industrial and Technology companies across all industries at every level of the supply chain. The goal is to link California businesses to each other and to provide information about the industrial/technology base of the nation's largest economy.

On October 1, 2008 from 10:00 a.m. to 12:00 p.m., at the Department of Workforce Investment 1880 W Wardrobe Avenue, in Merced, there will be a training to learn how to use the Connectory.

The **Connectory** is statewide, Web-Based Buyer-Supplier Network that provides

- A unique way to connect with companies by understanding their capabilities
- Powerful means for government, large company, and institutional buyers to identify sources of products, services, technologies, capabilities, and capacities
- Detailed capabilities and capacities for companies at every level of the supply chain
- Focus on manufacturing/technology companies and their supplier chain including wholesalers/logistics, technical services, construction, agribusiness, and mining
- Showcase for tens of thousands of California companies at NO COST to them
- Geocoding and interactive mapping feature for locating assets/resources
- Internet speed/powerful search engine combined with in-depth company database
- Commitment to usability, coverage, quality, and continual updating distinguishes it from any other available database
- IT platform on which Communities of Interest (COI) can segment the **Connectory** database within Portals, specified by geography, industry, or other COI criteria

ATTACHMENT(S): N/A

TO: Executive Committee

DATE: 09/08/08

FROM: WIB Staff

For Action

For Information

For Discussion

SUBJECT: WIA Fiscal Reports

PROPOSED MOTION(S): None. Information Only.

DISCUSSION: Attached is the Fiscal Report for Fiscal Year 2008/09 covering July 1, 2008 through July 31, 2008. This report shows all WIA funds available for Fiscal Year 2008/09, accrued expenditures through July 31, 2008, and obligations as of July 31, 2008. Target for expenditures is approximately 8.33%, and as of July 31st we were at 7.8% of Formula Funds (Adult, Dislocated Worker and Youth). This is within expectations as some costs come up later in the fiscal year. Other grants are at different percentages due to different grant timelines.

Also attached is the Contracts Report showing both FY 07/08 and FY 08/09 accounts receivable contracts, with invoices received and payments made through August 25, 2008. The MCOE Out-of-School Youth contract was spent at 96% of budget (\$16,630 remaining), while the In-School Youth contract was spent at 66% of budget (\$239,747 remaining). The PLATO Lab contract with Merced Adult School was offset by ADA generated, leaving \$9,533 unspent.

Included is an Enterprise Zone report showing amounts received during July and August 2008 of \$19,620, plus an additional \$3,270 collected on behalf of the State for their fees.

Staff will be present at the meeting to answer questions.

ATTACHMENT(S):

FY 2007/08 WIA Fiscal Report

Contracts Report

Enterprise Zone Report

**MERCED COUNTY DEPARTMENT OF WORKFORCE INVESTMENT
FISCAL REPORT FOR FINANCE COMMITTEE**

**For Fiscal Year 2008/2009
July 1, 2008 - June 30, 2009
Through 07/31/08**

Target 8.33%

AVAILABLE FUNDS			BUDGET				ACTUAL			OBLIGATIONS			COMMITTED - AVAILABLE			
	Carryover Funds From 07/08	Appropriation FY 08/09	Planned for New Funds Per Estimated Plan Mod 7/1/08 to 6/30/09	Budget for Available Funds	Budget Adjustments	Revised Budget	Accrued Expense	Available	Percent Expended to Date	Total Obligated Funds	Available after Obligations	Percent Spent + Obligated	Total Committed Funds	Available after Committed	Pct Spent + Obligated + Committed	
							FY to Date									
ADULT			Core A	\$ 351,716	\$ 418,161	\$ -	\$ 418,161	\$ 24,977	\$ 393,184	5.97%	\$ 22,083	\$ 371,100	11.25%	\$ 371,100	\$ -	100.00%
08/09 Allocation		\$ 1,648,103	Core B	\$ 485,623	\$ 577,365	\$ -	\$ 577,365	\$ 58,602	\$ 518,762	10.15%	\$ 50,827	\$ 467,935	18.95%	\$ 467,935	\$ -	100.00%
			Intensive	\$ 131,173	\$ 155,954	\$ -	\$ 155,954	\$ 8,334	\$ 147,619	5.34%	\$ 6,684	\$ 140,935	9.63%	\$ 140,935	\$ -	100.00%
PY Cash Balances 6/30/08	\$ 303,620		Training	\$ 514,781	\$ 612,031	\$ -	\$ 612,031	\$ 44,125	\$ 567,906	7.21%	\$ 114,697	\$ 453,209	25.95%	\$ 453,209	\$ -	100.00%
	\$ 303,620	\$ 1,648,103	Total	\$ 1,483,293	\$ 1,763,510	\$ -	\$ 1,763,510	\$ 136,039	\$ 1,627,471	7.71%	\$ 194,292	\$ 1,433,180	18.73%	\$ 1,433,179	\$ -	100.00%
DISPLACED WORKER			Core A	\$ 441,622	\$ 506,955	\$ -	\$ 506,955	\$ 24,377	\$ 482,578	4.81%	\$ 21,553	\$ 461,025	9.06%	\$ 461,025	\$ -	100.00%
08/09 Allocation		\$ 1,380,143	Core B	\$ 399,429	\$ 458,520	\$ -	\$ 458,520	\$ 57,532	\$ 400,988	12.55%	\$ 48,896	\$ 352,091	23.21%	\$ 352,091	\$ -	100.00%
			Intensive	\$ 120,619	\$ 138,463	\$ -	\$ 138,463	\$ 6,502	\$ 131,961	4.70%	\$ 5,240	\$ 126,722	8.48%	\$ 126,722	\$ -	100.00%
PY Cash Balances 6/30/08	\$ 208,106		Training	\$ 280,459	\$ 321,950	\$ -	\$ 321,950	\$ 17,599	\$ 304,350	5.47%	\$ 55,954	\$ 248,397	22.85%	\$ 248,397	\$ -	100.00%
	\$ 208,106	\$ 1,380,143	Total	\$ 1,242,129	\$ 1,425,888	\$ -	\$ 1,425,888	\$ 106,010	\$ 1,319,878	7.43%	\$ 131,643	\$ 1,188,235	16.67%	\$ 1,188,235	\$ -	100.00%
YOUTH			In School	\$ 950,573	\$ 1,434,320	\$ -	\$ 1,434,320	\$ 89,672	\$ 1,344,648	6.25%	\$ 941,690	\$ 402,958	71.91%	\$ 402,958	\$ -	100.00%
08/09 Allocation		\$ 1,760,318	Out of School	\$ 633,714	\$ 956,213	\$ -	\$ 956,213	\$ 103,594	\$ 852,619	10.83%	\$ 480,383	\$ 372,236	61.07%	\$ 372,236	\$ -	100.00%
PY Cash Balances 6/30/08	\$ 911,140		Total	\$ 1,584,287	\$ 2,390,533	\$ -	\$ 2,390,533	\$ 193,266	\$ 2,197,267	8.08%	\$ 1,422,073	\$ 775,194	67.57%	\$ 775,194	\$ -	100.00%
	\$ 911,140	\$ 1,760,318														
ADMINISTRATIVE			Total Admin	\$ 478,855	\$ 631,499	\$ -	\$ 631,499	\$ 49,216	\$ 582,283	7.79%	\$ 34,569	\$ 547,713	13.27%	\$ 246,210	\$ 301,503	52.26%
All Formula Grants	\$ 1,422,866	\$ 4,788,564	Total	\$ 4,788,564	\$ 6,211,430	\$ -	\$ 6,211,430	\$ 484,531	\$ 5,726,899	7.80%	\$ 1,782,576	\$ 3,944,322	36.50%	\$ 3,642,818	\$ 301,503	95.15%
RAPID RESPONSE/15%/25%			Rapid Resp.	\$ 156,472	\$ 158,525	\$ -	\$ 158,525	\$ 18,798	\$ 139,727	11.86%	\$ 15,000	\$ 124,728	21.32%	\$ 124,728	\$ -	100.00%
Formula Rapid Response (541)**	\$ 2,053	\$ 156,472	CalGRIP	\$ -	\$ 390,227	\$ -	\$ 390,227	\$ 42,937	\$ 347,289	11.00%	\$ 320,269	\$ 27,020	93.08%	\$ 27,020	\$ -	100.00%
CalGRIP*	\$ 390,227		Total	\$ 156,472	\$ 548,752	\$ -	\$ 548,752	\$ 61,735	\$ 487,017	11.25%	\$ 335,269	\$ 151,748	72.35%	\$ 151,748	\$ -	100.00%
	\$ 392,280	\$ 156,472														
INCENTIVE AWARDS			Incentive	\$ -	\$ 12,646	\$ -	\$ 12,646	\$ -	\$ 12,646	0.00%	\$ -	\$ 12,646	0.00%	\$ -	\$ 12,646	0.00%
08/09 Award (Amount TBD)	\$ 12,646		Total	\$ -	\$ 12,646	\$ -	\$ 12,646	\$ -	\$ 12,646	0.00%	\$ -	\$ 12,646	0.00%	\$ -	\$ 12,646	0.00%
PY Cash Balances 6/30/08	\$ 12,646															
	\$ 12,646															
OTHER (DoL, Contract, etc.)			LVN Project	\$ -	\$ 1,325,286	\$ -	\$ 1,325,286	\$ 197,538	\$ 1,127,748	14.91%	\$ 821,476	\$ 306,272	76.89%	\$ 306,272	\$ -	100.00%
Federal LVN Grant*	\$ 1,325,286		San Joaquin	\$ -	\$ 52,068	\$ -	\$ 52,068	\$ 18,956	\$ 33,112	36.41%	\$ 19,282	\$ 13,829	73.44%	\$ 6,037	\$ 7,792	85.03%
San Joaquin Manufacturing Contract*	\$ 52,068		SA Biotech	\$ 29,272	\$ 29,272	\$ -	\$ 29,272	\$ 2,070	\$ 27,202	7.07%	\$ 836	\$ 26,366	9.93%	\$ 3,496	\$ 22,870	21.87%
Stan Alliance Biotech Contract		\$ 29,272	WorkKeys	\$ -	\$ 42,634	\$ -	\$ 42,634	\$ 2,482	\$ 40,152	5.82%	\$ 1,701	\$ 38,451	9.81%	\$ 3,504	\$ 34,947	18.03%
CCWC (WorkKeys) Contract*	\$ 42,634		MCCAdvnc	\$ 20,000	\$ 20,000	\$ -	\$ 20,000	\$ 3,499	\$ 16,501	17.49%	\$ 2,677	\$ 13,825	30.88%	\$ 13,825	\$ -	100.00%
MC Career Advancement Academy		\$ 20,000	Total	\$ 49,272	\$ 1,469,260	\$ -	\$ 1,469,260	\$ 224,544	\$ 1,244,715	15.28%	\$ 845,973	\$ 398,743	72.86%	\$ 333,134	\$ 65,609	95.53%
	\$ 1,419,988	\$ 49,272														

* Amounts represent cash balances remaining from entire multi-year award amounts, which are immediately available. **Rapid Response "carry in" is realized accruals claimed as cash for prior year closeout.

BUDGET:	Includes all funds available for fiscal year based on Plan being prepared for EDD, revised in accordance with latest appropriations information received from Chief, Workforce Services Division, as required. Formula Administrative Funds lose their identity upon appropriation.	In-School Youth	46.40%
OBLIGATIONS:	Includes funds obligated in contracts and ITA's. Does NOT include funds committed for operations.	Out-of-School Youth	53.60%
COMMITTED:	Includes projected staff personnel and overhead costs		
AVAILABLE:	Balance after expenditures and obligations		

**MERCED COUNTY DEPARTMENT OF WORKFORCE INVESTMENT
WIA CONTRACTS**

Contract/Vendor Name	Contract Number	Total Contract Amt	Start Date	End Date	Contract Balance	Budget 2008/09 Only	* Expenditures To-Date	** Inv's Rec'd Not Yet Pd	*** Inv Through	**** % Billed	Comments
Merced Adult School, PLATO Lab (ERC)	2007095	\$ 26,060	07/01/07	06/30/08	\$ 9,522.30		\$ 16,537.70		Jun '08	63%	Offset by ADA
Merced Adult School, PLATO Lab (ERC)	2008087	\$ 27,072	07/01/08	06/30/09	\$ 27,072.00	\$ 27,072.00				0%	
Merced College-LB Campus PLATO Lab	2007105	\$ 66,584	07/01/07	06/30/08	\$ 6,068.43		\$ 60,515.57		Jun '08	91%	
Merced College-LB Campus PLATO Lab	2008086	\$ 66,584	07/01/08	06/30/09	\$ 66,584.00	\$ 66,584.00		\$ -		0%	
Merced County Office of Education-ISY	2007158	\$ 703,494	07/01/07	06/30/08	\$ 239,747.75		\$ 463,746.25		Jun '08	66%	
Merced County Office of Education-ISY	2008148	\$ 719,372	07/01/08	06/30/09	\$ 719,372.00	\$ 719,372.00				0%	
Merced County Office of Education-OSY	2007159	\$ 466,458	07/01/07	06/30/08	\$ 16,630.04		\$ 449,827.96		Jun '08	96%	
Merced County Office of Education-OSY	2008149	\$ 479,581	07/01/08	06/30/09	\$ 479,581.00	\$ 479,581.00				0%	
Merced County Office of Education-CalGrip	2008146	\$ 180,000	03/01/08	03/31/10	\$ 180,000.00		\$ -			0%	
Merced College-LVN (CB)	2007120	\$ 325,594	01/01/07	12/31/09	\$ 169,232.31		\$ 156,361.69		Jun '08	48%	
Stanislaus County (CB)	2007121	\$ 208,168	01/01/07	12/31/09	\$ 149,486.51		\$ 4,039.81	\$ 54,641.68	Jun '08	28%	Pending receipt of original inv & b/u
State Center Community College District (CB)	2007104	\$ 362,032	01/01/07	12/31/09	\$ 228,038.57		\$ 91,790.81	\$ 42,202.62	Jun '08	37%	Pending corrections/adj & receipt of original inv & b/u
SCCCD-Fresno City College-Mfg Course	2008071	\$ 62,500	04/02/08	10/31/08	\$ 31,250.00		\$ 31,250.00		Jun '08	50%	
Yosemite Community College (CB)	2007107	\$ 290,526	01/01/07	12/31/09	\$ 189,499.47		\$ 101,026.53		Jun '08	35%	

\$ 3,984,025.00	\$ 2,512,084.38	\$ 1,292,609.00	\$ 1,375,096.32	\$ 96,844.30
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* Expenditures To-Date include entire contract period.

** Inv's Rec'd Not Yet Pd include invoices recently received and invoices requiring corrections/backup.

*** Invoiced Through shows latest dates of service covered by invoices.

**** % Billed is of entire contract, not just current year.

Highlighted lines are FY 07/08 Contracts

Updated 08/25/08

Enterprise Zone Deposits from 07/01/08 to 08/31/08.

Company	Received	DWI Fee	State Fee	Total	Check
Consultant	Date				Amount
Trumbull, Robin M.D. <i>None</i>	7/2/2008	\$60.00	\$10.00	\$70.00	\$70.00
Kagome, USA <i>None</i>	7/2/2008	\$300.00	\$50.00	\$350.00	\$350.00
O'Keeffe's, Inc. <i>California Enterprise Zone Tax Savings Group LLC</i>	7/3/2008	\$60.00	\$10.00	\$70.00	\$70.00
Home Depot <i>First Advantage</i>	7/3/2008	\$60.00	\$10.00	\$70.00	\$70.00
Home Depot (LB) <i>First Advantage</i>	7/3/2008	\$60.00	\$10.00	\$70.00	\$70.00
SBC Pacific Bell Telephone <i>TALX Corporation</i>	7/10/2008	\$60.00	\$10.00	\$70.00	\$70.00
Kagome, USA <i>None</i>	7/14/2008	\$540.00	\$90.00	\$630.00	\$630.00
Greg Opinski Construction <i>None</i>	7/15/2008	\$60.00	\$10.00	\$70.00	\$70.00
Save Mart Supermarket(LB) <i>First Advantage</i>	7/16/2008	\$60.00	\$10.00	\$70.00	\$70.00
Wal*Mart WL-2039 <i>ADP Tax Credit Services</i>	7/16/2008	\$120.00	\$20.00	\$140.00	\$140.00
Wal*Mart WL 2039 (LB) <i>ADP Tax Credit Services</i>	7/16/2008	\$60.00	\$10.00	\$70.00	\$70.00
Ocat, Inc dba Taco Bell #22389(LB) <i>Hromiko & Associates, LLC</i>	7/17/2008	\$60.00	\$10.00	\$70.00	\$70.00
Ocat, Inc dba Taco Bell #22389(LB) <i>Hromiko & Associates, LLC</i>	7/16/2008	\$60.00	\$10.00	\$70.00	\$70.00
West-Mark <i>None</i>	7/18/2008	\$240.00	\$40.00	\$280.00	\$280.00
Auto Zone # 5508 <i>ADP Tax Credit Services</i>	7/22/2008	\$60.00	\$10.00	\$70.00	\$70.00
Kagome, USA <i>None</i>	7/23/2008	\$120.00	\$20.00	\$140.00	\$140.00
McLane Company, Inc #3804 <i>TALX Corporation</i>	7/23/2008	\$360.00	\$60.00	\$420.00	\$420.00
Cingular Wireless # CA0001 <i>TALX Corporation</i>	7/23/2008	\$1,260.00	\$210.00	\$1,470.00	\$1,470.00
Smith & Stapp CPA's <i>None</i>	7/25/2008	\$120.00	\$20.00	\$140.00	\$140.00
Gateway Air Center, Inc. dba TDL Aero Enterprises <i>Smith & Stapp, CPA's</i>	7/25/2008	\$180.00	\$30.00	\$210.00	\$210.00
E & J Gallo Winery <i>Romo & Associates</i>	7/28/2008	\$300.00	\$50.00	\$350.00	\$350.00
O'Keeffe's, Inc. <i>California Enterprise Zone Tax Savings Group LLC</i>	7/29/2008	\$60.00	\$10.00	\$70.00	\$70.00
Canelo, Wilson, Wallace & Padron Professional Corporation <i>None</i>	7/30/2008	\$60.00	\$10.00	\$70.00	\$70.00
Canelo, Wilson, Wallace & Padron Professional Corporation <i>None</i>	7/29/2008	\$60.00	\$10.00	\$70.00	\$70.00
JSA Restaurant Inc dba McDonald's #4235 <i>California Enterprise Zone Tax Savings Group, LLC</i>	8/1/2008	\$180.00	\$30.00	\$210.00	\$210.00
O'Keeffe's, Inc. <i>California Enterprise Zone Tax Savings Group LLC</i>	8/1/2008	\$60.00	\$10.00	\$70.00	\$70.00
In-N-Out Burger <i>First Advantage</i>	8/1/2008	\$60.00	\$10.00	\$70.00	\$70.00
E & J Gallo Winery <i>Romo & Associates</i>	8/1/2008	\$420.00	\$70.00	\$490.00	\$490.00
McLane Company, Inc #GR500100 <i>TALX Corporation</i>	8/5/2008	\$60.00	\$10.00	\$70.00	\$70.00
Anthony Abbate dba McDonald's #10150 <i>California Enterprise Zone Tax Savings Group, LLC</i>	8/5/2008	\$420.00	\$70.00	\$490.00	\$490.00
Waste Management Inc. <i>KPMG LLP, cm</i>	8/6/2008	\$360.00	\$60.00	\$420.00	\$420.00
Country Villa Merced Behavioral Center <i>C & I Tax Consultants</i>	8/11/2008	\$60.00	\$10.00	\$70.00	\$70.00

Enterprise Zone Deposits from 07/01/08 to 08/31/08.

Company	Received	DWI Fee	State Fee	Total	Check
Consultant	Date				Amount
Salmeri Insurance Agency, Inc <i>Moss Adams, LLP</i>	8/11/2008	\$120.00	\$20.00	\$140.00	\$140.00
N & S Tractor Company <i>None</i>	8/11/2008	\$360.00	\$60.00	\$420.00	\$420.00
E & J Gallo Winery <i>Romo & Associates Inc</i>	8/12/2008	\$180.00	\$30.00	\$210.00	\$140.00
Branding Iron <i>Smith & Stapp, CPA's</i>	8/18/2008	\$300.00	\$50.00	\$350.00	\$560.00
MFA Medical Group, Inc (3365 g street) <i>None</i>	8/12/2008	\$120.00	\$20.00	\$140.00	\$140.00
MFA Medical Group, Inc (3385 g street) <i>None</i>	8/12/2008	\$60.00	\$10.00	\$70.00	\$70.00
MFA Medical Group, Inc (378 W Olive) <i>None</i>	8/12/2008	\$660.00	\$110.00	\$770.00	\$770.00
MFA Medical Group, Inc (castle) <i>None</i>	8/12/2008	\$120.00	\$20.00	\$140.00	\$140.00
MFA Medical Group, Inc (d street) <i>None</i>	8/12/2008	\$60.00	\$10.00	\$70.00	\$70.00
MFA Medical Group, Inc (delhi) <i>None</i>	8/12/2008	\$120.00	\$20.00	\$140.00	\$140.00
MFA Medical Group, Inc (w 25th) <i>None</i>	8/12/2008	\$60.00	\$10.00	\$70.00	\$70.00
MFA Medical Group, Inc(374 w olive) <i>None</i>	8/12/2008	\$540.00	\$90.00	\$630.00	\$630.00
MFA Medical Group, Inc(grogan) <i>None</i>	8/12/2008	\$240.00	\$40.00	\$280.00	\$280.00
MFA Medical Group, Inc(olivewood) <i>None</i>	8/12/2008	\$180.00	\$30.00	\$210.00	\$210.00
MFA Medical Group, Inc. (e 13th) <i>None</i>	8/12/2008	\$900.00	\$150.00	\$1,050.00	\$1,050.00
Panda Restaurant Group, Inc 00216 <i>ADP Tax Credit Services</i>	8/19/2008	\$240.00	\$40.00	\$280.00	\$280.00
Apria Healthcare <i>Morris & Co., CPA's</i>	8/25/2008	\$60.00	\$10.00	\$70.00	\$70.00
O'Keeffe's, Inc. <i>California Enterprise Zone Tax Savings Group LLC</i>	8/25/2008	\$60.00	\$10.00	\$70.00	\$70.00
Tim Razzari Dodge <i>None</i>	8/25/2008	\$240.00	\$40.00	\$280.00	\$280.00
Tim Razzari Ford <i>None</i>	8/25/2008	\$300.00	\$50.00	\$350.00	\$350.00
Home Depot <i>First Advantage</i>	8/25/2008	\$180.00	\$30.00	\$210.00	\$210.00
Home Depot (LB) <i>First Advantage</i>	8/25/2008	\$60.00	\$10.00	\$70.00	\$70.00
Hilmar Cheese Company <i>None</i>	8/27/2008	\$5,940.00	\$990.00	\$6,930.00	\$6,930.00
Staples 268 <i>ADP Tax Credit Services</i>	8/26/2008	\$60.00	\$10.00	\$70.00	\$70.00
Zumiez Inc. #246 <i>TALX Corporation</i>	8/27/2008	\$60.00	\$10.00	\$70.00	\$70.00
Gateway Air Center, Inc. dba TDL Aero Enterprises <i>Smith & Stapp, CPA's</i>	8/29/2008	\$480.00	\$80.00	\$560.00	\$560.00
Branding Iron <i>Smith & Stapp, CPA's</i>	8/29/2008	\$1,680.00	\$280.00	\$1,960.00	\$1,960.00
Home Depot <i>First Advantage</i>	8/29/2008	\$180.00	\$30.00	\$210.00	\$210.00
Home Depot (LB) <i>First Advantage</i>	8/29/2008	\$60.00	\$10.00	\$70.00	\$70.00
		\$19,620.00	\$3,270.00	\$22,890.00	